

**BOARD OF SUPERVISORS FOR THE
UNIVERSITY OF LOUISIANA SYSTEM**

FINANCE COMMITTEE

February 22, 2019

- Item I.1.** **Grambling State University's** request for approval of a resolution approving the optional redemption of the outstanding \$4,710,000 Louisiana Public Authority Taxable Revenue Bonds (Black and Gold Facilities Project) Series 2006C.

EXECUTIVE SUMMARY

Grambling State University is seeking approval for the redemption of outstanding \$4,710,000 Louisiana Public Facilities Authority Taxable Revenue Bonds (Black and Gold Facilities Project) Series 2006C. The purpose of the financing was for the costs of design, development, equipping, renovation, demolition, reconstruction, and/or construction of food services, facilities including dining hall, meeting rooms and other related facilities on the campus of Grambling State University.

In 2016, Grambling State University completed the HBCU refinancing of the Tiger Village dormitories for \$91 million. The funds in the Extraordinary Payments Account came from funds associated with the refinancing and were transferred by the prior trustee to the HBCU Trustee at HBCU closing. The monies deposited in the Extraordinary Payments held by the HBCU Trustee were to be used to fund replacement expenses, to pay any debt service deficiencies or redemption of the Series 2006 C Bonds. The annual savings from the redemption is expected to be \$400,000.

RECOMMENDATION

It is recommended that the following resolution be adopted:

NOW, THEREFORE, BE IT RESOLVED, that the Board of Supervisors for the University of Louisiana System hereby approves Grambling State University's request for approval of a resolution approving the optional redemption of the outstanding \$4,710,000 Louisiana Public Authority Taxable Revenue Bonds (Black and Gold Facilities Project) Series 2006C.



February 14, 2019

Dr. James B. Henderson, President
University of Louisiana System
1201 North Third Street, Suite 7-300
Baton Rouge, Louisiana 70802

RE: Grambling State University and Black & Gold Facilities, Inc.
Series 2006C Bonds

Dear Dr. Henderson,

Grambling State University (GSU) completed a HBCU Refunding in 2016 to refinance the Tiger Village dormitories on campus. The transaction reduced the University's long-term debt from \$101 million to \$89 million by 2021. Starting with fiscal year 2018, the refunding produced \$1 million in annual savings.

As a part of the 2016 refunding, GSU was provided with the opportunity to defease the Series 2006C Bonds. These Bonds were originally issued in 2006 to finance the design, development, equipping, renovation, demolition, reconstruction and/or construction of food service facilities on campus. The Bonds are currently callable and may be defeased with funds in the Extra Redemption Fund which were established during the 2016 HBCU Refunding. The balance is \$4,670,000. Defeasing these Bonds will produce additional savings and reduce expenses by approximately \$400,000 annually.

We are requesting approval to allow GSU and the Black & Gold Facilities, Inc. to defease the Series 2006C Bonds. We will use funds on deposit from the HBCU Refunding in 2016 to complete this transaction. As a result of utilizing these funds, State Bond Commission approval is not required, only the Board, as stated in the Indenture and Ground Lease.

Your favorable consideration of this request will be greatly appreciated.

Sincerely,

Richard J. Gallot, Jr.
President

cc: Mr. Martin Lemelle, COO/Interim VP for Finance
Dr. Edwin Litolff, ULS Vice President for Business and Finance

The following resolution was offered by _____ and seconded by _____:

RESOLUTION

A resolution approving the optional redemption of the outstanding \$4,710,000 Louisiana Public Facilities Authority Taxable Revenue Bonds (Black and Gold Facilities Project) Series 2006C and providing for other matters in connection with the foregoing.

WHEREAS, the Louisiana Public Facilities Authority (the "Issuer") issued the Louisiana Public Facilities Authority Taxable Revenue Bonds (Black and Gold Facilities Project) Series 2006C Bonds (the "Bonds") in the original principal amount of \$5,700,000; and

WHEREAS, the proceeds of the Bonds were loaned to Black and Gold Facilities, Inc., a Louisiana nonprofit corporation (the "Corporation") for the purpose of financing the costs of design, development, equipping, renovation, demolition, reconstruction and/or construction of food services, facilities including dining hall, meeting rooms and other related facilities and any item related thereto on land located on the campus of Grambling State University (the "University") owned by the Board of Supervisors for the University of Louisiana System (the "Board") and leased to the Corporation, funding a debt service reserve fund, paying costs of issuance and capitalized interest, and funding a maintenance reserve fund; and

WHEREAS, the Bonds are outstanding in the principal amount of \$4,670,000; and

WHEREAS, the Corporation and the Board desire to provide for the optional redemption of the Bonds on their earliest possible redemption date; and

WHEREAS, the Trust Indenture (Series 2006C) between the Issuer and Hancock Whitney Bank (the "Trustee") dated as of October 1, 2006 (the "Indenture") in Section 3.4 provides that the Bonds maturing April 1, 2018 and thereafter are subject to redemption prior to maturity at the option of the Corporation, upon written direction to the Issuer, on or after April 1, 2017 as a whole at any time, at the redemption price of 100% of the principal amount thereof, plus accrued interest to the redemption date; and

WHEREAS, Section 3.4 of the Indenture, further provides that the consent of the Board is required for any optional redemption of the Bonds; and

NOW, THEREFORE, BE IT RESOLVED by the Board of Supervisors for the University of Louisiana System:

SECTION 1. The Board of Supervisors for the University of Louisiana System hereby approves the optional redemption of all of the outstanding \$4,670,000 Bonds on the earliest possible redemption date.

SECTION 2. Dr. James Henderson, President of the University of Louisiana System, and/or

The following resolution was offered by _____ and seconded by _____:

RESOLUTION

A resolution approving the optional redemption of the outstanding \$4,710,000 Louisiana Public Facilities Authority Taxable Revenue Bonds (Black and Gold Facilities Project) Series 2006C and providing for other matters in connection with the foregoing.

WHEREAS, the Louisiana Public Facilities Authority (the "Issuer") issued the Louisiana Public Facilities Authority Taxable Revenue Bonds (Black and Gold Facilities Project) Series 2006C Bonds (the "Bonds") in the original principal amount of \$5,700,000; and

WHEREAS, the proceeds of the Bonds were loaned to Black and Gold Facilities, Inc., a Louisiana nonprofit corporation (the "Corporation") for the purpose of financing the costs of design, development, equipping, renovation, demolition, reconstruction and/or construction of food services, facilities including dining hall, meeting rooms and other related facilities and any item related thereto on land located on the campus of Grambling State University (the "University") owned by the Board of Supervisors for the University of Louisiana System (the "Board") and leased to the Corporation, funding a debt service reserve fund, paying costs of issuance and capitalized interest, and funding a maintenance reserve fund; and

WHEREAS, the Bonds are outstanding in the principal amount of \$4,670,000; and

WHEREAS, the Corporation and the Board desire to provide for the optional redemption of the Bonds on their earliest possible redemption date; and

WHEREAS, the Trust Indenture (Series 2006C) between the Issuer and Hancock Whitney Bank (the "Trustee") dated as of October 1, 2006 (the "Indenture") in Section 3.4 provides that the Bonds maturing April 1, 2018 and thereafter are subject to redemption prior to maturity at the option of the Corporation, upon written direction to the Issuer, on or after April 1, 2017 as a whole at any time, at the redemption price of 100% of the principal amount thereof, plus accrued interest to the redemption date; and

WHEREAS, Section 3.4 of the Indenture, further provides that the consent of the Board is required for any optional redemption of the Bonds; and

NOW, THEREFORE, BE IT RESOLVED by the Board of Supervisors for the University of Louisiana System:

SECTION 1. The Board of Supervisors for the University of Louisiana System hereby approves the optional redemption of all of the outstanding \$4,670,000 Bonds on the earliest possible redemption date.

SECTION 2. Dr. James Henderson, President of the University of Louisiana System, and/or

Richard J. Gallot, Jr., President of Grambling State University, are hereby further authorized and directed, for and on behalf of the Board, to accept, receive, execute, seal, attest and deliver all such documents, certificates and other instruments as are required, necessary, convenient and appropriate in connection with the optional redemption of the Bonds, (including any acts of conveyance of the financed property to the Board). The signatures of the said President as may be otherwise required for or necessary, convenient or appropriate to the optional redemption described in this resolution, are deemed to be conclusive evidence of their due exercise of the authority vested in them hereunder.

SECTION 3. This resolution shall become effective immediately.

This resolution having been submitted to a vote on February 22, 2019, the vote thereon was as follows:

<u>Board Member</u>	<u>Yea</u>	<u>Nay</u>	<u>Absent</u>	<u>Abstaining</u>
Mark Romero (Chair)	_____	_____	_____	_____
James Carter (Vice Chair)	_____	_____	_____	_____
Jimmy Clarke	_____	_____	_____	_____
John Condos	_____	_____	_____	_____
Edward J. Crawford III	_____	_____	_____	_____
Richard Davis Jr. (Student Member)	_____	_____	_____	_____
Lola Dunahoe	_____	_____	_____	_____
Pamela Egan	_____	_____	_____	_____
Thomas Kitchen	_____	_____	_____	_____
Mimi Methvin	_____	_____	_____	_____
Shawn Murphy	_____	_____	_____	_____
Alejandro Perkins	_____	_____	_____	_____
Elizabeth Pierre	_____	_____	_____	_____
Virgil Robinson	_____	_____	_____	_____
Kristine Russell	_____	_____	_____	_____
Joe Salter	_____	_____	_____	_____

And the resolution was declared adopted on the 22nd day of February, 2019.

President

**BOARD OF SUPERVISORS FOR THE
UNIVERSITY OF LOUISIANA SYSTEM**

FINANCE COMMITTEE

February 22, 2019

- Item I.2.** **Louisiana Tech University's** request for approval of Amendment No. 5 to Lease Agreement by and between the Board of Supervisors for the University of Louisiana System on behalf of Louisiana Tech University and Barnes and Noble College Booksellers, LLC.

EXECUTIVE SUMMARY

Louisiana Tech University is requesting approval to execute the draft Amendment No. 5 with Barnes and Noble to create a website for alumni sales with commissions of 20% of those sales being paid to the Alumni Association. The intent of this agreement is to generate new revenue and not take away from revenue being generated for the University. To the extent that non-textbook website revenue is less than that generated in fiscal year 2017-18, the Alumni Association will return the amount in deficit to the University up to the amount of the Alumni Association's commissions collected from Barnes and Noble in a given fiscal year.

RECOMMENDATION

It is recommended that the following resolution be adopted:

NOW, THEREFORE, BE IT RESOLVED, that the Board of Supervisors for the University of Louisiana System hereby approves Louisiana Tech University's request for approval of Amendment No. 5 to Lease Agreement by and between the Board of Supervisors for the University of Louisiana System on behalf of Louisiana Tech University and Barnes and Noble College Booksellers, LLC.

BE IT FURTHER RESOLVED, that the President of Louisiana Tech University and his or her designee is hereby designated and authorized to execute all documents necessary to execute the Lease Agreement.



LOUISIANA TECH UNIVERSITY

12

OFFICE OF THE PRESIDENT

January 23, 2019

Dr. Jim Henderson, President
University of Louisiana System
1201 North Third Street
Suite 7-300
Baton Rouge, LA 70802

RECEIVED

JAN 25 2019

UNIVERSITY OF
LOUISIANA SYSTEM

Dear Dr. Henderson:

Enclosed for your review is an "Amendment No. 5 to Lease Agreement by and between the Board of Supervisors of the University of Louisiana System on Behalf of Louisiana Tech University and Barnes & Noble College Booksellers, LLC." This amendment seeks to create a collaboration between Barnes & Noble College Booksellers and the Louisiana Tech University Alumni Association whereby Barnes & Noble would create a website for alumni sales and the Alumni Association would provide constituent data to Barnes & Noble to generate sales. Barnes & Noble would then pay to the Alumni Association 20% of all gross alumni sales.

Louisiana Tech University seeks approval to execute the draft Amendment No. 5, or one substantially similar upon staff approval should changes become necessary after the February 22 board meeting, with permission for Barnes & Noble to create a website for alumni sales with commissions of 20% of those sales being paid to the Alumni Association. The intent of this agreement is to generate new revenue and not to take away from revenue being generated for the University. To the extent that non-textbook website revenue is less than that generated in fiscal year 2017-18, the Alumni Association will return the amount in deficit to the University up to the amount of the Alumni Association's commissions collected from Barnes and Noble in a given fiscal year (see paragraph 7 of the Amendment).

Please place this item on the ULS Board of Supervisors' agenda for consideration and approval at the February 22 meeting.

Thank you for your attention to this matter.

Sincerely,

Leslie K. Guice
President

enclosures

**AMENDMENT NO. 5 TO LEASE AGREEMENT BY AND BETWEEN
THE BOARD OF SUPERVISORS OF
THE UNIVERSITY OF LOUISIANA SYSTEM ON BEHALF OF
LOUISIANA TECH UNIVERSITY AND
BARNES & NOBLE COLLEGE BOOKSELLERS, LLC**

This Amendment No. 5 to the Lease Agreement ("Amendment") is made and entered into this _____ day of _____, 2019 ("Effective Date") by and between The Board of Supervisors of the University of Louisiana System on behalf of Louisiana Tech University ("University") and Barnes & Noble College Booksellers, LLC ("Barnes & Noble") to that Lease Agreement dated August 2, 2010 ("Agreement").

WHEREAS, the parties agree that promotional efforts by the Louisiana Tech University Alumni Association ("LTUAA") on behalf of Barnes & Noble would be beneficial for the parties as well as enhance the contractual benefits of the Agreement; and

WHEREAS, the parties now agree Barnes & Noble, through implementation of its True Spirit program, will be LTUAA's non-exclusive yet primary Internet seller of all retail items that bear a University emblem, logo, insignia, or other identifying mark.

NOW, THEREFORE, in consideration of the relationship between the parties, and the mutual agreements set forth herein, the parties hereto agree as follows.

1. The recitals are hereby incorporated into and made a part of this Amendment as if fully set forth herein.

2. Barnes & Noble will work with LTUAA and will offer for sale retail items that bear a University emblem, logo, insignia, or other identifying mark, including all items sold on Barnes & Noble's True Spirit website ("Alumni Sales").

3. On an annualized basis, Barnes & Noble will pay LTUAA 20% of all Gross Alumni Sales.

"Gross Alumni Sales" shall be defined as all Alumni Sales less voids, refunds, sales tax, discounted departmental sales, campus debit card fees, discounted faculty/staff sales, pass-through income, merchandise sales at less than a 20% initial gross sales margin, and other merchandise mutually designated as non-commissionable.

Payments of Gross Alumni Sales commissions will be made to LTUAA within thirty (30) days after the close of the month in which such commissions were earned. Both University and LTUAA will receive reports showing a reasonably detailed accounting of Gross Alumni Sales.

4. Barnes & Noble shall ensure the appropriate product offering, service personnel, hours of operation, and marketing engagement to maximize revenue and enhance the customer shopping experience related to Alumni Sales.

5. To facilitate the promotion of its True Spirit website and increase Alumni Sales, LTUAA agrees to provide Barnes & Noble, through use of its constituent database, with its comprehensive alumni emails lists on an annualized basis. Barnes & Noble will not sell or license to any third parties this email list, which will be used solely to promote the True Spirit website. LTUAA further agrees to promote True Spirit on

LTUAA's social media platforms, and through the placement of the True Spirit website link on the LTUAA website and on select electronic communications sent by LTUAA.

6. University and Barnes & Noble shall have the right to terminate this Amendment at any time upon 120 days prior written notice to the other party.

7. Should the commission payment from Barnes & Noble to University from non-textbook website sales not reach \$10,265, LTUAA shall compensate University for such deficit which shall be calculated as \$10,265 less the amount received by University from Barnes & Noble for non-textbook website sales, except that LTUAA shall be liable to University only up to the amount of LTUAA's 20% commission received in any given fiscal year from Barnes & Noble. During the first operational year of the True Spirit website, sums shall be calculated on a prorated basis based upon the number of days the True Spirit website is operational during the fiscal year.

8. Except as expressly modified by this Amendment, the Agreement shall remain unmodified and in full force and effect.

9. This Amendment may be executed and sent via facsimile or other electronic transmission and in one or more counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument.

IN WITNESS WHEREOF, the authorized representatives of the parties have executed this Amendment as of the Effective Date.

Louisiana Tech University

Barnes & Noble College Booksellers, LLC

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

Acknowledged by:

Louisiana Tech University Alumni Association

By: _____

Name: _____

Title: _____

Date: _____

**BOARD OF SUPERVISORS FOR THE
UNIVERSITY OF LOUISIANA SYSTEM**

FINANCE COMMITTEE

February 22, 2019

Item I.3. **McNeese State University's** request for approval to charge certain contract tuition and fee rates for online RN to BSN program.

EXECUTIVE SUMMARY

McNeese State University and I-Design, an online program development service provider, has entered into an agreement to redesign McNeese's RN to BSN online program. I-Design services include program planning services, instructional design, and development of services, continuous improvement services, marketing services, and enrollment services. I-Design will also include student success coaches to assist McNeese in its efforts to minimize student attrition.

The contract rate for the 30 credit hour program would be \$9,000 (\$300 per credit hour) for individual students and \$7,000 (\$233 per credit hour) for students enrolled through partnerships with hospitals. Students who need additional general education courses would be charged additionally at the same per credit hour rates. I-Design will receive 60% of the revenue for the first 42 months and then revert to a fee-for-services plan.

RECOMMENDATION

It is recommended that the following resolution be adopted:

NOW, THEREFORE, BE IT RESOLVED, that the Board of Supervisors for the University of Louisiana System hereby approves the McNeese State University's request for approval to charge certain contract tuition and fee rates for online RN to BSN program.



13

February 1, 2019

Dr. James B. Henderson, President
University of Louisiana System
1201 North Third Street
Suite 7-300
Baton Rouge, LA 70802

Dear Dr. Henderson:

Enclosed are (5) copies of McNeese State University's request for approval to charge certain contract tuition and fee rates for its online RN to BSN program.

Please place this item on the ULS Board of Supervisors' agenda for consideration and approval at the February 22, 2019 meeting.

Thank you for your attention in this matter.

Sincerely,

Dr. Daryl V. Burckel
President

Enclosures



Contract
#44000162911

**Office of State Procurement
PROACT Contract Certification of Approval**

**This certificate serves as confirmation that the Office of State Procurement
has reviewed and approved the contract referenced below.**

Reference Number: 2018-11593

Vendor: iDesign EDU LLC

Description: Provide services to develop and offer online RN-BSN courses

Approved By: Toni Gordon

Approval Date: 1/23/2019

The above referenced number has been assigned by this office and will be used as identification for the approved contract. Please use this number when referring to the contract in any future correspondence or amendment(s).

The Internal Revenue Service (IRS) may find that this contract creates an employment relationship between your agency and the contractor. You should be advised that your agency is responsible for all taxes and penalties if such a finding is forthcoming. It is incumbent upon your agency to determine if an employee/employer relationship exists. Your agency must make the appropriate withholdings in accordance with law and IRS regulations, if applicable.

CONTRACT BETWEEN STATE OF LOUISIANA

NAME OF DEPARTMENT/AGENCY

McNeese State University

AND

CONTRACTOR NAME

iDesign

Approved by the Joint Legislative
Committee on the Budget

CONTRACT NUMBER (ISIS/LAGOV)

DATE: 09-18-18 L.H.

TYPE OF SERVICES TO BE PROVIDED

PROFESSIONAL
SERVICES ☐

CONSULTING
SERVICES ☒

SOCIAL
SERVICES ☐

PERSONAL
SERVICES ☐

CONTRACTOR (Legal Name if Corporation)

iDesign EDU LLC

FEDERAL EMPLOYER TAX
ID NUMBER

46-2579765

STATE LDR ACCOUNT #

STREET ADDRESS

800 Jackson St., Suite 384

TELEPHONE NUMBER

903-571-1953

CITY Dallas

STATE TX

ZIP CODE 75202

BRIEF DESCRIPTION OF SERVICES TO BE PROVIDED

Provide services to develop and offer online RN-BSN courses.
Please see Attachment A, Scope of Work

BEGIN DATE

July 1, 2018

END DATE

June 30, 2023

MAXIMUM CONTRACT AMOUNT

\$1,479,000 (but is Revenue Generating)

MULTI-YEAR CONTRACT BREAKDOWN

See Attachment D, Pro-Forma Projections, Total Cost Line

TERMS OF PAYMENT- If progress and/or completion of services are provided to the satisfaction of the Initiating Office/Facility, payments are to be made as follows:

See Pricing and Payment Terms on Attachment B

PAYMENT WILL BE MADE ONLY UPON APPROVAL OF: (Type Title of Personnel only)

Dean of College of Nursing

CONTRACT BETWEEN STATE OF LOUISIANA

NAME OF DEPARTMENT/AGENCY

McNeese State University

AND

CONTRACTOR NAME

iDesign EDU LLC

CONTRACT NUMBER (IS/SLAGOV)**TYPE OF SERVICES TO BE PROVIDED**PROFESSIONAL
SERVICES ☐CONSULTING
SERVICES ☒SOCIAL
SERVICES ☐PERSONAL
SERVICES ☐**CONTRACTOR (Legal Name If Corporation)**

iDesignEDU, LLC

**FEDERAL EMPLOYER TAX
ID NUMBER**

46-2579785

STATE LDR ACCOUNT #**STREET ADDRESS**

800 Jackson Street, Ste#384

TELEPHONE NUMBER

903-571-1853

CITY

Dallas

STATE

TX

ZIP CODE

75202

BRIEF DESCRIPTION OF SERVICES TO BE PROVIDED

To develop and provide a RN - BSN on-line nursing program. The services would include program planning services, instructional design and development services, continuous improvement services, marketing services, and enrollment services. Also, they will provide student success coaches to assist McNeese in its efforts to minimize student attrition. Additional details of these services are found in Attachment A.

BEGIN DATE

01/15/2019

END DATE

01/14/2024

MAXIMUM CONTRACT AMOUNT

\$1,479,000

MULTI-YEAR CONTRACT BREAKDOWN

Please see Attachment B

TERMS OF PAYMENT - If progress and/or completion of services are provided to the satisfaction of the initiating Office/Facility, payments are to be made as follows:

Per Attachment B, Pricing and Payment Terms

PAYMENT WILL BE MADE ONLY UPON APPROVAL OF: (Type Title of Personnel only)

Dean of College of Nursing

Taxes

Contractor hereby agrees that the responsibility for payment of taxes from the funds thus received under this Contract and/or legislative appropriation shall be contractor's obligation and identified under Federal tax identification number.

In accordance with R.S. 39:1624(A)(10), the Louisiana Department of Revenue must determine that the prospective contractor is current in the filing of all applicable tax returns and reports and in payment of all taxes, interest, penalties, and fees owed to the state and collected by the Department of Revenue prior to the approval of this contract by the Office of State Procurement. The prospective contractor hereby attests to its current and/or prospective compliance, and agrees to provide its seven-digit LDR Account Number to the contracting agency so that the prospective contractor's tax payment compliance status may be verified. The prospective contractor further acknowledges understanding that issuance of a tax clearance certificate by the Louisiana Department of Revenue is a necessary precondition to the approval and effectiveness of this contract by the Office of State Procurement. The contracting agency reserves the right to withdraw its consent to this contract without penalty and proceed with alternate arrangements should the vendor fail to resolve any identified apparent outstanding tax compliance discrepancies with the Louisiana Department of Revenue within seven (7) days of such notification.

Termination for Cause

The State may terminate this Contract for cause based upon the failure of the Contractor to comply with the terms and/or conditions of the Contract, provided that the State shall give the Contractor written notice specifying the Contractor's failure. If within thirty (30) days after receipt of such notice, the Contractor shall not have either corrected such failure or, in the case of failure which cannot be corrected in thirty (30) days, begun in good faith to correct said failure and thereafter proceeded diligently to complete such correction, then the State may, at its option, place the Contractor in default and the Contract shall terminate on the date specified in such notice. The Contractor may exercise any rights available to it under Louisiana law to terminate for cause upon the failure of the State to comply with the terms and conditions of this contract, provided that the Contractor shall give the State written notice specifying the State's failure and a reasonable opportunity for the state to cure the defect.

Termination for Convenience

The State may terminate the Contract at any time by giving thirty (30) days written notice to the Contractor. The Contractor shall be entitled to payment for deliverables in progress, to the extent work has been performed satisfactorily.

Remedies for Default

Any claim or controversy arising out of this contract shall be resolved by the provisions of LSA - R.S. 39:1672.2 - 1672.4.

Governing Law

This Contract shall be governed by and interpreted in accordance with the laws of the State of Louisiana, including but not limited to La. R.S. 39:1551-1738; rules and regulations; executive orders; standard terms and conditions; special terms and conditions; and specifications listed in the RFP(if applicable); and this Contract. Venue of any action brought, after exhaustion of administrative remedies, with regard to this Contract shall be in the Nineteenth Judicial District Court, Parish of East Baton Rouge, State of Louisiana.

E-Verify

Contractor acknowledges and agrees to comply with the provisions of La. R.S. 38:2212.10 and federal law pertaining to E-Verify in the performance of services under this Contract.

Record Ownership

All records, reports, documents and other material delivered or transmitted to Contractor by State shall remain the property of State, and shall be returned by Contractor to State, at Contractor's expense, at termination or expiration of this contract. All records, reports, documents, or other material related to this contract and/or obtained or prepared by Contractor in connection with the performance of the services contracted for herein shall become the property of State, and shall, upon request, be returned by Contractor to State, at Contractor's expense, at termination or expiration of this contract.

Commissioner's Statements

Statements, acts and omissions made by or on behalf of the Commissioner of Administration regarding the RFP or RFP process this Contract, any Contractor and/or any subcontractor of the Contractor shall not be deemed a conflict of interest when the Commissioner is discharging her duties and responsibilities under law, including, but not limited, to the Commissioner of Administration's authority in procurement matters.

Contractor's Cooperation

The Contractor has the duty to fully cooperate with the State and provide any and all requested information, documentation, etc. to the state when requested. This applies even if this Contract is terminated and/or a lawsuit is filed. Specifically the Contractor shall not limit or impede the State's right to audit or shall not withhold State owned documents.

Nonassignability

No contractor shall assign any interest in this contract by assignment, transfer, or novation, without prior written consent of the State. This provision shall not be construed to prohibit the contractor from assigning his bank, trust company, or other financial institution any money due or to become due from approved contracts without such prior written consent. Notice of any such assignment or transfer shall be furnished promptly to the State.

Auditors

The State Legislative Auditor, internal auditors of the Division of Administration, agency auditors, and if applicable, federal auditors shall be entitled to audit the books and records of a contractor or any subcontractor under any negotiated contract or subcontract to the extent that such books and records relate to the performance of such contract or subcontract. Such books and records shall be maintained by the contractor for a period of five (5) years from the date of final payment under the prime contract and by the subcontractor for a period of five (5) years from the date of final payment under the subcontract.

Fiscal Funding

The continuation of this contract is contingent upon the appropriation of funds to fulfill the requirements of the contract by the legislature. If the legislature fails to appropriate sufficient monies to provide for the continuation of the contract, or if such appropriation is reduced by the veto of the Governor or by any means provided in the appropriations act to prevent the total appropriation for the year from exceeding revenues for that year, or for any other lawful purpose, and the effect of such reduction is to provide insufficient monies for the continuation of the contract, the contract shall terminate on the date of the beginning of the first fiscal year for which funds are not appropriated.

Discrimination Clause

The contractor agrees to abide by the requirements of the following as applicable: Title VI of the Civil Rights Act of 1964 and Title VII of the Civil Rights Act of 1964, as amended by the Equal Employment Opportunity Act of 1972, Federal Executive Order 11246 as amended, the Rehabilitation Act of 1973, as amended, the Vietnam Era Veteran's Readjustment Assistance Act of 1974, Title IX of the Education Amendments of 1972, the Age Discrimination Act of 1975, the Fair Housing Act of 1968 as amended, and contractor agrees to abide by the requirements of the Americans with Disabilities Act of 1990.

Contractor agrees not to discriminate in its employment practices, and will render services under this contract without regard to race, color, religion, sex, sexual orientation, national origin, veteran status, political affiliation, disability, or age in any matter relating to employment. Any act of discrimination committed by Contractor, or failure to comply with these statutory obligations when applicable shall be grounds for termination of this contract.

Continuing Obligation

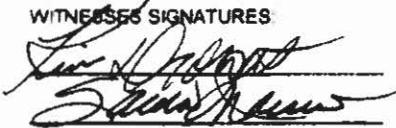
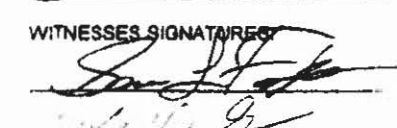
Contractor has a continuing obligation to disclose any suspensions or debarment by any government entity, including but not limited to General Services Administration (GSA). Failure to disclose may constitute grounds for suspension and/or termination of the Contract and debarment from future Contracts.

Eligibility Status

Contractor, and each tier of Subcontractors, shall certify that it is not on the List of Parties Excluded from Federal Procurement or Nonprocurement Programs promulgated in accordance with E.O.s 12549 and 12689, "Debarment and Suspension," as set forth at 24 CFR part 24.

THIS DONE AND SIGNED AT Baton Rouge, Louisiana on the day, month and year first written above. IN WITNESS WHEREOF, the parties have executed this Agreement.

WITNESSES SIGNATURES:

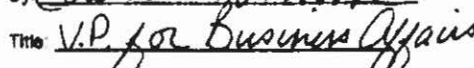



WITNESSES SIGNATURES:



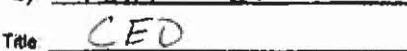

STATE AGENCY SIGNATURE

By


Title V.P. for Business Affairs

CONTRACTOR SIGNATURE:

By


Title CEO

ATTACHMENT A SCOPE OF WORK

Program: RN-BSN program, pre-requisite courses, and general education courses

Courses: 20 courses including courses standard to the RN-BSN Program, prerequisite courses, and general education courses

This agreement has a Pre-Launch, a revenue generating term, and a Fee-for-Service term (see Attachment D, Pro-Forma Projections).

Protection of Student Information: Certain student-specific information may be protected from disclosure pursuant to the provisions of the Family Educational Rights and Privacy Act (FERPA). iDesign shall not disclose any such information to any third parties and take such measures as are reasonable and prudent to protect such information from inadvertent disclosure.

Marketing Deliverables: McNeese will provide the branding and style guidelines and any existing distribution lists or marketing materials for each Program and/or associated colleges and departments.

iDesign may use McNeese's Learning Management System (LMS) to create course template prototypes, assist faculty with curriculum development, create course content, develop courses, inform enrollment and retention outreach, and perform quality assurance reviews.

Tuition and Fees Consultation: McNeese shall notify iDesign of any adjustments to tuition or fees for any associated course or program as it may impact course and program marketability, enrollment, and revenue.

General Description of Services:

1. **Program Planning Services.** iDesign shall:
 - a. provide an integration lead to collaborate with McNeese State University administrators and Program leadership;
 - b. provide initial market research to identify Program parameters that are likely to be competitive in the marketplace;
 - c. facilitate Program planning sessions to finalize Program parameters (e.g., curriculum, academic calendar, course delivery schedule, admissions criteria, degree pricing, etc.); and
 - d. facilitate operational planning sessions with key McNeese administrative units to review existing processes and recommend efficiencies.
2. **Instructional Design and Development Services.**
 - a. iDesign shall provide a team of instructional designers to partner with McNeese Faculty for course development. iDesign shall retain the right, at its sole

discretion, to schedule, assign, or replace any instructional designer with another instructional designer of equal ability.

- b. iDesign shall develop all Program Courses. For each Course developed, Course Development Services provided include:
 - i. guiding Faculty through the full course development process;
 - ii. collaborating with Faculty to develop and refine learning objectives, design aligned assessments and conceive aligned activities and content;
 - iii. building all Courses in the McNeese LMS;
 - iv. a thorough post-development quality review of each Course; and
 - v. project management, including a highly-structured project process and a detailed course development timeline.

3. Continuous Improvement Services

- a. iDesign shall provide a team of instructional designers to partner with McNeese Faculty for continuous improvement and course update services. iDesign shall retain the right, at its sole discretion, to schedule, assign, or replace any instructional designer with another instructional designer of equal ability
- b. For each Course update, the iDesign Learning Architect and QA Leader will discuss with the instructor overall impressions and experiences of the Course when it was taught; review Course data and student input; and design the action plan for Course update.
- c. iDesign Learning Architect and Instructional Technologist address all action items.
- d. iDesign QR leader performs an updated review.
- e. Provide any additional Continuous Improvement Services agreed to in writing by the Parties.

4. Marketing Services.

- a. Exclusive marketing: iDesign shall be the exclusive marketer of the Programs.
- b. Program website and landing page(s): iDesign shall design, build, and host one or more website(s) and landing page(s) for each Program.
- c. Digital marketing: iDesign shall develop and implement a Program-specific digital marketing strategy targeting student enrollment. Digital marketing strategy and tactics will vary by Program and based on market conditions. Digital marketing tactics employed may include but are not limited to search engine

optimization ("SEO"), original content development, paid search, pay-per-click ("PPC") advertising, and display retargeting.

- d. Employer partnership executives: iDesign will market the program directly to employers and other organizations using employer partnership executives.

5. Enrollment Services. iDesign shall support the conversion of marketing leads to applications, admitted students, and ultimately, to enrollments, including by:

- a. providing a team of enrollment services representatives, who serve as the primary point of contact for prospective students;
- b. thoroughly reviewing of Program enrollment lifecycle with key McNeese administrative units;
- c. developing detailed communication plans and triggers covering the entire enrollment life-cycle;
- d. providing systems to enable efficient execution of communication plans and ongoing process improvement;
- e. executing the communication plan, beginning with prompt outreach to each prospect upon inquiry; and
- f. informing prospective students of Course and Program parameters and referring potential students to an McNeese contact, as applicable (e.g., financial aid questions).

6. Student Success Coaches. iDesign will provide retention services to minimize Program attrition. Services provided include:

- a. providing a team of student success coaches who provide outreach to students at risk of attrition;
- b. providing systems to enable efficient execution of communication plans and ongoing process improvement; and
- c. executing the communication plan.

ATTACHMENT B

Pricing and Payment Terms

Should McNeese exercise the termination clause for convenience during the revenue share agreement term, McNeese agrees to reimburse at a prorated amount the up-front monies \$641,875 for the launch of this program (shown as Attachment C) to iDesign, provided that iDesign provides an itemized statement for work, and pay the 60% revenue share for the lifetime of any such student sourced to McNeese prior to the termination.

1. **Instructional Design and Development Services: \$350,000**
Payment of \$175,000 due after kickoff and implementation meetings are complete and the RN-BSN Program Charter document is developed and delivered.
\$175,000 is due after the Program-specific digital marketing strategy is complete and the RN-BSN Program website is developed.
2. **Revenue Percentage: 60% of Revenue for Qualifying Students during the Revenue Period.**
The **Revenue Period** is a 42-month period, beginning when the first cohort of students enters the RN-BSN Program. More specifically, the Revenue Period begins on the first day of the first academic term (or part of an academic term) in which McNeese provides instruction to its RN-BSN students using courses developed pursuant to this agreement.
3. **Remainder of Term:** Following the expiration of the Revenue Period, for the remainder of the Term, the pricing and payment terms will revert to a fee-for-service basis on the following schedule:
 - a. **Program Planning Services: \$0**
 - i. No charge assuming McNeese commits to comprehensive services.
 - b. **Instructional Design and Development Services: \$25,000 per course**
 - i. This fee only pertains to courses developed above and beyond the 20 RN-BSN Program courses, pre-requisite courses and general education courses. Payment schedule would be 50% due after the Faculty launch meeting and 50% once course is live and running.
 - c. **Continuous Improvement Services: \$7,000 per course per 12-month fee period**
 - i. Payment is due after Continuous Improvement launch meeting each Fee Period.
 - ii. Provide one Course update each Fee Period for every Course developed using iDesign Instructional Design and Development Services.
 - d. **Marketing Services**
 - i. **Digital Marketing Services**
 1. Quarterly Payments (January, April, and October) are due for each 12-month Fee Period. The schedule reflects minimum Annual amounts with the option for McNeese to elect to increase the amount.
 - a. Fee Period 1: \$325,000

- ii. Employer Partnership Executives: \$250,000 per Employer Partnership Executive per 12-month fee period.
 - 1. A minimum of 1 Employer Partnership Executive is required. Additional Employer Partnership Executives may be added upon mutual agreement by the parties.
- c. Enrollment Services: \$72,000 per Enrollment Service Representative per 12-month fee period. A minimum of 2 Enrollment Service Representatives are required.
 - 1. Quarterly (January, April, and October) payments are to be made.
 - 2. Additional Enrollment Service Representatives will be required for any additional enrollments in excess of 300 new enrollments per Fee Period. One Enrollment Service Representative can service up to 150 new enrollments per Fee Period.
- f. Academic (Student Success) Coaches: \$90,000 per Student Success Coach per 12-month fee period. A minimum of 2 Student Success coaches are required.
 - 1. Quarterly (January, April, and October) payments are to be made. Additional Student Success Coaches will be required for additional enrolled students in excess of 350 total enrolled students per Fee Period. One Student Success Coach can service up to 175 total enrolled students per Fee Period.

ATTACHMENT C
UP-FRONT MONIES BY IDESIGN

Services	iDesign Costs prior to first cohort payment
Course Development	\$196,875
Continuous Improvement	\$0
Website Development	\$60,000
Digital Marketing	\$125,000
Employer Partnership Executives	\$150,000
Enrollment Services	\$50,000
Success Coaches	\$60,000
Total Costs	\$641,875

ATTACHMENT D
McNeese State RN-BSN
Proforma Projections

McNeese State RN to BSN
Pro-Forma Projections

	Revenue Share				Fee-For-Service		
	Pre-Launch	Fiscal Year 2020	Fiscal Year 2021	Fiscal Year 2022	1st Half Fiscal Year 2023	2nd Half Fiscal Year 2023	1st Half Fiscal Year 2024
	Last Half Fiscal Year 2019 (Jan 15, 2019 - Jun 30, 2019)	Fiscal Year 2020 (July 1, 2019 - June 30, 2020)	Fiscal Year 2021 (July 1, 2020 - June 30, 2021)	Fiscal Year 2022 (July 1, 2021 - June 30, 2022)	1st Half Fiscal Year 2023 (July 1, 2022 - Jun 15, 2023)	2nd Half Fiscal Year 2023 (Jun 15, 2023 - Jun 30, 2023)	1st Half Fiscal Year 2024 (July 1, 2023 - Jun 15, 2024)
Revenue							
New Enrollments	0	170	205	240	125	140	140
Total Enrollments	0	170	325	380	400	425	440
Total Revenue	\$0	\$641,840	\$1,874,400	\$2,442,400	\$1,346,160	\$1,437,040	\$1,499,520
Revenue Share %	60%						
iDesign Revenue	\$0	\$385,104	\$1,124,640	\$1,465,440	\$807,696		
McNeese State Revenue	\$0	\$256,736	\$749,760	\$976,960	\$538,464	\$1,437,040	\$1,499,520
McNeese State Costs							
Course Development	\$350,000	\$0	\$0	\$0	\$0	\$0	\$0
Continuous Improvement	\$0	\$0	\$0	\$0	\$0	\$70,000	\$70,000
Website Development	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Digital Marketing	\$0	\$0	\$0	\$0	\$0	\$162,500	\$162,500
Employer Partnership Executives	\$0	\$0	\$0	\$0	\$0	\$125,000	\$125,000
Enrollment Services	\$0	\$0	\$0	\$0	\$0	\$72,000	\$72,000
Student Success Coaches	\$0	\$0	\$0	\$0	\$0	\$135,000	\$135,000
Total Costs (iDesign FFS Payment)	\$350,000	\$0	\$0	\$0	\$0	\$564,500	\$564,500
McNeese Net Earnings	(\$350,000)	\$256,736	\$749,760	\$976,960	\$538,464	\$872,540	\$935,020

**BOARD OF SUPERVISORS FOR THE
UNIVERSITY OF LOUISIANA SYSTEM**

FINANCE COMMITTEE

February 22, 2019

- Item I.4.** **McNeese State University's** request for approval to conduct a student referendum to approve a self-assessed Sprit Fee.

EXECUTIVE SUMMARY

The McNeese State University Student Government Association proposes that a referendum be placed for a student vote for the following proposed student self-assessed fee:

Fee Title	Current Fee Fall and Spring	Current Summer Fee	Proposed Fee Increase Fall and Spring	Proposed Fee Increase Summer	Increase
Sprit Fee	\$1.50	\$1.00	\$2.50	\$2.00	\$15,000

The proposed fee would provide funds for uniforms, travel, equipment, maintenance, and other related expenses for athletic, campus, and community events. The fee will be voted on by the general student body this spring in conjunction with SGA officer elections. The approved fee would be assessed beginning with the Fall 2019 semester.

RECOMMENDATION

It is recommended that the following resolution be adopted:

NOW, THEREFORE, BE IT RESOLVED, that the Board of Supervisors for the University of Louisiana System hereby approves McNeese State University's request for approval to conduct a student referendum to approve a self-assessed Spirit Fee.



February 1, 2019

Dr. James B. Henderson, President
University of Louisiana System
1201 North Third Street
Suite 7-300
Baton Rouge, LA 70802

Dear Dr. Henderson:

Enclosed are (5) copies of McNeese State University's request for approval to allow the Student Government Association to propose a fee increase to student self-assessed fees. SGA would like to increase the Spirit Fee utilized by the McNeese Cheerleaders one dollar and go from \$1.50 Fall and Spring to \$2.50 and from \$1.00 in the Summer to \$2.00. This fee would be voted on by the general student population this spring in conjunction with the 2019-20 SGA officer election.

Please place this item on the ULS Board of Supervisors' agenda for consideration and approval at the February 22, 2019 meeting.

Thank you for your attention in this matter.

Sincerely,

Dr. Daryl V. Burckel
President

Enclosures

Legislation to Increase the Student Self-Assessed Spirit Fee

WHEREAS, the Student Government Association is the representative voice for McNeese State University Students, and,

WHEREAS, the Senate considers proposed legislation related to self-assessed student fee initiatives; and,

WHEREAS, the Senate, University President, and University of Louisiana System Board of Supervisors, must approve proposed changes to self-assessed student fees in order to place said proposed changes on a ballot for student body-wide vote, and,

WHEREAS, the Spirit Fee is currently set at \$1.50 per student for the Fall and Spring semesters and \$1.00 for the Summer semester; and,

WHEREAS, the McNeese Cheerleaders, and Rowdy (mascot) collectively represent a body of more than forty students who actively lead spirit activities at intercollegiate athletic competitions, student life programs, and campus and community events.

WHEREAS, the Cheerleaders have experienced a significant increase in travel expenses in the last 5 years, along with an increased number of expenses that are necessary for the organization to function in the areas of equipment, uniform cost, and costs associated with the many community appearances the cheerleaders do each year.

WHEREAS, costs associated with equipment, supplies, uniforms, and travel for spirit activities continue to increase annually while enrollment-driven revenues from the Spirit Fee have steadily declined each year in recent years as McNeese athletic access in post-season competition continue to climb; and;

WHEREAS, appearances by groups funded through the Spirit Fee at athletic, campus, and community events increase each year in association with the University's increased recognition and success in academics, athletics, and student achievement; and,

WHEREAS, the current self-assessed Spirit Fee provides limited resources to support the efforts of students who lead spirit activities and an increase in revenue generated by this fee will permit these groups to continue to appear at and lead in promoting spirit and pride in all aspects of McNeese community life at home, in the community, and throughout the region.

BE IT RESOLVED, the McNeese State University Student Self-Assessed Spirit Fee be increased in both Fall and Spring terms from \$1.50 to \$2.50 per enrolled student and in Summer term from \$1.00 to \$2.00 per enrolled student for every student enrolled at McNeese State University, to be voted on in the Fall General Election.

**BOARD OF SUPERVISORS FOR THE
UNIVERSITY OF LOUISIANA SYSTEM**

FINANCE COMMITTEE

February 22, 2019

- Item I.5.** **Southeastern Louisiana University's** request for approval of a contract price to offer the University's current RN to BSN program in a Learn-on-Demand format.

EXECUTIVE SUMMARY

Southeastern Louisiana University is requesting approval of a contract price totaling \$9,500 to offer its current RN to BSN program in a new Learn-on-Demand format. This format will allow students the flexibility to master course objectives in the required 31 credit hours, with guidance of a faculty coach, in as little as one year. Southeastern will use prior learning assessment and performance-based assessment training to offer students a dedicated coaching experience from the time they start to the time they graduate. The contract price does not include any prerequisite courses to the nursing program. Students will be able to begin the program in August, January, or June and enroll in courses every 8 weeks. The first cohort will begin in Fall 2019.

RECOMMENDATION

It is recommended that the following resolution be adopted:

NOW, THEREFORE, BE IT RESOLVED, that the Board of Supervisors for the University of Louisiana System hereby approves Southeastern Louisiana University's request for approval of a contract price to offer the University's current RN to BSN program in a Learn-on-Demand format.

February 1, 2019

Dr. James B. Henderson
President, University of Louisiana System
1201 North Third Street, Suite 7-300
Baton Rouge, LA 70802

Re: Proposal for contract pricing for RN to BSN program

Dear Dr. Henderson:

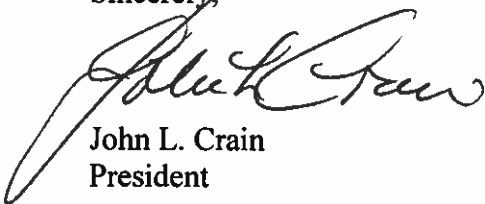
Southeastern Louisiana University is submitting a request for the following item to be placed on the agenda for the February 2019 meeting of the University of Louisiana System Board of Supervisors.

Southeastern is requesting approval of a contract price totaling \$9,500 to offer its current RN to BSN program in a new, Learn-on-Demand format. This format will allow students the flexibility to master course objectives in the required 31 credit hours, with the guidance of a faculty coach, in as little as one year. Southeastern will be the first RN to BSN program in Louisiana to use prior learning assessment and performance-based assessment training to offer each student a dedicated coaching experience from the time they start to the time they graduate.

The \$9,500 contract price would be evaluated periodically and does not include any prerequisite courses to the nursing courses. Students would be able to begin the program in August, January or June, and enroll in courses every 8 weeks. The first cohort would begin Fall 2019.

Your consideration of this request is appreciated.

Sincerely,



John L. Crain
President

Attachment

**BOARD OF SUPERVISORS FOR THE
UNIVERSITY OF LOUISIANA SYSTEM**

FINANCE COMMITTEE

February 22, 2019

Item I.6. University of Louisiana at Monroe's request for approval of its Advancement Incentive Compensation Plan.

EXECUTIVE SUMMARY

The University of Louisiana at Monroe's Advancement Incentive Compensation Plan is designed to deliver compensation that recognizes and rewards advancement results achieved by development personnel. It does this by awarding fixed amounts of compensation for exceeding pre-defined goals and plan activities. The incentive plan is limited to development officers and coordinators.

Each year, the ULM Foundation budgets and places an incentive pool amount in a restricted account available for award to each qualifying participant in the plan. The plan will include a team goal, individual goal, and advancement activities for the calendar year. The ULM Foundation reimburses the University equal to the incentive compensation plus related benefit costs.

RECOMMENDATION

It is recommended that the following resolution be adopted:

NOW, THEREFORE, BE IT RESOLVED, that the Board of Supervisors for the University of Louisiana System hereby approves the University of Louisiana at Monroe's request for approval of its Advancement Incentive Compensation Plan.



Office of the President

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16

January 24, 2019

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UNIVERSITY OF
LOUISIANA SYSTEM

Dr. Jim Henderson, President
University of Louisiana System
1201 North Third St., Suite 7-300
Baton Rouge, LA 70802

Dear Dr. Henderson:

I respectfully request that the Board of Supervisors of the University of Louisiana System consider and approve the ULM Advancement Incentive Compensation Plan that is designed to deliver incentive compensation that recognizes and rewards advancement results achieved by development personnel. It does this by awarding fixed amounts of money funded by the ULM Foundation as a result of the development personnel exceeding pre-defined goals and plan activities.

This plan will assist in recruiting, motivating and retaining high-performing advancement teams. Given the lack of compensation adjustments over the past 10 years and the low likelihood of future compensation adjustments from the state, this plan provides a vehicle for controlled compensation rewards tied to performance without increasing expense to the University.

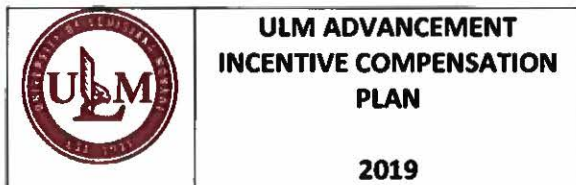
Thank you for your consideration of this request. Should you have any questions or need further information, please contact me at 318-342-1010 or by email at bruno@ulm.edu.

Sincerely,

Nick J. Bruno, Ph.D.
President

Enclosure

#TAKEFLIGHT



Introduction

The ULM Advancement Incentive Compensation Plan is designed to deliver compensation that recognizes and rewards advancement results achieved by development personnel. It does this by awarding fixed amounts of compensation for exceeding performance goals.

Objectives

- Motivate, recognize, and reward development personnel who make substantial contributions to the University's growth and donor engagement; and
- As valued representatives of the University, employees must conduct professional and ethical interaction with prospects and donors to ensure long-term relationships. (Falsification of activity or data, pressure on prospects / donors, or other unethical behavior by an employee is subject to discipline up to and including termination.)

Eligibility

Participation in the ULM Advancement Incentive Compensation Plan is currently limited to development officers and coordinators. Annually, a signed **Attachment A** must be on file acknowledging the participants' understanding and acceptance of the Plan.

To receive an award, individuals must be actively employed at the time of payout. Individuals with less than twelve months of service in the Plan year will receive pro-rated awards. Employment of less than one plan year by the participant due to retirement, disability, or death will also result in a pro-rated award.

Nothing herein shall affect the employment-at-will relationship between the University and the Plan participant.

January 24, 2019

Nothing herein shall grant any participant the right to continue as an employee of the University or limit the right of the University to dismiss a participant as an employee.

Plan Term

This Plan will begin upon approval by the Board of Supervisors for the University of Louisiana System and continue from calendar year to calendar year thereafter unless otherwise amended or terminated by ULM Advancement. Each calendar year is considered a new plan year for the purpose of this Plan.

Target Incentive

Each year, the ULM Foundation budgets and places an incentive pool amount in a restricted account available for award to each qualifying participant in the Plan.

The incentive compensation plan consists of the following components.

a. Team Goal

Total gifts booked for the University as captured in Raisers Edge and reported on SOAR Campaign Report (or future equivalent) year over year (from 12/31 through 12/31).

b. Individual Goal

New commitments booked between January 1 and December 31 each calendar year as reported bi-weekly for each Development resource. Commitments include cash, pledge, and irrevocable planned gift with required signed pledge or letter of commitment documentation; exclude sponsorship, matching gift, gift-in-kind, payment made to pledge or accumulated amounts booked in prior years.

c. Advancement Activities

Each advancement activity must be at a commendable level and extracted from

Actions and Notes in Raisers Edge. Commendable means a creditable and noteworthy action such as an in-person meeting with a formal objective, substantive conversation, and agreed upon next steps with the prospect. Excluded are chance sightings at a restaurant or community event. Incentive compensation is based on specified activity that exceeds minimum job expectations.

1. Cultivation activities that move a new prospect to a donor. Average 15 new prospects to donor per year required minimum.
2. Formal proposals presented with prospect's response. Average 3 proposals per month required minimum.
3. Relationship building meeting of substance with prospects / donors. Documentation must include meeting objective, follow up needed and next steps. Average 15 meetings per week required minimum.
4. Attendance at pre-scheduled, qualified community events. Qualified means officially recognized, advertised, invited, and organized by a reputable organization such as a Chamber of Commerce. Average 5 events per month minimum required.

Process

For development officers and coordinators hired as University employees, the University provides the annual base salary and benefits.

Each fall, the Executive Director for ULM Foundation and Alumni Affairs and the ULM Foundation Development Committee set development goals for the upcoming calendar year.

Each April, during University Performance Evaluation & Planning, incentive compensation for prior year results is calculated and shared with development officers and coordinators. Additional compensation awards are included in the May compensation paid by the University.

The ULM Foundation reimburses the University equal to the incentive compensation plus related benefit costs in the month of June (before the end of the fiscal year).

Clawback Provision

In the event the employee is convicted of a felony in an activity for which he received points towards an incentive payment or is found responsible for violations in performance of advancement activities included in the incentive compensation plan, the performance scores shall be revised accordingly to determine eligibility for the additional compensation. If in the recalculation less or none of the compensation is due and owing, the employee is required to repay the University the amount determined with such repayment to occur no later than 30 calendar days following the employee's receipt of a written notice from the University. Violations include engaging in a breach of confidentiality, committing an act of theft, embezzlement or fraud, experiencing a termination of employment for cause, engaging in conduct that causes reputational harm to the University or any of its affiliates, or materially breaching any agreement with the University.

Plan Amendments

The University reserves the right to alter, suspend, or terminate this plan at any time, without notice and without any liability, for making payments under the plan.

Attachment A

ULM ADVANCEMENT INCENTIVE COMPENSATION PLAN

Employee Name _____
 Title _____
 Supervisor _____

Date _____
 Date Of Last Review _____
 Department _____

Accountability	%	Task/Function	Measurement	Performance Level					Actual Performance	Selected Column (1-5)	Score
				5	4	3	2	1			
Team Goal	20%	All gifts	SOAR Campaign Report of total commitments received 12/31 to 12/31	\$ 10,000,000	\$ 8,000,000	\$ 6,000,000	\$ 4,000,000	\$ 3,000,000			0.00
Individual Goal	30%	Secure gifts	Solicitation Challenge Report by Development Officer Cash+pledge+irrevocable estate gift	\$ 1,500,000	\$ 750,000	\$ 500,000	\$ 250,000	\$ 150,000			0.00
Prospect to Donor	15%	Cultivate new relationships / year	Qualified Prospects cultivated into Donors	25	20	15	10	5			0.00
Proposals	15%	Proposals / month	Commendable proposals / month avg	7	5	3	2	1			0.00
Meetings	10%	Meetings / week	Commendable meetings / week avg	25	20	15	10	5			0.00
Community Advocacy	10%	Event attendance	Qualified event list / month avg	9	7	5	3	1			0.00
	100%										0.00

Performance Rating	5	Outstanding	Performance is exceptional, significantly exceeded standards
	4	Very Good	Results clearly exceed standards
	3	Satisfactory	Meets Performance standards
	2	Improvement Needed	Performance is deficient, improvement is necessary
	1	Unsatisfactory	Results are generally unacceptable and require immediate improvement

		2018 Pool = \$50,000	
3.20	3.40	5.00%	\$2,500.00
3.41	3.80	10.00%	\$5,000.00
3.81	4.20	15.00%	\$7,500.00
4.21	4.60	20.00%	\$10,000.00
4.61	5.00	25.00%	\$12,500.00

The ULM Advancement Incentive Compensation Plan may be modified at the discretion of the Executive Director / University with approval by the Board of Supervisors for the University of Louisiana System.

I understand and accept that if an activity which qualified me for an incentive compensation amount is determined to have been accomplished through a violation as defined in the Plan, a recalculation will be completed and some or all of the money may be required to be repaid to the University no later than 30 calendar days following receipt of written notice from the University.
 I have reviewed the ULM Advancement Incentive Compensation Plan and indicate my understanding and acceptance of the Plan as a candidate for participation in the Plan by my signature below:

 Employee Signature & Date

 Supervisor Signature & Date

**BOARD OF SUPERVISORS FOR THE
UNIVERSITY OF LOUISIANA SYSTEM**

FINANCE COMMITTEE

February 22, 2019

Item I.7. University of Louisiana at Monroe's request for approval of a Service Agreement with Instructional Connections, LLC.

EXECUTIVE SUMMARY

The University of Louisiana at Monroe is requesting approval to enter into an agreement with Instructional Connections, LLC. Instructional Connections assists universities in scaling upward their online courses in a cost-effective manner while still providing quality academic support for its students. They provide online academic coaches who essentially serve as teaching assistants but have academic qualifications vetted by the university and on par with those of the faculty responsible for conducting the course. Each academic coach is assigned to a specific group of students in the online course and provides services to them for the duration of the course. Instructional support may include grading of assignments, responding to questions, and monitoring or facilitating discussion threads as directed by the faculty.

The pricing schedule paid to Instructional Connections will be based upon the number of students enrolled in the online course. The fee varies by the level and length of the course.

RECOMMENDATION

It is recommended that the following resolution be adopted:

NOW, THEREFORE, BE IT RESOLVED, that the Board of Supervisors for the University of Louisiana System hereby approves the University of Louisiana at Monroe's request for approval of a Service Agreement with Instructional Connections, LLC.



Office of the President

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January 24, 2019

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UNIVERSITY OF
LOUISIANA SYSTEM

Dr. James Henderson, President
University of Louisiana System
1201 North Third Street, Suite 7-300
Baton Rouge, LA 70802

Dear Dr. Henderson:

The University of Louisiana Monroe (ULM) respectfully requests approval of its agreement with Instructional Connections, LLC (IC).

IC assists universities in scaling upward their online courses in a cost-effective manner while still providing quality academic support for its students. They do this by providing academic coaches who essentially serve as teaching assistants but have academic qualifications vetted by the university partner and on par with those of the faculty responsible for and conducting the course. Each academic coach is assigned to a specific group of students in the online course and provides services to them for the duration of the course. Instructional support may include grading of assignment per the faculty's rubrics, responding to questions/inquiries in a timely manner, and monitoring or facilitating discussion threads as directed by the faculty.

No financial obligations exist until we hire an academic coach and the five-year agreement may be terminated at any time for any reason.

The use of academic coaches has proven to be cost-effective at LSU-Baton Rouge, LSU-Shreveport, LSU-Alexandria, and University of Louisiana at Lafayette, so we believe it will do the same at ULM.

Thank you for consideration of our request.

Sincerely,

Nick J. Bruno, Ph.D.
President

Enclosure

#TAKEFLIGHT



October 3, 2018

University of Louisiana - Monroe
700 University Avenue
Monroe, LA 71209

RE: Sole Source Letter

To Whom It May Concern:

The purpose of this letter is to provide you with information that can be used to authenticate a sole source relationship between your institution and Instructional Connections, LLC (IC).

Who We Are:

Instructional Connections, LLC is a North Texas-based company that independently contracts with online Academic Coaches that assist professors of record in online courses with the grading of assignments, interactions with students in online classroom discussions, management of in-course communications, assistance with identifying at risk students, and other support services individual faculty members may require in the context of instructional support. IC now serves more than 50,000 online students in 45 universities located throughout the United States.

Key Reasons to Work with Us

We know by examination of the literature, that state universities are under increased pressure to lower costs, while provided with less funding by traditional university revenue streams. Given the instructional costs associated with a traditional adjunct-led teaching model, the use of highly qualified online Academic Coaches could save the university 20% to 30% of instructional costs in programs and courses using IC's Model.

Moreover, faculty benefit by having the ability to scale classes without sacrificing academic quality, integrity, rigor, and regional and programmatic accreditation. We have discovered through practice that faculty load using this model is significantly lowered, giving faculty the ability to teach more effectively. In review of outside data, student retention and student satisfaction has increased where the model has been used.

The instructional support model employed by Instructional Connections, LLC on behalf of its clients has undergone scrutiny by SACS, HLC and other regional accreditation agencies, both major nursing program accreditation agencies in the U.S. The model has assisted multiple universities in the areas of educational programs, business programs, healthcare programs, and undergraduate courses across a wide range of subjects.

How We Work with You

IC independently contracts with Academic Coaches on behalf of the university, which alleviates most human resource, finance, and payroll staffing concerns from the university if it would desire to handle these services itself. IC has proven its capability to reach a wide range of highly qualified Academic Coaches/Teaching Assistants across the spectrum of university course and program offerings, often receiving in excess of 100 applicants a week.

The university has full control over the selection and retention of all Academic Coaches that would support its programs and courses. Because Instructional Connection's Academic Coaches support individual faculty

members, each faculty member can determine the level of support he/she determines necessary to fulfill the course rubric, syllabus, and desired outcomes. The tasks undertaken by Academic Coaches have proven to alleviate the work load within online courses necessary to meet all goals and outcomes. Moreover, because of this work, the university feels that it will be able to fulfill most course faculty needs with existing faculty; thereby, eliminating the need to hire additional full time or adjunct faculty, which in turn would save the university significant cost savings as programs grow and expand.

Finally, IC is constantly recruiting and getting qualified applicants approved by universities to the program and course level; thereby, maintaining a pool of approved Academic Coaches for online program growth patterns. IC furthermore, through its own financial resources, uses Vertical Lead Academic Coaches with all of its universities, which provide management assistance to each university session/start, and for courses that exceed university expectations for enrollment growth.

Why we are a Sole Source

As of this date, Instructional Connections, LLC, is the sole service provider in the United States of online (distance learning) Academic Coaches that are embedded in live online courses working under the direct of the faculty of record; performing a similar role to that of a traditional Graduate Teaching Assistant. IC is the only company in the United States with an equivalent service at this time.

Because IC owns all intellectual property for its Academic Coach Model, quotations from three or more vendors is not feasible. IC maintains all copyrights to its intellectual property and all materials used in the conjunction with supporting university faculty and students with embedded Academic Coaches in university online programs and courses. These materials became copyrighted upon first publication of the IC' Academic Coach Model in 2010. The Model and other intellectual property under copyright protection are intended for the sole use of students and faculty in university online programs and courses, where IC' services are used. As of this date, IC maintains a copyright of its name and website, and is currently working with Bell, Nunnally & Martin, LLP, a Dallas Texas-based law firm, on other protections it can obtain relative to the services it provides its clients.

The Academic Coaches Model is unique to IC. Based on your review of other companies that might provide related services as Instructional Connections, LLC, we believe your institution will determine that no U.S. based company currently exists that provides the comprehensive Academic Coaches Model for online programs and individual courses in the same method and manner with the high level of support and proven success. We are able to provide you and your university with numerous references from academic and administrative leaders in the universities we now support at your request.

Sincerely,



Alexandra Forrester
Chief Administrative Officer / EVP of Strategic Partnerships
Instructional Connections, LLC



SERVICE AGREEMENT WITH INSTRUCTIONAL CONNECTIONS, LLC

This Service Agreement (“Agreement”) is entered into by and between Instructional Connections, LLC (“IC”), and University of Louisiana - Monroe (“ULM”) as of _____, 2018 (the “Effective Date”). IC and ULM are sometimes referred to herein each as a “Party,” and collectively as the “Parties.”

Recitals

- I. ULM is a higher educational institution that offers undergraduate, graduate, and post-graduate courses, which include courses that are delivered both offline in classroom teaching (“Offline Education”) and online through one or more Learning Management Systems, as herein defined (“Online Education”).
- II. IC provides educational services in the provision of Academic Coaches (“coaches”) to assist universities in instructional support and delivery in asynchronous online courses and/or degree programs.
- III. **Definitions.** Capitalized terms used in this Agreement shall have the meaning set forth below or elsewhere in the Agreement.
 - A. **“Census Date”** means the first day after the official ULM add/drop period for online programs.
 - B. **“Learning Management System”** (“LMS”) means the proprietary learning management software platform used by ULM. IC supports any LMS used by the university.
 - C. **“Faculty”** means individuals appointed and employed by ULM as ULM Faculty to teach the curriculum chosen by ULM for each Program.
 - D. **“Intellectual Property”** means any and all now known or hereafter existing rights associated with (i) works of authorship throughout the world, including exclusive exploitation rights, copyrights, moral rights and mask works; (ii) trade secret rights; (iii) trademark and trade name rights; (iv) patents, designs, algorithms and other industrial property rights; (v) other intellectual and proprietary rights of every kind and nature throughout the world whether arising by operation of law, by contract or license or otherwise; and (vi) all registrations, renewals, extensions, combinations, divisions, or reissues of any of the foregoing.
 - E. **“Program(s)”** means certain educational asynchronous courses offered by ULM resulting in the award of certain ULM course credit and/or credentials that may be designated by ULM from time to time hereunder and that will involve the assistance of one or more Academic Coaches provided by IC hereunder.
 - G. **“Start”** means the first day of a live online education course.
 - H. **“Student(s)”** means a student enrolled at the university in the Programs.
 - I. **“Academic Coach”** means a virtual teaching assistant provided by IC for purposes of instructional support and delivery in ULM courses and online degree Programs. The Academic Coach will provide the instructional support under the direction of a ULM Faculty of Record in a virtual, remote work environment, thus cannot be required to have a physical presence on campus or specific location. Each

Academic Coach is assigned to a specific grouping of students with the online course to provide services for during the duration of the asynchronous course. Instructional support may include grading of assignment per the Faculty's rubrics, responding to questions/inquiries in a timely manner, monitoring or facilitating discussion threads as directed by the Faculty.

IV. IC Obligations

As part of assisting ULM in providing the Programs, IC agrees to fulfill the following services and obligations (collectively, the "IC Obligations"):

- A. Academic Coaches.** Subject to the approval of ULM, IC will identify individuals to serve as Academic Coaches who will support Students enrolled in the Programs under the close supervision of the Faculty. If at any time ULM determines, at its sole discretion, that a person appointed as an Academic Coach under this provision is unsuited to continue in that role, it shall so advise IC and IC will cause the removal of such person from his or her instructional duties, and if requested by ULM provide a replacement pursuant to the procedures set forth in this Section. ULM may use any applicable or preferred terminology it chooses to call its "Academic Coaches."
- B. Recruitment and Qualification System.** IC will provide a recruitment and qualification system for advertisement, screening, pre-qualification, conduct a standard criminal background check, qualification, and request of official transcripts for Academic Coach applicants in accordance with programmatic needs by ULM for Academic Coaches. Such system is subject to ULM approval, which shall not be unreasonably withheld.
- C. Credentialing System.** IC will provide a system to send qualification documents and transcripts of applicants to ULM for purposes of approval and file maintenance for Programs.
- D. Independent Contractor Agreements.** IC will contract with Academic Coaches on a part-time basis who meet qualification criteria and acceptance by ULM for its programs. Such Academic Coaches will be subcontractors or employees of IC, as appropriate, and will not be employees of ULM.
- E. On-Boarding and Training.** IC will provide Academic Coaches with an "iconnect-na.com" email account on a secure server; provide ULM with Academic Coach contact information; train Academic Coaches on ULM's LMS as necessary to ensure coaches understand the basic functions they will use to support faculty in the LMS; and provide instruction on ULM's programs, policies, and academic procedures when requested.
- F. Scheduling and Assignment.** IC will assist with UHs representatives to schedule and assign Academic Coaches into live course sections prior to each ULM course start. IC will notify ULM of all assignments of Academic Coaches.
- G. Course Delivery.** IC will assist Faculty members with support and delivery of instruction within ULM courses in accordance with ULM program and/or Faculty requirements. Such assistance may include, but ULM is not limited to, the following: grading of assignments, participating and monitoring of course discussions, posting announcements, and working under Faculty to resolve issues relative to course delivery and the LMS.
- H. Course Communication and Coordination.** IC will assist Faculty with pre-course, during course, and post-course communication, coordination and documentation with Academic Coaches.

- I. Management and Pay of Academic Coaches.** IC will manage, pay, and support Academic Coaches that provide support to Students through ULM's LMS.
- J. Transcripts:** Original graduate transcripts and professional vita/resumes will be provided to ULM for each Academic Coach assigned an ULM Program. Updated resumes vitas should be submitted as appropriate. These documents will be available to the office of the Point of Contact or a person(s) designated by ULM.
- K. Protection of Student Information.** ULM has informed IC that Student specific information necessary for the performance of this Agreement may be protected from disclosure pursuant to the provisions of the Family Educational Rights and Privacy Act (FERPA) (20 U.S.C. § 1232g; 34 CFR Part 99). IC expressly agrees that to the extent it may have access to any such records it is solely for the purpose of assisting ULM in the offering of the Programs, it may not disclose any such information to any third parties, and it must take such measures as are reasonable and prudent to protect such information from inadvertent disclosure. Further, IC shall indemnify and otherwise hold harmless ULM for any IC unlawful disclosure or failure of notification as required by FERPA.

V. ULM Obligations

ULM and IC expressly acknowledge that nothing in this Agreement is intended to impair the authority of ULM respecting the academic attributes of the Programs, including the admission of Students to the Programs, the delivery of the Programs, the evaluation of Student performance and the decision to award course credit and academic credentials and to exercise customary oversight respecting Faculty engaged in its offering. ULM agrees to cooperatively engage in maximizing the utilization of its LMS through the participation in this Agreement. In furtherance thereof, ULM agrees to provide the following services and obligations (collectively, the "ULM Obligations"):

- A. Communication.** ULM shall provide IC with one primary point of contact ("ULM") for IC to communicate with on an ongoing basis with respect to ULM Obligations and this Agreement. The ULM will designate, in writing, particular courses as "Programs" hereunder and will provide written notice to IC at a minimum of fourteen (14) days prior to commencement of the Program indicating ULM's desire to use an Academic Coach provided by IC under this Agreement. No particular number of Programs is guaranteed over the course of this Agreement and ULM retains discretion at all times regarding whether or not to designate a course for use of Academic Coaching and/or the services provided by IC under this Agreement.
- B. Academic Supervision.** ULM will have and exercise overall academic supervision of all Academic Coaches engaged in the Programs. IC will immediately remove any Academic Coach upon receipt of written notice from the POC that ULM desires the removal of such Academic Coach at any time for any reason in the exercise of its sole discretion.
- C. Granting of Credentials.** Within ten (10) days, ULM Faculty will assess Academic Coach candidates presented to them by IC, and communicate in writing to IC if such candidates meet standards and approved for purposes of IC contracting with candidates as part-time Academic Coaches. Under no circumstances will IC assign an Academic Coach in any live course without written pre-approval by ULM.
- D. Evaluation of Performance.** ULM Faculty will regularly evaluate the performance of Academic Coaches on a assigned in the Programs and ensure that the evaluations are shared with IC.

- E. Curriculum and Academic Oversight.** ULM will review the curriculum with the Academic Coach chosen for each Program in accordance with its customary academic procedures for such educational services. ULM may request IC to make adjustments to its instructional support (within the terms of this agreement) by Academic Coaches to meet its academic standards prior to such adoption.
- F. Textbooks or Other Resources Materials.** ULM will be responsible for sourcing and providing any textbooks or materials that the university or faculty deem required for the Academic Coach to fulfill their tasks within the online course.
- G. Student Information Systems.** ULM will be responsible for maintaining, supporting and administering the student information systems necessary to facilitate and process Student enrollment, including but not limited to enabling Student registration for courses, providing transcripts, and enabling the entering of grades and the tracking of grades.
- H. Accrediting:** IC will support ULM with complete and timely data sharing for accreditation purposes.

VI. License Grants by ULM

- A.** ULM grants IC limited use of its name, logo, and trademark ("ULM Brands"). IC will only use ULM Brands for presentation purposes and for insertion into its web site for promotional purposes, provided that ULM will be provided with written or electronic copy of the media into which the ULM Brands will be inserted at least ten (10) days prior to use and, if ULM believes use of the ULM Brand is inappropriate or misleading, IC will make any adjustment required by ULM prior to use.
- B.** All rights not expressly granted to IC in this section are reserved to ULM.

VII. Term

- A.** The Term of this Agreement commences on the Effective Date and ends on the fifth (5th) anniversary of the Effective Date, unless terminated under Section VII.B, Section XII or other express terms of this agreement. After the initial term, the agreement may be renewed annually upon a mutually written agreement.
- B.** Both Parties may mutually agree, at any time, in writing to terminate this Agreement.

VIII. Payment and Taxes

- A.** ULM will collect all tuition and any other payments made by students in connection with the Programs.
- B.** The number of Student(s) for each Start shall be counted at the Census Date. ULM and IC shall communicate on each Census Date and agree in writing on the official count of Student(s). The communication from ULM shall be in writing and shall be provided by ULM's POC.
- C.** IC shall invoice ULM for the official count of Student(s) as of the Census Date within 15 days after the Census Date, and upon written agreement for the official count with ULM's POC.
- D.** ULM shall remit to IC no later than thirty (30) days following the Census Date as follows:
 - a.** The amount per Program set forth in Addendum A (the "Compensation").

- b. If ULM changes course lengths, combines courses, or otherwise makes substantial changes to course curriculum within its full control included in a Program in connection with which an Academic Coach has commenced work, ULM and IC agree to negotiate an appropriate adjustment to Compensation for such Program.
- E. IC will be responsible for payment of taxes due on the Compensation paid under this contract. IC will be responsible for payment of, or will assure that each Academic Coach will be responsible for payment of, any employment taxes, unemployment taxes, worker's compensation, or other taxes, assessments, or insurance payable in connection with its engagement of Academic Coaches.

IX. Intellectual Property

- A. **Ownership of IC Intellectual Property.** IC retains all ownership rights to any Intellectual Property owned by IC and used in furtherance of this Agreement.
- B. **Ownership of ULM Intellectual Property.** ULM retains all ownership rights to any Intellectual Property owned by ULM and used in furtherance of this Agreement.
- C. **Ownership of Developed Materials.** Each Party shall promptly disclose to the other any Intellectual Property arising from or attributed to any of the work or activities undertaken as part of this Agreement. Any right, title and interest in and to any Intellectual Property arising from or attributed to any of the work or activities undertaken as part of this Agreement shall belong to the Party that created such Intellectual Property, unless mutually agreed otherwise in writing.

X. Liability

- A. **Liability and Insurance.** The University will be responsible for the negligent acts of its employees or officers when performing functions within the scope of their employment. ULM will maintain, at its own cost and expense, at all times while this Agreement is in effect, general liability insurance to the extent and in such amounts as determined by the State of Louisiana. ULM will also maintain at its own expense or from the quoted fringe/payroll tax rates, workers' compensation insurance for its employees as required by law. ULM will furnish evidence of such insurance upon request. Copies of certificates of coverage are available on request.
- B. IC will indemnify and defend ULM for any claims arising out of IC's actions under this Agreement. IC will maintain and provide proof of insurance sufficient to cover all claims brought against ULM for liability or loss, which are the result of the negligent or wrongful acts or omissions of IC.
- C. **NEITHER PARTY SHALL BE LIABLE FOR ANY INDIRECT, INCIDENTAL, SPECIAL, PUNITIVE, OR CONSEQUENTIAL DAMAGES.**

XI. Certifications

- A. Each Party certifies, to the best of its knowledge, that it has the authority to enter into the Agreement and to perform its obligations set forth herein.

XII. Termination

- A. If either Party materially breaches the terms of this Agreement and fails to correct the breach within forty-five (45) days after the non-breaching Party provides written notification, the non-breaching Party may terminate this Agreement.

- B.** This Agreement may be terminated by ULM for any reason upon provision of written notice at least sixty (60) days prior to the beginning of any academic year during the term of this Agreement. (The academic year, as used herein, commences on the first day of classes of the fall academic term.)
- C.** If IC uses any information provided to it by ULM hereunder in any manner that exceeds the permissions or licenses granted to IC herein, and fails to immediately cease within thirty (30) days after provided written notification of such unpermitted use, ULM may immediately terminate this Agreement with written notice.

XIII. General

- A. Relationship between the Parties.** Each Party is an independent contractor and will be solely responsible for payment of all compensation owed to its employees, as well as employment related taxes. Each Party will maintain appropriate worker's compensation for its employees as well as general liability insurance. The Parties are and shall act as, each an independent contractor and not as an agent or employee of the other Party. Neither this Agreement, nor any terms and conditions contained herein, shall be construed as creating a partnership, joint venture, agency or franchise relationship.
- B. Governing Law.** The laws of the State of Louisiana, United States of America shall govern this Agreement, and all matters arising out of, or relating to, this Agreement.
- C. Compliance with Federal, State and Local Laws.** The Parties shall comply with all applicable federal, state and local laws in the conduct of the work supported by this Agreement. Neither Party nor any of its employees are or shall be deemed to be employees of the other Party for any purpose including, without limitation, application of the Fair Labor Standards Act minimum wage and overtime payment provisions, the Federal Insurance Contribution Act, the Social Security Act, the Federal Unemployment Tax Act, the provisions of the Internal Revenue Code, any state or local revenue or tax laws, state worker compensation laws and state unemployment insurance laws. Each Party accepts full responsibility for payment of all taxes including, without limitation, unemployment compensation insurance premiums, all income tax deductions, Social Security deductions, and any and all other taxes or payroll deductions required for all employees engaged by either Party in the performance of the work supported by this Agreement. Each Party represents and warrants that it is qualified to do business in the geographies in which it will perform its obligations under this Agreement, and will obtain all necessary licenses and permits, and satisfy any other legal, regulatory and administrative requirements, necessary to its performance hereunder.
- D. Workplace Environment.** The Parties agree to comply with all applicable federal, state, and local laws regarding smoke-free and drug-free workplaces.
- E. Declaration Regarding Material Assistance/Non-assistance to a Terrorist Organization.** If applicable, the Parties will provide certification attesting that they do not provide material assistance to any organization on the U.S. Department of State exclusion list.
- F. Equal Opportunity Workplace.** In performing this Agreement, the Parties shall not discriminate against any employee, applicant for employment or other person because of race, religion, color, sex, national origin, disability, age or ancestry. The Parties will take affirmative steps to ensure that applicants are employed and that employees are treated during their employment without regard to race, religion, color, sex, national origin, disability, age, or ancestry.
- G. Notice.** All notices, including notices of address change, required to be sent hereunder shall be in writing and shall be deemed to have been given when mailed by first class mail to:

If to IC:

Instructional Connections, LLC
Attn: Dr. Robert F. Williams, President
Address: 7400 Arabian Circle
City/State/Zip: Flower Mound, TX 75022-6083
Fax: 1-888-318-0570
Email: robert.williams@iconnect-na.com

If to ULM:

UNIVERSITY OF LOUISIANA - MONROE
Attn: Dr. William Graves, Vice President for Business Affairs
Address: University of Louisiana Monroe, 700 University Avenue
City/State/Zip: Monroe, LA 71209
Fax: 318-342-1966
Email: graves@ulm.edu

- H.** The Parties agree that they each may treat documents faxed by the other Party as original documents so long as the sending party retains confirmation of delivery by fax; nevertheless, either Party may require the other to exchange original signed documents.
- I. Severability.** In the event any provision of this Agreement is held to be invalid or unenforceable, the remaining provisions of this Agreement will remain in full force.
- J. Waiver.** The waiver by either Party of any default or breach of this Agreement shall not constitute a waiver of any other or subsequent default or breach.
- K. Headings.** The headings appearing in this Agreement are inserted for convenience only and will not be used to define, limit or enlarge the scope of this Agreement or any of the obligations herein.
- L. Counterparts.** This Agreement may be executed in any number of counterparts, each of which will be an original, and such counterparts together will constitute one and the same instrument. Execution may be effected by delivery of signature pages by facsimile or electronic mail (and the Parties will follow such delivery by prompt delivery of originals of such pages).
- M. Confidential Information.** Each Party agrees that subject to the terms of this Agreement not to use or disclose to any third party, except for the purpose of performing this Agreement, any business and technical information of the other Party which, in the exercise of reasonable judgment, should be recognized by such Party as confidential and which is not a public record. The obligation of confidentiality shall not apply to information which: (i) is or becomes part of the public domain through no fault of the receiving Party; (ii) is furnished by the disclosing Party to others without restrictions on use and disclosure; (iii) becomes known or available to the receiving Party without restriction from a UTCree other than the disclosing Party without breach of any agreement with the disclosing Party; (iv) is disclosed with prior written approval of the disclosing Party; (v) is independently developed by the receiving Party without the use of any Confidential Information; (vi) is previously known to the receiving Party on a non-confidential basis; or (vii) is required by applicable law, court order or government agency to be disclosed, in which case, the receiving Party shall give the disclosing Party as much notice as is reasonably practical so that the disclosing Party may seek a protective order or other confidential protection as the disclosing Party, in its sole discretion, may elect and the receiving Party shall reasonably cooperate with the disclosing Party in disclosing Party's efforts to obtain such order or protection.

- N. Force Majeure.** Neither Party will be liable for delays or failure in its performance hereunder to the extent such delay or failure is caused by any act of God, war, natural disaster, strike, lockout, labor dispute, work stoppage, fire, third-party criminal act, quarantine restriction or act of government, or any other event beyond the reasonable control of that Party (an "Excusable Delay"). This Agreement may be terminated, with written notice, by either Party under this Section should the Excusable Delay of the non-performing Party continue for more than ninety (90) days.
- O. Entire Agreement.** This Agreement and any Exhibits and Addenda hereto constitute the complete agreement between the Parties and supersede all previous and contemporaneous agreements, proposals, or representations, written or oral, concerning the subject matter of this Agreement. Neither this Agreement nor an Exhibit or Addendum may be modified or amended except in a writing signed by a duly authorized representative of each Party; no other act, document, usage, or custom shall be deemed to amend or modify this Agreement or an Exhibit or Addendum.
- P. Successors and Assigns.** This Agreement will be binding upon, and will inure to the benefit of, the permitted successors and assigns of each Party hereto. ULM may not assign, delegate, transfer, or otherwise convey this Agreement or any of its rights hereunder, to any entity without the prior written consent of IC, and any attempted assignment or delegation without such consent shall be void.
- Q. Survivability.** The following Sections shall survive the expiration and termination of this Agreement: VIII, X, XI, XII and XIII.

INSTRUCTIONAL CONNECTIONS, LLC

UNIVERSITY OF LOUISIANA - MONROE

Signature: _____
Name: _____
Title: _____
Date: _____

Signature: _____
Name: _____
Title: _____
Date: _____



SERVICE AGREEMENT WITH INSTRUCTIONAL CONNECTIONS, LLC

Addendum A – Pricing Schedule for Academic Coaches – 5 Year Term

UNIVERSITY OF LOUISIANA - MONROE

October 3, 2018

The term of the Agreement shall be five (5) years from the date of the agreement Effective Date.

- **Undergraduate Courses**

- 5 Week Undergraduate \$36 / Student
- 6-7 Week Undergraduate \$38 / Student
- 8-9 Week Undergraduate \$40 / Student
- 10-14 Week Undergraduate \$42 / Student
- 15-16 Week Undergraduate \$44 / Student

- **Graduate Courses**

- 5 Week Graduate \$44 / Student
- 6-7 Week Graduate \$46 / Student
- 8-9 Week Graduate \$48 / Student
- 10-14 Week Graduate \$50 / Student
- 15-16 Week Graduate \$52 / Student

- **Doctoral Courses**

- 6-7 Week Doctoral \$65 / Student
- 8-9 Week Doctoral \$70 / Student
- 10-14 Week Doctoral \$75 / Student
- 15-16 Week Doctoral \$80 / Student

** Pricing listed is "per student-per course"*

**BOARD OF SUPERVISORS FOR THE
UNIVERSITY OF LOUISIANA SYSTEM**

FINANCE COMMITTEE

February 22, 2019

Item I.8. **University of Louisiana System's** request for approval to establish LEQSF (8g) Endowed Professorships/First Generation Endowed Scholarships/Superior Graduate Scholarships as follows:

a. Nicholls State University

The Michael C. and Christine P. Bourgeois Endowed Superior Graduate Student Scholarship

b. University of Louisiana at Lafayette

Francis Patrick Clark/BORSF Professorships in Computer & Informatics V
Francis Patrick Clark/BORSF Professorships in Computer & Informatics VI
Francis Patrick Clark/BORSF Professorships in Computer & Informatics VII
Leonder & Louizette Labbe - Sy & Laura Arceneaux/BORSF Professorship in Education
Ellen Coussan Coffin/BORSF Endowed Superior Graduate Scholarship in Biology I
Ellen Coussan Coffin/BORSF Endowed Superior Graduate Scholarship in Biology II
Ellen Coussan Coffin/BORSF Endowed Superior Graduate Scholarship in Biology III
Ellen Coussan Coffin/BORSF Endowed Superior Graduate Scholarship in Biology IV
Ellen Coussan Coffin/BORSF Endowed Superior Graduate Scholarship in Biology V
Construction Specifications Institute (CSI) Acadiana Chapter/BORSF Endowed Superior Graduate Student Scholarship in Architecture

c. University of New Orleans

Endowed Superior Graduate Student Scholarship in Accounting and Tax Accounting
University of New Orleans International Alumni Association First Generation Scholarship

EXECUTIVE SUMMARY

In 1989, the Louisiana Legislature created the Louisiana Education Quality Support Fund (LEQSF), referred to as “8g,” which provides for multiple \$20,000, 40,000, and \$400,000 grants to be awarded upon receipt of \$80,000, \$60,000 or \$600,000 in private donations for the establishment of an endowed professorships and first generation scholarships, graduate scholarships, or endowed chairs respectively. The law further requires that the appropriate management board authorize the establishment of such endowed professorships and endowed chairs prior to submission to the Board of Regents for matching funds.

RECOMMENDATION

It is recommended that the following resolution be adopted:

NOW, THEREFORE, BE IT RESOLVED, that the Board of Supervisors for the University of Louisiana System hereby approves the requests from System institutions to establish the LEQSF (8g) Endowed Professorships/First Generation Endowed Scholarships/Superior Graduate Scholarships noted above.

**BOARD OF SUPERVISORS FOR THE
UNIVERSITY OF LOUISIANA SYSTEM**

FINANCE COMMITTEE

February 22, 2019

- Item I.9.** **University of Louisiana System's** request for approval of payments made by nonprofit organizations to employees of the University of Louisiana System during Fiscal Year 2018 in accordance with the provisions of Louisiana Revised Statute (R.S.) 17:3390(F).

EXECUTIVE SUMMARY

The Board of Supervisors for the University of Louisiana System is authorized by R.S. 17:3351(A)(10) to employ or approve the employment of and fix or approve the salaries of Board and university employees. Included in the definition of "salaries" is supplemental compensation and related benefits paid to or on behalf of an employee by an organization that is legally affiliated with the Board or its universities. "Supplemental compensation" does not include one-time payments for special awards, honorariums or stipends (e.g., awards for service recognition or to supplement an employee's classroom materials or projects) nor does the definition include payments for relocation expenses, which are more appropriately considered reimbursements of employee expenses.

R.S. 17:3390(F) provides that any request for payments of over one thousand dollars for any single transaction to, or on behalf of, or to reimburse the expense of a public employee of a public higher education institution or a public employee or officer of a management board of a public higher education institution by a nonprofit organization shall be approved in writing by the appropriate public higher education management board in accordance with written policies and procedures.

In accordance with PPM FB-IV.-6, we are requesting that Board of Supervisors for the University of Louisiana System approve the schedule of payments made by nonprofit organizations to university employees during the Fiscal Year Ended June 30, 2018. Individual campuses submit quarterly reports of payments that exceed one thousand dollars made by nonprofit organizations to university employees, which have been compiled into the attached schedule.

RECOMMENDATION

It is recommended that the following resolution be adopted:

NOW, THEREFORE, BE IT RESOLVED, that the Board of Supervisors for the University of Louisiana System hereby approves the University of Louisiana System's request for approval of payments made by nonprofit organizations to employees of the University of Louisiana System during Fiscal Year 2018 in accordance with provisions of Louisiana Revised Statute (R.S.) 17:3390(F).

University/Affiliated Organization	Employee Name/Title	Amount	Description
Grambling State University			
Grambling University Foundation	Bobby Burkes, Interim Head/Associate Professor	\$5,000.00	Supplemental payments or benefits
Grambling University Foundation	Donte Jackson, Men's Basketball Head Coach	5,000.00	Relocation reimbursement
Grambling University Foundation	Jazmine Cherry, Student Ombudsman	1,500.00	Supplemental payments or benefits
Grambling University Foundation	Justin Wager, Head Soccer Coach	3,000.00	Relocation reimbursement
Grambling University Foundation	Justin Wager, Head Soccer Coach	5,000.00	Supplemental payments or benefits
Grambling University Foundation	Karsten Tyson, Admissions Counselor	2,000.00	Relocation reimbursement
Grambling University Foundation	King Godwin, Professor	4,000.00	Travel and recruiting
Grambling University Foundation	Richard Gallot, Jr., President	3,093.99	Travel
Grambling University Foundation	Santoria Black, Radio Lab Manager	6,250.00	Supplemental payments or benefits
Grambling University Foundation	Semere Haile, Professor	1,047.49	Travel and recruiting
		<u>\$35,891.48</u>	

University/Affiliated Organization	Employee Name/Title	Amount	Description
Louisiana Tech University			
La Tech University Foundation	Adam Malloy, Assistant Track Coach	\$768.00	Relocation reimbursement
La Tech University Foundation	Andrea Alfano, Asst Ath Dir of Business Operations	1,496.33	Relocation reimbursement
La Tech University Foundation	Andrew Peters, Assistant Prof, Chemical Engr	5,000.00	Relocation reimbursement
La Tech University Foundation	Benjamin Drozdenko, Assistant Prof, Computer Sci	4,595.71	Relocation reimbursement
La Tech University Foundation	Benjamin Gleason, Assistant Professor, Kinesiology	1,101.63	Relocation reimbursement
La Tech University Foundation	Bryan Zygmunt, Assoc Dean & Professor	2,000.00	Relocation reimbursement
La Tech University Foundation	Chanho Cho, Visiting Asst Prof, Econ & Finance	2,471.12	Relocation reimbursement
La Tech University Foundation	Chuanabing Shawn Sun, Assistant Prof, Civil Engineering	5,000.00	Relocation reimbursement
La Tech University Foundation	Cory Barton, Assoc Head Baseball Coach	4,891.26	Relocation reimbursement
La Tech University Foundation	David Herda, Associate Prof, Accounting	3,825.33	Relocation reimbursement
La Tech University Foundation	Dena Abbott, Assistant Professor, Psychology	1,965.54	Relocation reimbursement
La Tech University Foundation	Erin Singer, Assistant Professor, English	1,807.23	Relocation reimbursement
La Tech University Foundation	J. Cain Yarbrough, Asst Athletic Director-Marketing	1,453.70	Relocation reimbursement
La Tech University Foundation	Jason Holderieath, Assistant Prof, Ag Sciences	1,000.00	Relocation reimbursement
La Tech University Foundation	John Dogbey, Visiting Asst Prof, Econ & Finance	3,000.00	Relocation reimbursement
La Tech University Foundation	John Waits, Assistant Professor, Psychology	1,718.81	Relocation reimbursement
La Tech University Foundation	Kaushallya Adhikari, Assistant Prof, Electrical Engr	2,990.22	Relocation reimbursement
La Tech University Foundation	Kelsey Lovell, Athletic Academic Advisor	750.00	Relocation reimbursement
La Tech University Foundation	Kevin Cherry, Lecturer, Computer Science	5,108.05	Relocation reimbursement
La Tech University Foundation	Kimmerly Harrell, Assistant Professor, Communication	500.00	Relocation reimbursement
La Tech University Foundation	Kyle Buffolinio, Asst Athletic Dir, Compliance	1,565.48	Relocation reimbursement
La Tech University Foundation	Lasondra Barrett, Asst Women's Basketball Coach	1,953.50	Relocation reimbursement
La Tech University Foundation	Levi Good, Assistant Prof, Biomed Engr	3,722.10	Relocation reimbursement
La Tech University Foundation	Manki Min, Associate Prof, TTC	5,016.05	Relocation reimbursement
La Tech University Foundation	Marsha Cole, Lecturer, Chemistry	3,613.99	Relocation reimbursement
La Tech University Foundation	Michele Maasberg, Assistant Prof, CIS	3,000.00	Relocation reimbursement
La Tech University Foundation	Phillip Chapman, Assoc Dir of Operations, IfM	10,904.97	Relocation reimbursement
La Tech University Foundation	Rebecca McConnico, Professor, Agricultural Sciences	5,000.00	Relocation reimbursement
La Tech University Foundation	Scott Poh, Assitant Professor	157.46	Relocation reimbursement
La Tech University Foundation	Tonya Smith, Director, University Communications	3,518.35	Relocation reimbursement
La Tech University Foundation	William Long, Lecturer, TTC	3,200.00	Relocation reimbursement
		<u>\$93,094.83</u>	

University/Affiliated Organization	Employee Name/Title	Amount	Description
McNeese State University			
McNeese State University Foundation	Ahmed Abdel-Mohti, Associate Professor	\$3,000.00	Relocation reimbursement
McNeese State University Foundation	Alexandra Haley, Director of Student Athletes	1,050.05	Relocation reimbursement
McNeese State University Foundation	Amanda White, Student Certification Officer	1,499.77	Relocation reimbursement
McNeese State University Foundation	Andrew Fitzgerald, Head Soccer Coach	1,067.07	Airfare to Wyoming/Colorado
McNeese State University Foundation	Andrew Fitzgerald, Head Soccer Coach	1,481.69	Flag poles for field
McNeese State University Foundation	Andrew Fitzgerald, Head Soccer Coach	2,752.38	Flights and registration to USCA
McNeese State University Foundation	Andrew Fitzgerald, Head Soccer Coach	6,286.50	Leather chairs for field house
McNeese State University Foundation	Andrew Fitzgerald, Head Soccer Coach	1,408.31	TV, mount and sound bar
McNeese State University Foundation	Ashleigh Fitzgerald, Head Volleyball Coach	6,576.40	Travel, subscription to Humanex
McNeese State University Foundation	Ashleigh Fitzgerald, Head Volleyball Coach	1,267.03	Computer for volleyball office
McNeese State University Foundation	Ashleigh Fitzgerald, Head Volleyball Coach	1,754.71	NCAA championship tickets and equipment
McNeese State University Foundation	Ashleigh Fitzgerald, Head Volleyball Coach	1,050.00	Travel and recruiting
McNeese State University Foundation	Austin Burk, Head Coach, Men's Golf	1,073.50	Golf balls
McNeese State University Foundation	Ben Norton, Football Recruiting Coordinator	1,000.00	Relocation reimbursement
McNeese State University Foundation	Ben Norton, Football Recruiting Coordinator	1,058.26	Tolls during recruiting and auto insurance
McNeese State University Foundation	Betty Anderson, Director of Comm Svcs & Outreach	1,484.45	Travel and recruiting
McNeese State University Foundation	Betty Shamblin, Associate Professor, Undergraduate Nursing	1,099.35	Travel and recruiting
McNeese State University Foundation	Brendon Gilroy, Head Track Coach	1,150.00	Car insurance and food for Split thePot workers
McNeese State University Foundation	Brendon Gilroy, Head Track Coach	1,088.60	Awards for 10K race
McNeese State University Foundation	Brendon Gilroy, Head Track Coach	2,938.30	Equipment, shipping, and items for track team
McNeese State University Foundation	Brendon Gilroy, Head Track Coach	4,583.60	Travel and recruiting
McNeese State University Foundation	Brendon Gilroy, Head Track Coach	3,959.24	Gear and equipment for track team
McNeese State University Foundation	Brendon Gilroy, Head Track Coach	1,325.13	Sweatshirts for track team
McNeese State University Foundation	Brendon Gilroy, Head Track Coach	1,933.93	Team equipment and hurdle board replacement
McNeese State University Foundation	Brendon Gilroy, Head Track Coach	4,859.47	Travel and recruiting
McNeese State University Foundation	Catherine Anderson, Assistant Professor	1,000.00	Relocation reimbursement
McNeese State University Foundation	Charlie Ayo, 1st Assistant Head Baseball Coach	1,000.00	Auto insurance
McNeese State University Foundation	Danielle Price, Second Assistant Coach of Softball	1,000.00	Relocation reimbursement
McNeese State University Foundation	Dave Simmons, Former Head Men's Basketball Coach	1,250.00	NABC convention expenses
McNeese State University Foundation	Dave Simmons, Former Head Men's Basketball Coach	1,098.36	Guest speaker travel
McNeese State University Foundation	Dave Simmons, Former Head Men's Basketball Coach	1,171.60	Coach cell phones, snacks and meal for team
McNeese State University Foundation	David Denton, Camp Director	1,049.85	Kids All Day Camp supplies
McNeese State University Foundation	David Dumars, Former Basketball Coach	1,250.00	NABC convention expenses
McNeese State University Foundation	Debbie Johnson-Houston, Director of Library	1,268.79	ALA annual conference
McNeese State University Foundation	Debbie Johnson-Houston, Director of Library	1,660.68	Travel and recruiting
McNeese State University Foundation	Dennis Smith, Special Teams Coach	1,000.00	Auto insurance
McNeese State University Foundation	Elizabeth Moore, Instructor, School of Agriculture	1,036.00	Travel and recruiting
McNeese State University Foundation	Eric Willis, Former Basketball Coach	1,250.00	NABC convention expenses
McNeese State University Foundation	Heath Schroyer, Head Coach, Men's Basketball	1,065.96	Travel and recruiting
McNeese State University Foundation	Helena Besovic, Head Coach, Tennis	2,899.78	Equipment and supplies for team
McNeese State University Foundation	Helena Besovic, Head Coach, Tennis	1,042.09	Travel and recruiting
McNeese State University Foundation	Helena Besovic, Head Coach, Tennis	1,851.48	Travel, conference fee, and tennis team snacks

University/Affiliated Organization	Employee Name/Title	Amount	Description
McNeese State University Foundation	Helena Besovic, Head Tennis Coach	1,169.17	Meals during tennis matches
McNeese State University Foundation	Helena Besovic, Head Tennis Coach	1,503.56	Supplies, team snack, immigration fees, cell phone
McNeese State University Foundation	James Landreneau, Head Softball Coach	1,401.89	Improvement supplies and snacks
McNeese State University Foundation	James Landreneau, Head Softball Coach	1,261.49	Meals, ball cart, tee, floating frames, pitching ball
McNeese State University Foundation	Jay Jacobs, Band Director	3,197.50	Supplies for Showdown @ Sundown
McNeese State University Foundation	Jimmy Rickelfsen, Assistant Coach, Women's Basketball	1,298.19	Travel and recruiting
McNeese State University Foundation	John Aiken, Associate Head Men's Basketball Coach	3,251.27	Relocation reimbursement
McNeese State University Foundation	Justin Hill, Head Baseball Coach	1,656.30	ABCA convention travel for coaches
McNeese State University Foundation	Justin Hill, Head Baseball Coach	2,039.53	Batting mat pro and supplies
McNeese State University Foundation	Justin Hill, Head Baseball Coach	1,199.00	Equipment
McNeese State University Foundation	Justin Hill, Head Baseball Coach	4,527.46	Pitch calling signs, line-up cards, pitching monitor
McNeese State University Foundation	Justin Hill, Head Baseball Coach	2,165.00	SLC Champion trophies
McNeese State University Foundation	Justin Hill, Head Baseball Coach	1,101.77	Travel and recruiting
McNeese State University Foundation	Kacie Cryer, Head Women's Basketball Coach	1,034.73	Travel and recruiting; air pump
McNeese State University Foundation	Kacie Cryer, Head Women's Basketball Coach	1,198.22	Supplies, WBCA registration and car insurance
McNeese State University Foundation	Katie Roux, First Assistant Softball Coach	1,139.88	Travel and recruiting
McNeese State University Foundation	Kerry Joseph, Offensive Coordinator	1,000.00	Auto insurance
McNeese State University Foundation	Kourtney Istre, Director, Admissions and Recruiting	1,033.93	Spring Preview, Academic Signing, Black Heritage
McNeese State University Foundation	Landon Hoefler, Offensive Coordinator - Quarterbacks	1,000.00	Auto insurance
McNeese State University Foundation	Mark Merchant, Professor, Department of Chemistry	1,760.00	Publication fee
McNeese State University Foundation	Mark Merchant, Professor, Department of Chemistry	1,407.95	Travel and recruiting
McNeese State University Foundation	May Gray, Coordinator of Leisure Learning	1,035.36	Kids camp training and supplies
McNeese State University Foundation	Md Al-Emran, Assistant Professor, Mgmt, Mktg, Bus Admin	1,000.00	Relocation reimbursement
McNeese State University Foundation	Michael Fluty, Head Coach, Women's Golf	2,565.72	Airfare, t-shirts, host gifts
McNeese State University Foundation	Michael Fluty, Head Coach, Women's Golf	7,969.63	Apparel for team
McNeese State University Foundation	Michael Fluty, Head Coach, Women's Golf	3,247.90	Golf balls, clothing for team
McNeese State University Foundation	Michael Fluty, Head Coach, Women's Golf	2,276.14	Golf towels for tournament
McNeese State University Foundation	Michael Fluty, Head Coach, Women's Golf	1,923.89	LPGA training and items for team
McNeese State University Foundation	Michael Fluty, Head Coach, Women's Golf	2,805.19	Travel to USF intercollegiate and supplies
McNeese State University Foundation	Michael Fluty, Head Coach, Women's Golf	1,053.32	Uniform for player
McNeese State University Foundation	Nick Zaleski, 1st Assistant Head Baseball Coach	2,081.96	Travel and recruiting
McNeese State University Foundation	Nick Zaleski, 1st Assistant Head Baseball Coach	1,200.22	Travel and recruiting
McNeese State University Foundation	Nikos Kiritsis, Dean, College of Engineering	27,740.71	Chroma sys equip LEGO, Engineering is Elementary
McNeese State University Foundation	Nikos Kiritsis, Dean, College of Engineering	11,699.80	Expenses for summer camp
McNeese State University Foundation	Nikos Kiritsis, Dean, College of Engineering	2,111.00	LAI/MEP meeting food and trip to NASA
McNeese State University Foundation	Nikos Kiritsis, Dean, College of Engineering	1,698.30	Hotel rooms for summer camp students
McNeese State University Foundation	Nikos Kiritsis, Dean, College of Engineering	3,712.29	Summer camp expenses
McNeese State University Foundation	Nikos Kiritsis, Dean, College of Engineering	1,768.00	Summer camp student meals in New Orleans
McNeese State University Foundation	Nikos Kiritsis, Dean, College of Engineering	1,837.09	Supplies for Indorama, student books, name cards
McNeese State University Foundation	Nikos Kiritsis, Dean, College of Engineering	6,645.51	Supplies, expenses for KEEN conference
McNeese State University Foundation	Nikos Kiritsis, Dean, College of Engineering	6,676.75	Travel and recruiting
McNeese State University Foundation	Nikos Kiritsis, Dean, College of Engineering	2,079.51	Travel and recruiting
McNeese State University Foundation	Nikos Kiritsis, Dean, College of Engineering	3,911.97	Travel and recruiting

University/Affiliated Organization	Employee Name/Title	Amount	Description
McNeese State University Foundation	Nikos Kiritsis, Dean, College of Engineering	8,985.79	Travel and recruiting
McNeese State University Foundation	Nikos Kiritsis, Dean, College of Engineering	2,053.10	Anatolia College, Greece, supplies, summer camp
McNeese State University Foundation	Preston David, Former Basketball Coach	1,250.00	NABC convention expenses
McNeese State University Foundation	Sandi Rodriguez, Administrative Assistant	1,529.01	NFCA convention and Diamond Dinner tickets
McNeese State University Foundation	Sandi Rodriguez, Administrative Assistant	2,500.00	Rental of facility for Draw Down fundraiser
McNeese State University Foundation	Scot Goins, Professor, Dept. Head, Director Honors College	1,834.00	Supplies for Honors College events
McNeese State University Foundation	Sohail Rao, Senior Advisor to the President	1,790.28	Travel and recruiting
McNeese State University Foundation	Wayne Cordova, Director of Football Opearions	1,000.00	Auto insurance
McNeese State University Foundation	Zhuang Li, Associate Professor, Dept of Chemistry	1,196.91	Travel and recruiting
		<u>\$233,168.52</u>	

University/Affiliated Organization	Employee Name/Title	Amount	Description
Nicholls State University			
Nicholls State University Foundation	Allyse Ferrara, Professor	\$7,458.01	Honors Abroad - Costa Rica
Nicholls State University Foundation	Allyse Ferrara, Professor	1,043.60	International Coastal Cleanup at Elmer's Island
Nicholls State University Foundation	Allyse Ferrara, Professor	1,169.84	Student research supplies
Nicholls State University Foundation	Andrew Kearney, Asst Athletic Director - Compliance	1,273.94	Graduation stoles for student athletes
Nicholls State University Foundation	Angel Santiago, Head Coach - Softball	2,850.00	Two screens and fence toppers for field
Nicholls State University Foundation	Angel Santiago, Head Coach - Softball	1,100.00	Custom batting gloves
Nicholls State University Foundation	Angel Santiago, Head Coach - Softball	1,147.40	Glove string, hotel, gas, signs
Nicholls State University Foundation	Angel Santiago, Head Coach - Softball	1,148.89	Meals not covered under PPM 49
Nicholls State University Foundation	Angel Santiago, Head Coach - Softball	1,125.00	New catcher gear
Nicholls State University Foundation	Angel Santiago, Head Coach - Softball	2,690.68	Travel and recruiting
Nicholls State University Foundation	Anthony Camp, Assistant Coach - Football	1,219.23	Travel and recruiting
Nicholls State University Foundation	Ford Pemberton, Baseball Assistant	3,901.52	Travel - J Guidry, H Lafont, C Comeaux, J Brantley
Nicholls State University Foundation	John Aiken, Asst Men's Basketball Coach	1,282.63	Travel and recruiting
Nicholls State University Foundation	Martin Simpson, Professor	15,805.00	Honors Abroad - England
Nicholls State University Foundation	Martin Simpson, Professor	35,000.00	Honors Abroad England - Advance
Nicholls State University Foundation	Matthew Roan, Athletic Director	2,124.33	Dinner at Texas A&M game
Nicholls State University Foundation	Michael McBride, Head Soccer Coach	2,368.98	Conference and airfare
Nicholls State University Foundation	Michael McBride, Head Soccer Coach	2,000.00	Conference balance
Nicholls State University Foundation	Michael McBride, Head Soccer Coach	1,119.74	Travel and recruiting
Nicholls State University Foundation	Richard Riley II, Head Men's Basketball Coach	2,434.62	Event for children
Nicholls State University Foundation	Richard Riley II, Head Men's Basketball Coach	1,615.41	Travel and recruiting
Nicholls State University Foundation	Seth Thibodeaux, Head Baseball Coach	1,200.00	Net for cage
Nicholls State University Foundation	Shari Lawrence, Professor	1,101.06	Team travel to CFA Challenge in Dallas
Nicholls State University Foundation	Tim Rebowe, Head Football Coach	1,708.77	Snacks, keyboard, writsbands, senior gifts
Nicholls State University Foundation	Tim Rebowe, Head Football Coach	1,114.58	Travel and recruiting
Nicholls State University Foundation	Tim Rebowe, Head Football Coach	1,544.65	Furniture
Nicholls State University Foundation	Tim Rebowe, Head Football Coach	1,884.21	Home theater projector, splitter, HDMI cable
		<u>\$98,432.09</u>	

University/Affiliated Organization	Employee Name/Title	Amount	Description
Northwestern State University			
Demons Unlimited Foundation	Bobby Barbier, Head Baseball Coach	\$1,148.85	Recruiting and food for Move-In Day
Demons Unlimited Foundation	Bobby Barbier, Head Baseball Coach	1,030.68	Weighted baseballs and player meals
Demons Unlimited Foundation	Deneen Parker, Assoc. Head Women's Basketball Coach	1,912.78	Travel and recruiting
Demons Unlimited Foundation	Jordan Dupuy, Head Women's Basketball Coach	1,379.00	Travel and recruiting
Demons Unlimited Foundation	Koleen Brown, Asst. Athletic Trainer	2,259.67	Relocation expenses
Demons Unlimited Foundation	Mike Heimerman, Head Track Coach, Men's and Women's	1,000.00	Cash advance - Split the Pot - football and basketball
Demons Unlimited Foundation	Patric Dubois, Asst. AD/WRAC Director	1,421.09	ITA membership; women's tennis entry gifts
Demons Unlimited Foundation	Patric Dubois, Asst. AD/WRAC Director	2,800.00	Cashier bags at NSU Meet the Demons event
NSU Foundation	Ali Ahmad, Department Head	1,181.20	Mileage to AMT Academy and meals
NSU Foundation	Amanda LaGrange, Director- CDC	3,023.22	Supplies for the CDC
NSU Foundation	Anna MacDonald, Library Associate	7,899.07	TWU tuition
NSU Foundation	Bill Brent, CAPA Associate	2,194.85	QEP luncheon
NSU Foundation	Brett Garfinkel, Assistant Professor- Dance	7,217.79	ACDA honorarium, supplies, and T-shirts
NSU Foundation	Brett Garfinkel, Assistant Professor- Dance	1,624.00	Adjudicator flights
NSU Foundation	Dana Cawthon, Director- SBDC	1,167.50	National ASBDC Conference
NSU Foundation	Dana Cawthon, Director- SBDC	2,941.83	Expenses, refreshments, computer, tv,
NSU Foundation	Daniel McDonald, Assistant Dir. Of Bands	1,604.25	Supplies for 2018 NSU Summer Band camps
NSU Foundation	Dr. Begona Perez Mira, Associate Professor	1,277.76	AR/VR camera and Amazon Fire tablets
NSU Foundation	Dr. Frances Lemoine, Director	1,159.04	9 televisions for Bienvenu Hall
NSU Foundation	Dr. Frances Yang, Professor	1,125.00	Cameron Brunson lessons for Summer/Fall 2017
NSU Foundation	Drake Owens, Assistant VP External Affairs	1,373.59	Travel and recruiting
NSU Foundation	Drake Owens, Assit. VP External Affairs	2,371.35	Washington Mardi Gras trip
NSU Foundation	Greg Handel, Dean, Director of CAPA	1,038.99	Receipts - various
NSU Foundation	Greg Handel, Dean, Director of CAPA	2,061.61	Travel, taxi, uber, iPhone for CAPA business,
NSU Foundation	Greg Handel, Dean, Director of CAPA	1,527.50	Materials/supplies/meals for 2017 NSU Gala
NSU Foundation	Greg Handel, Dean, Director of CAPA	1,145.48	NSU Bookstore/travel receipts
NSU Foundation	Jeff Matthews, Director of Bands	3,392.82	Meals/drinks for post-game marching band
NSU Foundation	Jeff Matthews, Director of Bands	1,500.00	Change for 2017 NSU Marching Contest
NSU Foundation	Jeff Matthews, Director of Bands	1,568.56	Hotel for 2017 Classic on the Cane judges
NSU Foundation	Jeff Matthews, Director of Bands	1,222.04	HP color LaserJet Pro & toner cartridge
NSU Foundation	Jeff Matthews, Director of Bands	2,089.57	Marching band meals, Midwest registration
NSU Foundation	Jeff Matthews, Director of Bands	1,734.28	Marching contest, staff lunch, dinner, u-haul rentals
NSU Foundation	Jeff Matthews, Director of Bands	1,890.97	Supplies, breakfast & pizza for 2018 Band Camps
NSU Foundation	Jeff Matthews, Director of Bands	2,374.67	Material/food/supplies for color guard competeion
NSU Foundation	Kirk Cordell, Executive Director- NCPTT	1,892.08	Food/drinks for 2 day training event
NSU Foundation	Linda Walker, Administrative Assistant	1,586.32	Travel and recruiting
NSU Foundation	Melissa Aldredge, Business Instructor	2,501.96	cConference fees & hotels
NSU Foundation	Paul Pharris, Assistant Professor, Theatre	1,100.00	ACDA honorarium- lighting designer
NSU Foundation	Scott Burrell, Coordinator of Theatre/Dance	1,040.43	Food supplies, student raffle, cleaning supplies
NSU Foundation	Scott Burrell, Coordinator of Theatre/Dance	1,492.30	Phone & case/screen protector
		<u>\$80,272.10</u>	

University/Affiliated Organization	Employee Name/Title	Amount	Description
Southeastern Louisiana University			
Southeastern Louisiana University Foundation	Ahmad Fayed, Assistant Professor, Computer Science	\$1,000.00	Relocation reimbursement
Southeastern Louisiana University Foundation	Aimee Adams, Instructor, Health & Human Sciences	1,125.91	Travel and recruiting
Southeastern Louisiana University Foundation	Antoinette Phillips, Dean, College of Business	1,322.02	Faculty and AACSB accreditation meetings, gifts
Southeastern Louisiana University Foundation	April Wright, Assistant Professor, Biological Sciences	2,500.00	Relocation reimbursement
Southeastern Louisiana University Foundation	Aurora Trufant, Coordinator of Athletic Advancement	1,634.64	07/27-2017 Coaches Caravan
Southeastern Louisiana University Foundation	Bruce Sherman, Instructor, Chemistry & Physics	2,094.89	Science Olympiad Competition
Southeastern Louisiana University Foundation	C. Roy Blackwood, Director, Columbia Theatre	7,375.53	Travel and recruiting
Southeastern Louisiana University Foundation	Corey Mistretta, Head Track & Cross Country Coach	1,348.97	Travel and recruiting
Southeastern Louisiana University Foundation	Cory Mistretta, Head Track/Cross Country Coach	1,964.40	Travel and recruiting
Southeastern Louisiana University Foundation	Cris Koutsougeras, Professor, Computer Science	1,113.90	Meals with potential employees and project supplies
Southeastern Louisiana University Foundation	Daniel Toups, Instructor, Kinesiology	5,277.52	Improvements to KHS Strength & Conditioning Lab
Southeastern Louisiana University Foundation	Fereshteh Emami, Assistant Professor, Chemistry & Physics	1,000.00	Relocation reimbursement
Southeastern Louisiana University Foundation	Georgina Little, Instructor, Chemistry & Physics	2,115.78	2018 Science Fair awards and prizes for participants
Southeastern Louisiana University Foundation	Gerald Guidroz, Adm Program Manager, IGDD	22,720.00	Travel and recruiting
Southeastern Louisiana University Foundation	Harold Davis, Associate Professor, Accounting	2,297.11	AAA Accounting is Big Data Conference 2017, NY
Southeastern Louisiana University Foundation	Herb Holloway, Research Economist, Economic and Business Dev	1,123.71	AUBER Annual Conference, Albuquerque, NM
Southeastern Louisiana University Foundation	Herb Holloway, Research Economist, Economic and Business Dev	1,278.39	Tableau for Economic & WF Developers, CA
Southeastern Louisiana University Foundation	Jay Ladner, Head Coach, Men's Basketball	5,000.00	Contract payment
Southeastern Louisiana University Foundation	Lisa Kuhn, Visiting Assistant Professor, Mathematics	2,568.84	Travel and recruiting
Southeastern Louisiana University Foundation	Mehmet Bahadir, Assistant Professor, Computer Science	1,000.00	Relocation reimbursement
Southeastern Louisiana University Foundation	Michael Jones, Professor, Marketing & Supply Chain Mgt	3,684.78	Travel and recruiting
Southeastern Louisiana University Foundation	Mike Rivault, Senior Director, University Marketing	3,005.07	American Mktg Association 2017 Symposium, GA
Southeastern Louisiana University Foundation	Omer Soysal, Assistant Professor, Computer Science	1,000.00	Travel and recruiting
Southeastern Louisiana University Foundation	Paula S. Calderon, Asso. Professor/Dean-College of Education	1,260.25	Travel and recruiting
Southeastern Louisiana University Foundation	Prem Chanda, Assistant Professor, Chemistry & Physics	1,000.00	Relocation reimbursement
Southeastern Louisiana University Foundation	Priydarshini Dasgputa, Assistant Professor, Computer Science	1,000.00	Relocation reimbursement
Southeastern Louisiana University Foundation	Ron Roberts, Head Coach, Football	17,500.00	Contract payment
Southeastern Louisiana University Foundation	Ron Roberts, Head Coach, Football	1,500.00	Relocation reimbursement
Southeastern Louisiana University Foundation	Russell McKenzie, Assoc Professor, Mktg & Supply Chain Mgt	1,434.53	Travel and recruiting
		<u>\$97,246.24</u>	

University/Affiliated Organization	Employee Name/Title	Amount	Description
University of Louisiana at Lafayette			
ULL Foundation	Arenibas, Danika N., Assist Dir of Athletic Develop	\$34,877.25	Supplemental payments or benefits
ULL Foundation	Babineaux, Anthony, Associate Head Baseball Coach	18,011.33	Supplemental payments or benefits
ULL Foundation	Baker, Brent L., Assistant Professor	2,300.89	Travel and recruiting
ULL Foundation	Baniewicz, Ryan J., Donor Records	1,450.00	Supplemental payments or benefits
ULL Foundation	Beamish, Ian, Assistant Professor	1,056.67	Travel and recruiting
ULL Foundation	Bendickson, Joshua S., Assistant Professor	1,000.00	Target case competition grants
ULL Foundation	Bourgeois, Taylor G., Academic Advisor Coordinator	2,000.00	Faculty award
ULL Foundation	Breaux, Susan M., Donor Records	12,369.37	Supplemental payments or benefits
ULL Foundation	Capone, Lisa, Executive Director	3,000.00	Washington DC Mardi Gras
ULL Foundation	Caralla, Lewis P., Dir of Strgth & Cond-Football	32,010.84	Supplemental payments or benefits
ULL Foundation	Carrigee, Richard K., Dir Student Athlete Dev	14,842.49	Supplemental payments or benefits
ULL Foundation	Choi, Yeon, Professor	3,000.00	SPARK Grant award
ULL Foundation	Cook, William A., Director of Major Gifts	8,435.24	Supplemental payments or benefits
ULL Foundation	Desormeaux, Michael J., Assistant Football Coach	17,386.32	Supplemental payments or benefits
ULL Foundation	duQuesnay, Maurice, Associate Professor	2,462.11	Computer
ULL Foundation	duQuesnay, Maurice, Associate Professor	1,330.94	Reception dinner
ULL Foundation	Farmer, Scott A., Athletic Director	20,706.34	Supplemental payments or benefits
ULL Foundation	Fontenot, Gwen, Associate Professor	1,856.00	Laf airport ad space for online MBA program
ULL Foundation	Foreman, Michelle, College Resource Coordinator	1,148.51	Travel and recruiting
ULL Foundation	Frankel, Richard, Associate Professor	2,593.53	Travel and recruiting
ULL Foundation	Franklin, Elise S., Assistant Professor	1,967.98	Travel and recruiting
ULL Foundation	Franklin, Elise S., Assistant Professor	1,944.90	Relocation reimbursement
ULL Foundation	Gjertson, William G., Professor	1,465.50	Supplies for 1020 house
ULL Foundation	Gjertson, William G., Professor	1,048.91	Supplies for Modeste House
ULL Foundation	Godin, Luc, Assistant Coach	1,057.90	Balance tuition due from NSU
ULL Foundation	Godin, Luc, Assistant Coach	1,147.90	Tuition for doctoral classes
ULL Foundation	Guthrie, Joe, Assisant Softball Coach	3,965.40	Relocation reimbursement
ULL Foundation	Harris, James F., Director	206,412.41	Supplemental payments or benefits
ULL Foundation	Hickey, Benjamin M., Curator Of Exhibitions	1,470.70	Relocation reimbursement
ULL Foundation	Hudspeth, Mark, Head Football Coach	1,715.00	Football staff retreat
ULL Foundation	Hudspeth, Mark, Head Football Coach	500,000.00	Supplemental payments or benefits
ULL Foundation	Jeffrey, Mark, Head Tennis Coach	3,250.00	Tennis stringing machine
ULL Foundation	Johnson, Kevin P., Assistant Basketball Coach	22,443.12	Supplemental payments or benefits
ULL Foundation	Kellman, Jordan, Dean and Professor	1,305.10	Remodel conference room
ULL Foundation	Kolluru, Ramesh, Vice President of Research	1,100.89	Special meals and airline ticket
ULL Foundation	Kolluru, Ramesh, Vice President of Research	1,070.00	Cajun Codefest and Summit programs
ULL Foundation	LeBlanc, Oliver J., Inst & Dir	1,000.00	Faculty award
ULL Foundation	Leger, Jessica C., Deputy Dir of Ath/SWA	19,050.83	Supplemental payments or benefits
ULL Foundation	Maggard, Bryan S., Athletic Director	3,235.33	Supplemental payments or benefits
ULL Foundation	Maggard, Bryan S., Athletic Director	1,016.66	Relocation reimbursement
ULL Foundation	Malveaux, Christopher J., Assistant Softball Coach	6,794.02	Supplemental payments or benefits
ULL Foundation	Malveaux, Katherine A., Video Coordinator	6,794.00	Supplemental payments or benefits

University/Affiliated Organization	Employee Name/Title	Amount	Description
ULL Foundation	Marlin, Robert L., Head Basketball Coach	1,523.65	Basketball additional NIT watches
ULL Foundation	Marlin, Robert L., Head Basketball Coach	2,478.42	Travel and recruiting
ULL Foundation	Melancon, Heidi, Director	1,643.02	Travel and recruiting
ULL Foundation	Minton, Melissa M., Director of Events/Prem Seatng	52,865.40	Supplemental payments or benefits
ULL Foundation	Missal, Jason, Assistant Professor	1,225.64	Relocation reimbursement
ULL Foundation	Munoz, Jorge M., Assistant Football Coach	32,059.53	Supplemental payments or benefits
ULL Foundation	Murphy, Michael J., Director Of Operations	63,907.02	Supplemental payments or benefits
ULL Foundation	Napier, William H., Head Football Coach	7,329.95	Football supplies
ULL Foundation	Plucienski, Robert D., Assist Golf Coach	24,252.78	Supplemental payments or benefits
ULL Foundation	Poirrier, Gail, Dean and Professor	1,115.53	Travel and recruiting
ULL Foundation	Popp, Shannon L., Asst Track Coach	20,707.67	Supplemental payments or benefits
ULL Foundation	Prendergast, Nadine, Manager	1,993.33	Travel and recruiting
ULL Foundation	Roberts, Brittney D., Assistant Trainer	1,130.00	Relocation reimbursement
ULL Foundation	Rolen, James W., Director of Annual Giving	6,465.84	Supplemental payments or benefits
ULL Foundation	Simon, Denee M., Softball Office Manager	11,099.09	Supplemental payments or benefits
ULL Foundation	Sliman, Theodore A., Head Golf Coach	1,707.77	Player lunches and snacks in golf tournament
ULL Foundation	Sliman, Theodore A., Head Golf Coach	1,246.00	Golfstat Statistics Services & team equipment
ULL Foundation	Sliman, Theodore A., Head Golf Coach	2,288.56	Student desks in new golf facility
ULL Foundation	Sliman, Theodore A., Head Golf Coach	1,223.75	Travel and recruiting
ULL Foundation	Sliman, Theodore A., Head Golf Coach	1,046.92	Various - golf related
ULL Foundation	Stanton, Connor, Assistant Coach	1,500.76	Relocation reimbursement
ULL Foundation	Stringer, Stephen R., Assistant Football Coach	33,835.57	Supplemental payments or benefits
ULL Foundation	Suhajda, Edit, Assistant Tennis Coach	1,959.23	O-1A Visa attorney fees
ULL Foundation	Suk, Lena, Assistant Professor	1,525.75	Travel and recruiting
ULL Foundation	Talbot, Jeremy S., Assistant Baseball Coach	29,260.42	Supplemental payments or benefits
ULL Foundation	Tancil, James, Instructor	3,000.00	SPARK Grant award
ULL Foundation	Thakur, Ramendra, Associate Professor	2,000.00	Faculty award
ULL Foundation	Toney, Patrick, Assistant Football Coach	4,125.35	Relocation reimbursement
ULL Foundation	Turner, Katherine A., Dir of On-Campus Recruiting	2,937.93	Relocation reimbursement
ULL Foundation	Walls, Candice, Director Strength & Conditioning-Olympic Sports	1,166.18	Relocation reimbursement
ULL Foundation	Wang, Dr. Xiuquan, Assistant Professor	1,999.61	Relocation reimbursement
ULL Foundation	Williams, Douglas C., Professor	3,190.80	Youth robotics team
ULL Foundation	Wingerter, Troy R., Director Of Football Oper	73,463.49	Supplemental payments or benefits
ULL Foundation	Yates, Benjamin, Assistant Professor	1,000.00	Relocation reimbursement
		<u>\$1,369,369.34</u>	

University/Affiliated Organization	Employee Name/Title	Amount	Description
University of Louisiana at Monroe			
ULM Athletic Foundation	Cory Lyon, Head Softball Coach	\$1,000.00	Supplemental payments or benefits
ULM Athletic Foundation	J. D. Malone, Head Men's Track Coach	1,034.00	Hard drive data recovery service
ULM Athletic Foundation	J. D. Malone, Head Men's Track Coach	1,166.66	Contract payment
ULM Athletic Foundation	Jeff Dow, Head Basket Ball Coach, Women's	1,000.00	Supplemental payments or benefits
ULM Athletic Foundation	Jessica Guy Thornton, Asst Softball Coach	3,051.80	GA fees
ULM Athletic Foundation	Jessica Guy Thornton, Asst Softball Coach	1,000.00	Supplemental payments or benefits
ULM Athletic Foundation	Joel Mangrum, Assistant Baseball Coach	2,215.40	Relocation reimbursement
ULM Athletic Foundation	John Lewandowski, Dir Athletic Media Relations Sports Information	1,216.08	Relocation reimbursement
ULM Athletic Foundation	Keith Richard, Head Basketball Coach-Men's	1,015.00	Final Four Tickets and convention dues
ULM Athletic Foundation	Keith Richard, Head Basketball Coach-Men's	1,669.98	Cannon EOS 80D camera with traveling case
ULM Athletic Foundation	Keyton Wheelock, Head Soccer Coach	1,500.00	Supplemental payments or benefits
ULM Athletic Foundation	Lisa Miller, Chief Communications Officer - Mktg, Comm	1,534.05	Materials & supplies for Doug Pederson kickoff
ULM Athletic Foundation	Matt Collins, Asst. Baseball Coach	1,211.29	Travel and recruiting
ULM Athletic Foundation	Matt Viator, Head Football Coach	1,113.81	Meals for players
ULM Athletic Foundation	Matt Viator, Head Football Coach	1,030.08	Reimburse summer food purchased for players
ULM Athletic Foundation	Michael Gammon, Academic Counselor	1,500.00	Dugout Club, team travel services
ULM Athletic Foundation	Pat Lambert, Asst Athletic Director, Internal Operations	3,825.00	Food advance for football team during fall break
ULM Athletic Foundation	Pat Lambert, Asst Athletic Director, Internal Operations	2,300.00	Football team food advance for Thanksgiving break
ULM Athletic Foundation	Pat Lambert, Asst Athletic Director, Internal Operations	1,449.09	Travel advance for State Championships
ULM Athletic Foundation	Pat Lambert, Asst Athletic Director, Internal Operations	3,150.89	Travel and recruiting
ULM Athletic Foundation	Patrick Hiltz, Head Volleyball Coach	1,000.00	Contract payment
ULM Athletic Foundation	Ralph N. Floyd, Jr., Athletic Director	51,895.13	Contract payment
ULM Athletic Foundation	Steven Farmer, Asst AD Ext/Dir Ath Found Athletic Director	1,312.87	Expenses, meetings, food Women's Golf Tournament
ULM Athletic Foundation	Steven Farmer, Asst AD Ext/Dir Ath Found Athletic Director	1,127.12	Expenses for Night of Champions auction item
ULM Athletic Foundation	Terrence DeJongh, Head Tennis Coach, Women's AD	1,772.30	Printer ink/supplies and travel
ULM Athletic Foundation	Terrence DeJongh, Head Tennis Coach, Women's AD	1,877.86	Tennissupplies, scoer posts, senior day, meals
ULM Athletic Foundation	Terrence DeJongh, Head Tennis Coach, Women's AD	3,773.29	Travel and recruiting
ULM Athletic Foundation	Terrence DeJongh, Head Tennis Coach, Women's AD	1,733.98	Travel to Argentina
ULM Athletic Foundation	Tim Baldwin, Head Men's Golf Coach	9,333.36	Contract payment
ULM Athletic Foundation	Tim Baldwin, Head Men's Golf Coach	1,916.72	Mower blades, gofl team awards, meals, equipment
ULM Athletic Foundation	Tim Baldwin, Head Men's Golf Coach	4,667.68	Contract payment
ULM Athletic Foundation	Tim Baldwin, Head Men's Golf Coach	2,217.41	Team van fuel, gloves, oil chg, golf house furniture
ULM Foundation	Camile Currier, Interim VP Student Affairs	1,167.94	Meals and plastic ware for Student Affairs social
ULM Foundation	Christine Berry, Assoc Prof Program Coord, School of Mgt	3,202.50	FBLA tee shirts for Fall 2017 conference
ULM Foundation	Christine Berry, Assoc Prof Program Coord, School of Mgt	1,442.36	Food & supplies for Insurance Career Day
ULM Foundation	Christine Berry, Assoc Prof Program Coord, School of Mgt	1,010.89	Student gift cards for London internship
ULM Foundation	Christine Berry, Assoc Prof Program Coord, School of Mgt	1,487.53	Travel and recruiting
ULM Foundation	Christine Berry, Assoc Prof Program Coord, School of Mgt	5,970.98	Travel and recruiting
ULM Foundation	Dr. Killian Garvey, Asst. Professor, School of Behavioral & Social Sciences	1,500.00	Travel and recruiting
ULM Foundation	Dr. Nick Bruno, University President	1,033.36	Meals and overage from BR Scholars Celebration
ULM Foundation	Dustin Gross, Asst Professor, Kitty DeGree School of Nursing	1,089.50	Travel and recruiting
ULM Foundation	E. Michelle McEacharn, Prof Director, School of Acctg, Finan, & Info Svcs	4,203.66	Brain Bowl winners gift cards, supplies, other

University/Affiliated Organization	Employee Name/Title	Amount	Description
ULM Foundation	E. Michelle McEacharn, Prof Director, School of Acctg, Finan, & Info Svcs	1,350.58	Meals, funeral spray, food & Case Camp gift cards
ULM Foundation	E. Michelle McEacharn, Prof Director, School of Acctg, Finan, & Info Svcs	1,071.75	Meals, material and supplies, AICPA dues
ULM Foundation	Edward Brayton, Assoc. Professor, Director, School of Management	1,236.03	State conference travel & Guild meeting supplies/food
ULM Foundation	Henry S. Cole, Professor, Marketing	2,779.91	Catering & plaques for golf tournament
ULM Foundation	Jean Christopher Chamcheu, Assistant Professor, Pharmacy	2,003.40	Relocation reimbursement
ULM Foundation	Kathy Kennedy, Asst. Prof. Kitty DeGree School of Nursing	1,089.50	Travel and recruiting
ULM Foundation	Larry Short, eULM	1,056.06	Travel and recruiting
ULM Foundation	Lisa F. Miller, Chief Communications Officer	1,288.96	Beverages for Bayou Pointe grand opening
ULM Foundation	Lynnetta Whitehurst, Gift Process Coordinator Foundation	4,000.00	Relocation reimbursements
ULM Foundation	Mary Rhea, Assistant Dean, Pharmacy	1,359.52	Faculty treat, dean advisory council, retirement party
ULM Foundation	Mkay Bonner, Assoc. Professor, School of Behavioral & Social Sciences	1,709.99	Travel and tuition
ULM Foundation	Patrick Exmeyer, Academic Advisor	1,454.22	Relocation reimbursement
ULM Foundation	Rhonda Hensley, Assoc Prof Assoc Dir Kitty Degree School of Nursing	1,089.50	Travel and recruiting
ULM Foundation	Richard D. Seiler, Jr., Professor, Music	1,000.00	Supplemental payments or benefits
ULM Foundation	Ronald Berry, Dean, CBSS	2,795.00	Mock trial team meal, awards, retiree gifts, intern housing
ULM Foundation	Roxanne Smith, Info System & Social Media Mgr ULM Foundation	1,089.62	Travel and recruiting
ULM Foundation	Sean Chenoweth, Associate Professor, School of Sciences	1,305.00	Software purchase for Drone Program
ULM Foundation	Sean Chenoweth, Associate Professor, School of Sciences	5,795.00	Travel and recruiting
ULM Foundation	Thomas Hoover, CIO & Dean of Library	1,297.48	Relocation reimbursement
ULM Foundation	Tibb Jacobs, Clinical Associate Professor, Pharmacy	1,054.23	Laptop and breakroom supplies
		<u>\$173,545.32</u>	

University/Affiliated Organization	Employee Name/Title	Amount	Description
University of New Orleans			
UNO Foundation	Amanuel Tadesse, Assist. Professor, Accounting	\$1,282.32	Travel and recruiting
UNO Foundation	Amanuel Tadesse, Asst. Professor, Accounting Department	2,811.10	Travel and recruiting
UNO Foundation	Aundrea Kloor, Director of Executive Education	1,025.00	Registration fee for UPCEA annual conference
UNO Foundation	Ben Samuel, Asst. Professor, Computer Science Department	1,459.21	Relocation reimbursement
UNO Foundation	Bethany Stich, Associate Prof/Chair Transportation	1,074.00	Christmas party beverage bill
UNO Foundation	Burzis Kanga, Assoc Professor, Head Coach -Tennis	2,745.00	Furniture for Tennic Center
UNO Foundation	Christopher Harshaw, Asst. Professor, Psychology Department	2,996.61	Relocation reimbursement
UNO Foundation	Christy Corey, Associate Professor -Management & Marketing	1,250.00	Travel and recruiting
UNO Foundation	Clarence Mark Phillips, Instructor, College of Liberal Arts	1,089.31	Meals
UNO Foundation	David C. Podgorski, Asst. Professor, Department of Chemistry	2,500.00	Relocation reimbursement
UNO Foundation	David Hoover, Professor, Film & Theatre Arts	1,250.92	School of Arts bags for recruitment
UNO Foundation	David Hoover, Professor, Film & Theatre Arts	2,337.34	Travel and recruiting
UNO Foundation	David Perlman, Associate Professor, HRT	1,766.42	Travel and recruiting
UNO Foundation	Derek Morel, Director of Athletics	2,813.70	Lunches, supplies for athletic staff appreciation
UNO Foundation	Derek Morel, Director of Athletics	2,505.43	Meals
UNO Foundation	Eric Balukonis, Major Gifts Officer, Development/Capital Campaign	1,067.88	Travel for CASE conference
UNO Foundation	Frederick Barton, Writer in Residence, Eng. & Foreign Languages	1,161.16	Travel and recruiting
UNO Foundation	Gertraud Griessner, Assistant to Director for Center Austria	1,467.20	Center for Austria dinner
UNO Foundation	Gertraud Griessner, Assistant to Director for Center Austria	1,020.00	Meals
UNO Foundation	Gertraud Griessner, Assistant to Director for Center Austria	1,834.00	Travel and recruiting
UNO Foundation	James Marchant, Director, Arts Administration	1,180.44	Travel and recruiting
UNO Foundation	John A Williams, Dean/Veta Professor of Strategic Management	22,408.03	Travel and recruiting
UNO Foundation	John A Williams, Dean/Veta Professor of Strategic Management	1,295.00	International AACSB conference
UNO Foundation	Karen Thomas, Assoc. Dean of STEM Outreach	1,800.00	Travel and recruiting
UNO Foundation	Kim Long, Dean, College of Liberal Arts	1,390.87	VP of Enrollment Services search/dinner
UNO Foundation	Kim Williams, Assoc. Prof./Director of Kabacoff School of Hotel, Rest.	3,665.79	Travel and recruiting
UNO Foundation	Laine Kaplan-Levenson, WWNO Producer	2,125.81	Travel and recruiting
UNO Foundation	Luca Pezzo, FT Asst. Professor, Economics & Finance	3,000.00	Relocation reimbursement
UNO Foundation	Malay Ghose Hajra, Associate Professor, Civil & Environ. Engineering	1,271.41	Travel and recruiting
UNO Foundation	Marc Landry, Associate Professor, History & Philosophy	1,220.13	Travel and recruiting
UNO Foundation	Maria Ortiz, Tourism Research Analyst	1,445.70	Travel and recruiting
UNO Foundation	Mark Slessinger, Head Coach, Men's Basketball	1,638.78	Staff meal on Mardi Gras, food for softball game
UNO Foundation	Mark Springfloat, Associate Foods Technician, Hotel, Restaurant, Tourism Adm	2,233.84	Travel and recruiting
UNO Foundation	Matthew Tarr, VP for Research and Economic Development	2,989.14	Travel and recruiting
UNO Foundation	Michael Huelshoff, Associate Professor/Chair, Political Science	1,370.26	Retirement dinner for a professor
UNO Foundation	Nikki Brown, Assoc Professor, History	4,538.50	Travel and recruiting
UNO Foundation	Patrick Stewart, Assoc. VP, Academic Affairs	1,060.91	Travel and recruiting
UNO Foundation	Paul Maassen, General Manager, WWNO	5,565.20	"Live from Here" event at Ritz Carlton
UNO Foundation	Phillip Harmelink, EY Professor of Acctg., Chair Acctg. Department	2,574.05	Travel and recruiting
UNO Foundation	Pia Kostner, Instructor, English & Foreign Languages Department	1,795.52	Computer and accessories
UNO Foundation	Ram Mohan Sanaboyina, Modeling/Simulation Specialist, College of Engineering	1,673.00	7 ThinkPad Laptops for Engineering Forum
UNO Foundation	Regina Rosa, Assist. Professor, Accounting	1,122.26	Travel and recruiting

University/Affiliated Organization	Employee Name/Title	Amount	Description
UNO Foundation	Robert Carroll, Chief Radio Engineer, WWNO/KTLN	1,754.90	LogMeIn subscription
UNO Foundation	Robert Dupont, Department Chair, History and Philosophy Dept.	1,245.90	Travel and recruiting
UNO Foundation	Robert S. Montjoy, University Research Professor	2,445.81	Travel and recruiting
UNO Foundation	Rudy Darrow, Assist. Baseball Coach	1,207.36	Team lunch on Mardi Gras, medicine balls for weight room
UNO Foundation	Tegan Wendland, Interim WWNO News Director	3,987.13	Travel and recruiting
UNO Foundation	Thomas Wright, Assistant Professor, College of Education	1,000.00	Travel and recruiting
UNO Foundation	Ting Wang, Dean/Veta Professor/Matthey Endowed Chair	1,602.23	Travel and recruiting
UNO Foundation	Walter Lane, Dept Head/Chairman Economics and Finance	1,663.60	Travel and recruiting
UNO Foundation	Yvette Green, Assoc Prof, Hotel Restaurant and Tourism Dept.	6,996.84	Travel and recruiting
UNO Foundation	Yvette Green, Associate Professor, Hotel, Restaurant, Tourism Adm.	2,056.86	HRT event
		<u>\$126,781.87</u>	
	Grand Total	<u>\$2,307,801.79</u>	

**BOARD OF SUPERVISORS FOR THE
UNIVERSITY OF LOUISIANA SYSTEM**

FINANCE COMMITTEE

February 22, 2019

Item I.10. University of Louisiana System's discussion of Fiscal Year 2018-19 second quarter financial reports and ongoing assurances.

EXECUTIVE SUMMARY

Attached is a summary of the financial activities for the quarter ended December 31, 2018. This information was obtained from second quarter financial reports submitted by each university.

This is a report only and no action by the Board is necessary.

**BOARD OF SUPERVISORS FOR THE
UNIVERSITY OF LOUISIANA SYSTEM**

**FINANCE COMMITTEE
QUARTERLY FINANCIAL SUMMARY**

February 22, 2019

REVENUES:

The UL System reported year-to-date revenues through the second quarter as follows:

1. State General Fund Direct – \$111.6 million or 52.1% of the budgeted amount.
2. Self-Generated Funds – \$441.2 million or 68.7% of the budgeted amount.
3. Total revenues reported are \$552.8 million or 63.2% of the budgeted amount.

A comparison of fiscal 2019 to fiscal 2018 self-generated revenues for the first quarter follows:

REVENUE SOURCE	THROUGH THE 2ND QTR. OF FISCAL 2019		THROUGH THE 2ND QTR. OF FISCAL 2018	
	AMOUNT	% OF BUDGET	AMOUNT	% OF BUDGET
Tuition and Fees	\$427,692,376	69.9%	\$422,408,495	69.4%
Other Sources	\$13,489,921	25.2%	\$12,511,842	43.3%
Total Self-Generated	\$441,182,297	68.7%	\$434,920,337	68.2%

STAFF COMMENTS:

1. State General Fund Revenues decreased \$316,223, or (0.3%) compared to the second quarter of fiscal 2018.
2. Self-generated revenues increased \$6,261,960, or 1.4% compared to the second quarter of fiscal 2018.
3. Total revenues increased 1.1% – \$5,945,737 – compared to the second quarter of fiscal 2018.

EXPENSES:

Expenses for the UL System through the second quarter totaled \$454,547,344 as follows:

1. Personal services – \$305.3 million, 48.8% of the available budget for this category
2. Operating services – \$43.5 million, 64.6% of the available budget for this category
3. Professional services – \$4.5 million, 56.3% of the available budget for this category
4. Other charges – \$89.9 million, 60.8% of the available budget for this category
5. Acquisitions – \$2.3 million, 31.7% of the available budget for this category

System-wide expenses by function as of December 31, 2018, were as follows:

1. Instruction, research, and student-related – \$330.3 million, 72.7% of total expenses
2. Institutional support – \$63.8 million, 14.0% of total expenses
3. Operation and maintenance of plant – \$44.0 million, 9.7% of total expenses

STAFF COMMENTS:*Revenues*

Self-generated revenues through the second quarter include tuition and fees for the summer and fall semesters of calendar year 2018 and portions of the spring semester for calendar year 2019 for tuition and fees paid before December 31, 2018, and recognized as revenues by universities.

Total budgeted revenues are up approximately \$5.9 million, 1.1%, from the second quarter of 2018.

Universities reporting a decrease in revenues follow:

1. Grambling State University – 9.2% primarily from decreases in State General Fund Direct revenues (from timing differences) offset by an increase in educational activities and state grants
2. University of Louisiana at Monroe – 0.8% primarily from decreases in general registration and non-resident fees and educational activities and state grants

Expenses

Expenses through the second quarter total \$454.6 million – 52.0% of the total budget representing an increase of \$17.8 million over the second quarter of 2018. The increase is primarily from increases in salaries and related benefits, professional services, general acquisitions, and other charges.

HIGHLIGHTS OF AUXILIARY FINANCIAL REPORT:

1. Year to date revenues and expenses for auxiliary operations, excluding athletics, total \$119.9 million and \$65.1 million, respectively. Revenues increased \$6.9 (6.1%), and expenses decreased \$1.0 million (1.4%) in the second quarter.
2. Mandatory transfers out, excluding athletics, totaled \$23.0 million, an increase of 2.2%.
3. Universities with current year operating deficits in excess of \$50,000 in specific auxiliary operations, before mandatory and non-mandatory transfers, are:
 - a. Gambling – \$154,849 for other.
 - b. Northwestern – \$579,693 for other.
 - c. UNO – \$94,293 for the student union and \$838,132 for other.

Athletics

1. Total projected revenues (including transfers) are \$112,335,991 with expenses totaling \$112,951,492, resulting in an expected current year deficit totaling \$645,501.
2. The universities' current year surpluses/(deficits), after non-mandatory transfers from auxiliary and operating funds, follow:
 - a. Gambling, LA Tech, McNeese, Nicholls, ULL, and UNO – currently none
 - b. Northwestern – \$48,963 surplus
 - c. Southeastern – \$376,000 deficit
 - d. ULM – \$318,464 deficit

Other Information

Student enrollment at the nine universities for the fall 2018-2019 semester totaled 91,483, relatively unchanged from the fall 2017-2018 semester.

Management's Quarterly Certifications:

No exceptions were noted by campuses. All certifications are available for review in the System office, as well as individual university reports.

This is a report only and no action by the Board is necessary.

Operating Data Report - Fiscal Year: 2019

Description	Original Budget	Revised Budget	Contingent Budget	Available Budget	Fiscal Year-to-Date				Total To Date
					Quarter 1	Quarter 2	Quarter 3	Quarter 4	
University of Louisiana System									
Revenue									
400 GENERAL FUND (DIRECT)	214,197,479	214,197,479	0	214,197,479	56,300,133	55,250,874		111,551,007	52.1%
411 STAT DED - SELF	15,839,532	15,839,532	0	15,839,532	0	0		0	
412 STAT DED - Higher Education Initiative	0	0	0	0	0	0		0	
413 STAT DED - Calcasieu Parish Fund	1,552,730	1,552,730	0	1,552,730	0	0		0	
414 STAT DED - Overcollections	0	0	0	0	0	0		0	
421 DUE FROM OTHERS -Settlement Agree	0	0	0	0	0	0		0	
422 DUE FROM OTHERS -	0	0	0	0	0	0		0	
431 FEDERAL APPROPRIATIONS	0	0	0	0	0	0		0	
440 INTERAGENCY TRANSFERS	259,923	259,923	0	259,923	0	185,000		185,000	71.2%
451 FSG - GEN REGISTRATION FEES	578,489,073	578,489,073	129,646	578,618,719	288,694,917	119,727,359		408,422,276	70.6%
452 FSG -NON-RESIDENT FEES	32,952,390	32,952,390	0	32,952,390	13,212,840	6,057,260		19,270,100	58.5%
461 EDUCATIONAL ACTIVITIES/STATE	2,120,019	2,120,019	0	2,120,019	2,246,405	388,909		2,635,314	124.3%
471 OTHER SOURCES - Other	28,380,976	28,380,976	16,519	28,397,495	5,433,685	5,235,922		10,669,607	37.6%
	873,792,122	873,792,122	146,165	873,938,287	365,887,980	186,845,324		552,733,304	63.2%
Expenditures by Function									
510 INSTRUCTION	367,598,571	367,598,571	0	367,598,571	81,839,800	106,205,853		188,045,653	51.2%
511 RESEARCH	37,960,869	37,960,869	0	37,960,869	4,278,504	6,843,791		11,122,295	29.3%
512 PUBLIC SERVICE	2,219,843	2,219,843	0	2,219,843	480,779	539,319		1,020,098	46.0%
513 ACADEMIC SUPPORT	79,119,215	79,121,631	105,014	79,226,645	19,612,543	19,464,915		39,077,458	49.3%
521 STUDENT SERVICES	47,837,906	47,835,490	6,151	47,841,641	11,442,360	11,766,919		23,209,279	48.5%
522 INSTITUTIONAL SUPPORT	122,102,492	122,102,492	15,000	122,117,492	35,203,826	28,547,898		63,751,724	52.2%
523 SCHOLARSHIPS & FELLOWSHIPS	110,317,303	110,317,303	0	110,317,303	55,035,669	13,827,988		68,863,657	62.4%
524 OPERATION & MAINT OF PLANT	80,504,029	80,504,029	20,000	80,524,029	23,444,216	20,576,592		44,020,808	54.7%
531 ATHLETICS	21,781,821	21,781,821	0	21,781,821	7,278,305	6,525,617		13,803,922	63.4%
532 OTHER	4,350,073	4,350,073	0	4,350,073	1,649,899	9,550		1,659,449	38.1%
	873,792,122	873,792,122	146,165	873,938,287	240,265,901	214,308,442		454,574,343	52.0%
Surplus/Deficit					125,622,079	(27,463,118)		98,158,961	

Description	Original Budget	Revised Budget	Contingent Budget	Available Budget	Fiscal Year-to-Date				Total To Date
					Quarter 1	Quarter 2	Quarter 3	Quarter 4	
Expenditures by Object									
611 SALARIES	429,463,419	429,463,419	0	429,463,419	95,535,238	116,616,049			212,151,287 49.4%
612 OTHER COMPENSATION	11,044,744	11,044,744	0	11,044,744	2,076,935	3,110,015			5,186,950 47.0%
613 RELATED BENEFITS	185,535,909	185,535,909	0	185,535,909	40,428,830	47,574,518			88,003,348 47.4%
621 TRAVEL	3,974,703	3,978,539	0	3,978,539	769,868	1,467,322			2,237,190 56.2%
622 OPERATING SERVICES	67,257,424	67,229,415	146,165	67,375,580	27,583,304	15,933,190			43,516,494 64.6%
623 SUPPLIES	13,475,043	13,539,004	0	13,539,004	2,804,945	2,789,838			5,594,783 41.3%
631 PROFESSIONAL SERVICES	7,957,146	7,936,816	0	7,936,816	1,180,257	3,285,906			4,466,163 56.3%
632 OTHER CHARGES/INTERAGENCY	147,828,099	147,830,099	0	147,830,099	68,644,562	21,240,672			89,885,234 60.8%
633 GENERAL ACQUISITIONS	2,784,019	2,752,098	0	2,752,098	605,238	827,642			1,432,880 52.1%
634 LIBRARY ACQUISITIONS	4,471,616	4,482,079	0	4,482,079	636,723	1,463,292			2,100,015 46.9%
	873,792,122	873,792,122	146,165	873,938,287	240,265,900	214,308,444			454,574,344 52.0%
Surplus/Deficit					125,622,080	(27,463,120)			98,158,960

Operating Data Report - Fiscal Year: 2019

Description	Original Budget	Revised Budget	Contingent Budget	Available Budget	Fiscal Year-to-Date				Total To Date	% Available Budget
					Quarter 1	Quarter 2	Quarter 3	Quarter 4		
Grambling State University										
Revenue										
400 GENERAL FUND (DIRECT)	13,654,237	13,654,237	0	13,654,237	4,000,000	1,069,298			5,069,298	37.1%
411 STAT DED - SELF	1,040,456	1,040,456	0	1,040,456	0	0			0	
412 STAT DED - Higher Education Initiatives Fu	0	0	0	0	0	0			0	
413 STAT DED - Calcasieu Parish Fund	0	0	0	0	0	0			0	
421 DUE FROM OTHERS -Settlement Agreement	0	0	0	0	0	0			0	
422 DUE FROM OTHERS -	0	0	0	0	0	0			0	
431 FEDERAL APPROPRIATIONS	0	0	0	0	0	0			0	
440 INTERAGENCY TRANSFERS	0	0	0	0	0	0			0	
451 FSG - GEN REGISTRATION FEES	29,747,855	29,747,855	0	29,747,855	13,230,208	(5,369)			13,224,839	44.5%
452 FSG -NON-RESIDENT FEES	2,674,188	2,674,188	0	2,674,188	1,467,271	(16,544)			1,450,727	54.2%
461 EDUCATIONAL ACTIVITIES/STATE GRA	0	0	0	0	1,306,731	49,826			1,356,557	#Div/0!
471 OTHER SOURCES - Other	548,000	548,000	0	548,000	111,646	139,295			250,941	45.8%
	47,664,736	47,664,736	0	47,664,736	20,115,856	1,236,506			21,352,362	44.8%

Louisiana Tech University

Revenue

400 GENERAL FUND (DIRECT)	27,167,396	27,167,396	0	27,167,396	7,378,865	7,300,000			14,678,865	54.0%
411 STAT DED - SELF	1,969,279	1,969,279	0	1,969,279	0	0			0	
412 STAT DED - Higher Education Initiatives Fu	0	0	0	0	0	0			0	
413 STAT DED - Calcasieu Parish Fund	0	0	0	0	0	0			0	
421 DUE FROM OTHERS -Settlement Agreement	0	0	0	0	0	0			0	
422 DUE FROM OTHERS -	0	0	0	0	0	0			0	
431 FEDERAL APPROPRIATIONS	0	0	0	0	0	0			0	
440 INTERAGENCY TRANSFERS	0	0	0	0	0	0			0	
451 FSG - GEN REGISTRATION FEES	85,986,100	85,986,100	0	85,986,100	33,828,079	24,121,964			57,950,043	67.4%
452 FSG -NON-RESIDENT FEES	9,948,000	9,948,000	0	9,948,000	3,633,103	3,085,807			6,718,910	67.5%
461 EDUCATIONAL ACTIVITIES/STATE GRA	0	0	0	0	33,051	46,010			79,061	#Div/0!
471 OTHER SOURCES - Other	7,421,548	7,421,548	0	7,421,548	555,101	757,601			1,312,702	17.7%
	132,492,323	132,492,323	0	132,492,323	45,428,199	35,311,382			80,739,581	60.9%

Description	Original Budget	Revised Budget	Contingent Budget	Available Budget	Fiscal Year-to-Date				Total To Date	% Available Budget	
					Quarter 1	Quarter 2	Quarter 3	Quarter 4			
McNeese State University											
Revenue											
400 GENERAL FUND (DIRECT)	16,627,553	16,627,553	0	16,627,553	4,261,025	4,156,887			8,417,912	50.6%	
411 STAT DED - SELF	1,269,937	1,269,937	0	1,269,937	0	0			0		
412 STAT DED - Higher Education Initiatives Fu	0	0	0	0	0	0			0		
413 STAT DED - Calcasieu Parish Fund	1,552,730	1,552,730	0	1,552,730	0	0			0		
421 DUE FROM OTHERS -Settlement Agreement	0	0	0	0	0	0			0		
422 DUE FROM OTHERS -	0	0	0	0	0	0			0		
431 FEDERAL APPROPRIATIONS	0	0	0	0	0	0			0		
440 INTERAGENCY TRANSFERS	0	0	0	0	0	0			0		
451 FSG - GEN REGISTRATION FEES	45,721,690	45,721,690	0	45,721,690	23,991,561	18,050,001			42,041,562	92.0%	
452 FSG -NON-RESIDENT FEES	2,318,175	2,318,175	0	2,318,175	1,014,143	794,598			1,808,741	78.0%	
461 EDUCATIONAL ACTIVITIES/STATE GRA	0	0	0	0	0	0			0		
471 OTHER SOURCES - Other	849,255	849,255	0	849,255	259,229	245,763			504,992	59.5%	
	68,339,340	68,339,340	0	68,339,340	29,525,958	23,247,249			52,773,207	77.2%	

Nicholls State University

Revenue										
400 GENERAL FUND (DIRECT)	13,818,395	13,818,395	0	13,818,395	3,933,544	3,475,000			7,408,544	53.6%
411 STAT DED - SELF	1,115,040	1,115,040	0	1,115,040	0	0			0	
412 STAT DED - Higher Education Initiatives Fu	0	0	0	0	0	0			0	
413 STAT DED - Calcasieu Parish Fund	0	0	0	0	0	0			0	
421 DUE FROM OTHERS -Settlement Agreement	0	0	0	0	0	0			0	
422 DUE FROM OTHERS -	0	0	0	0	0	0			0	
431 FEDERAL APPROPRIATIONS	0	0	0	0	0	0			0	
440 INTERAGENCY TRANSFERS	0	0	0	0	0	0			0	
451 FSG - GEN REGISTRATION FEES	38,966,659	38,966,659	0	38,966,659	22,341,373	16,375,453			38,716,826	99.4%
452 FSG -NON-RESIDENT FEES	154,500	154,500	0	154,500	95,017	67,141			162,158	105.0%
461 EDUCATIONAL ACTIVITIES/STATE GRA	143,033	143,033	0	143,033	86,010	29,842			115,852	81.0%
471 OTHER SOURCES - Other	2,553,539	2,553,539	0	2,553,539	661,846	1,203,764			1,865,610	73.1%
	56,751,166	56,751,166	0	56,751,166	27,117,790	21,151,200			48,268,990	85.1%

Description	Original Budget	Revised Budget	Contingent Budget	Available Budget	Fiscal Year-to-Date				Total To Date	% Available Budget
					Quarter 1	Quarter 2	Quarter 3	Quarter 4		
Northwestern State University										
Revenue										
400 GENERAL FUND (DIRECT)	20,194,770	20,194,770	0	20,194,770	5,400,000	5,400,000			10,800,000	53.5%
411 STAT DED - SELF	1,300,807	1,300,807	0	1,300,807	0	0			0	
412 STAT DED - Higher Education Initiatives Fu	0	0	0	0	0	0			0	
413 STAT DED - Calcasieu Parish Fund	0	0	0	0	0	0			0	
421 DUE FROM OTHERS -Settlement Agreement	0	0	0	0	0	0			0	
422 DUE FROM OTHERS -	0	0	0	0	0	0			0	
431 FEDERAL APPROPRIATIONS	0	0	0	0	0	0			0	
440 INTERAGENCY TRANSFERS	74,923	74,923	0	74,923	0	0			0	
451 FSG - GEN REGISTRATION FEES	60,352,468	60,352,468	0	60,352,468	33,987,432	24,269,003			58,256,435	96.5%
452 FSG -NON-RESIDENT FEES	545,567	545,567	0	545,567	407,748	184,887			592,635	108.6%
461 EDUCATIONAL ACTIVITIES/STATE GRA	16,801	16,801	0	16,801	1,432	4,583			6,015	35.8%
471 OTHER SOURCES - Other	709,604	709,604	0	709,604	147,874	128,540			276,414	39.0%
	83,194,940	83,194,940	0	83,194,940	39,944,486	29,987,013			69,931,499	84.1%

Southeastern Louisiana University

Revenue

400 GENERAL FUND (DIRECT)	27,150,053	27,150,053	0	27,150,053	7,547,278	7,306,500			14,853,778	54.7%
411 STAT DED - SELF	2,061,293	2,061,293	0	2,061,293	0	0			0	
412 STAT DED - Higher Education Initiatives Fu	0	0	0	0	0	0			0	
413 STAT DED - Calcasieu Parish Fund	0	0	0	0	0	0			0	
421 DUE FROM OTHERS -Settlement Agreement	0	0	0	0	0	0			0	
422 DUE FROM OTHERS -	0	0	0	0	0	0			0	
431 FEDERAL APPROPRIATIONS	0	0	0	0	0	0			0	
440 INTERAGENCY TRANSFERS	0	0	0	0	0	0			0	
451 FSG - GEN REGISTRATION FEES	81,271,072	81,271,072	129,646	81,400,718	45,923,748	(82,479)			45,841,269	56.3%
452 FSG -NON-RESIDENT FEES	4,836,898	4,836,898	0	4,836,898	2,219,999	(6,239)			2,213,760	45.8%
461 EDUCATIONAL ACTIVITIES/STATE GRA	599,035	599,035	0	599,035	594,185	4,612			598,797	100.0%
471 OTHER SOURCES - Other	3,665,094	3,665,094	16,519	3,681,613	1,498,208	1,111,699			2,609,907	70.9%
	119,583,445	119,583,445	146,165	119,729,610	57,783,418	8,334,093			66,117,511	55.2%

Description	Original Budget	Revised Budget	Contingent Budget	Available Budget	Fiscal Year-to-Date				Total To Date	% Available Budget
					Quarter 1	Quarter 2	Quarter 3	Quarter 4		
University of Louisiana at Lafayette										
Revenue										
400 GENERAL FUND (DIRECT)	45,619,806	45,619,806	0	45,619,806	12,307,801	12,012,128			24,319,929	53.3%
411 STAT DED - SELF	2,655,243	2,655,243	0	2,655,243	0	0			0	
412 STAT DED - Higher Education Initiatives Fu	0	0	0	0	0	0			0	
413 STAT DED - Calcasieu Parish Fund	0	0	0	0	0	0			0	
421 DUE FROM OTHERS -Settlement Agreement	0	0	0	0	0	0			0	
422 DUE FROM OTHERS -	0	0	0	0	0	0			0	
431 FEDERAL APPROPRIATIONS	0	0	0	0	0	0			0	
440 INTERAGENCY TRANSFERS	185,000	185,000	0	185,000	0	185,000			185,000	100.0%
451 FSG - GEN REGISTRATION FEES	113,033,745	113,033,745	0	113,033,745	52,172,805	36,519,818			88,692,623	78.5%
452 FSG -NON-RESIDENT FEES	7,775,000	7,775,000	0	7,775,000	2,336,292	2,101,107			4,437,399	57.1%
461 EDUCATIONAL ACTIVITIES/STATE GRA	0	0	0	0	0	0			0	
471 OTHER SOURCES - Other	6,130,780	6,130,780	0	6,130,780	1,840,961	1,273,723			3,114,684	50.8%
	175,399,574	175,399,574	0	175,399,574	68,657,859	52,091,776			120,749,635	68.8%

University of Louisiana at Monroe

Revenue										
400 GENERAL FUND (DIRECT)	24,316,359	24,316,359	0	24,316,359	5,000,000	8,138,631			13,138,631	54.0%
411 STAT DED - SELF	1,879,249	1,879,249	0	1,879,249	0	0			0	
412 STAT DED - Higher Education Initiatives Fu	0	0	0	0	0	0			0	
413 STAT DED - Calcasieu Parish Fund	0	0	0	0	0	0			0	
421 DUE FROM OTHERS -Settlement Agreement	0	0	0	0	0	0			0	
422 DUE FROM OTHERS -	0	0	0	0	0	0			0	
431 FEDERAL APPROPRIATIONS	0	0	0	0	0	0			0	
440 INTERAGENCY TRANSFERS	0	0	0	0	0	0			0	
451 FSG - GEN REGISTRATION FEES	62,986,110	62,986,110	0	62,986,110	30,957,022	313,661			31,270,683	49.6%
452 FSG -NON-RESIDENT FEES	1,696,000	1,696,000	0	1,696,000	708,220	(145,602)			562,618	33.2%
461 EDUCATIONAL ACTIVITIES/STATE GRA	893,050	893,050	0	893,050	101,911	205,185			307,096	34.4%
471 OTHER SOURCES - Other	652,550	652,550	0	652,550	152,999	184,528			337,527	51.7%
	92,423,318	92,423,318	0	92,423,318	36,920,152	8,696,403			45,616,555	49.4%

Description	Original Budget	Revised Budget	Contingent Budget	Available Budget	Fiscal Year-to-Date				Total To Date	% Available Budget
					Quarter 1	Quarter 2	Quarter 3	Quarter 4		
University of New Orleans										
Revenue										
400 GENERAL FUND (DIRECT)	25,648,910	25,648,910	0	25,648,910	6,471,620	6,392,430			12,864,050	50.2%
411 STAT DED - SELF	2,548,228	2,548,228	0	2,548,228	0	0			0	
412 STAT DED - Higher Education Initiatives Fu	0	0	0	0	0	0			0	
413 STAT DED - Calcasieu Parish Fund	0	0	0	0	0	0			0	
421 DUE FROM OTHERS -Settlement Agreement	0	0	0	0	0	0			0	
422 DUE FROM OTHERS -	0	0	0	0	0	0			0	
431 FEDERAL APPROPRIATIONS	0	0	0	0	0	0			0	
440 INTERAGENCY TRANSFERS	0	0	0	0	0	0			0	
451 FSG - GEN REGISTRATION FEES	60,423,374	60,423,374	0	60,423,374	32,262,689	165,307			32,427,996	53.7%
452 FSG -NON-RESIDENT FEES	3,004,062	3,004,062	0	3,004,062	1,331,047	(7,895)			1,323,152	44.0%
461 EDUCATIONAL ACTIVITIES/STATE GRA	468,100	468,100	0	468,100	123,085	48,851			171,936	36.7%
471 OTHER SOURCES - Other	5,850,606	5,850,606	0	5,850,606	205,821	191,009			396,830	6.8%
	97,943,280	97,943,280	0	97,943,280	40,394,262	6,789,702			47,183,964	48.2%

Operating Data Report - Fiscal Year: 2019

Description	Original Budget	Revised Budget	Contingent Budget	Available Budget	Fiscal Year-to-Date				Total To Date	% Available Budget
					Quarter 1	Quarter 2	Quarter 3	Quarter 4		
Grambling State University										
Expenditures by Function										
INSTRUCTION	21,825,341	21,825,341	0	21,825,341	3,795,733	6,087,448			9,883,181	45.3%
RESEARCH	855	855	0	855	38	4,231			4,269	499.3%
PUBLIC SERVICE	0	0	0	0	0	0			0	0.0%
ACADEMIC SUPPORT	2,848,619	2,848,619	0	2,848,619	564,129	676,805			1,240,934	43.6%
STUDENT SERVICES	2,380,168	2,380,168	0	2,380,168	490,094	483,951			974,045	40.9%
INSTITUTIONAL SUPPORT	8,738,150	8,738,150	0	8,738,150	1,974,657	3,028,007			5,002,664	57.3%
SCHOLARSHIPS & FELLOWSHIPS	2,867,160	2,867,160	0	2,867,160	1,538,688	28,676			1,567,364	54.7%
OPERATION & MAINT OF PLANT	7,245,803	7,245,803	0	7,245,803	1,253,895	2,267,781			3,521,676	48.6%
ATHLETICS	1,758,640	1,758,640	0	1,758,640	0	0			0	0.0%
OTHER	0	0	0	0	0	0			0	0.0%
	47,664,736	47,664,736	0	47,664,736	9,617,234	12,576,899			22,194,133	46.6%
Surplus (Deficit)	0	0	0	0	10,498,622	(11,340,393)			(841,771)	0.0%

Expenditures by Object

SALARIES	25,144,338	25,144,338	0	25,144,338	4,831,897	6,538,018			11,369,915	45.2%
OTHER COMPENSATION	278,923	278,923	0	278,923	13,988	77,329			91,317	32.7%
RELATED BENEFITS	9,978,516	9,978,516	0	9,978,516	2,167,650	2,793,773			4,961,423	49.7%
TRAVEL	266,127	266,127	0	266,127	149,965	589,458			739,423	277.8%
OPERATING SERVICES	4,557,207	4,557,207	0	4,557,207	772,936	958,364			1,731,300	38.0%
SUPPLIES	536,959	536,959	0	536,959	64,696	166,509			231,205	43.1%
PROFESSIONAL SERVICES	1,808,737	1,808,737	0	1,808,737	33,488	1,072,326			1,105,814	61.1%
OTHER CHARGES/INTERAGENCY	4,782,101	4,782,101	0	4,782,101	1,560,651	53,479			1,614,130	33.8%
GENERAL ACQUISITIONS	311,828	311,828	0	311,828	21,962	157,560			179,522	57.6%
LIBRARY ACQUISITIONS	0	0	0	0	0	170,085			170,085	0.0%
	47,664,736	47,664,736	0	47,664,736	9,617,233	12,576,901			22,194,134	46.6%
Surplus (Deficit)	0	0	0	0	10,498,623	(11,340,395)			(841,772)	0.0%

Description	Original Budget	Revised Budget	Contingent Budget	Available Budget	Fiscal Year-to-Date				Total To Date	% Available Budget
					Quarter 1	Quarter 2	Quarter 3	Quarter 4		
Louisiana Tech University										
Expenditures by Function										
INSTRUCTION	40,823,069	40,823,069	0	40,823,069	6,997,889	12,216,922			19,214,811	47.1%
RESEARCH	12,766,123	12,766,123	0	12,766,123	2,028,025	4,050,707			6,078,732	47.6%
PUBLIC SERVICE	131,251	131,251	0	131,251	35,874	28,674			64,548	49.2%
ACADEMIC SUPPORT	11,028,138	11,028,138	0	11,028,138	2,700,655	3,343,986			6,044,641	54.8%
STUDENT SERVICES	4,859,352	4,859,352	0	4,859,352	1,218,583	1,152,359			2,370,942	48.8%
INSTITUTIONAL SUPPORT	11,677,307	11,677,307	0	11,677,307	3,438,763	2,030,378			5,469,141	46.8%
SCHOLARSHIPS & FELLOWSHIPS	37,791,682	37,791,682	0	37,791,682	13,971,610	9,820,829			23,792,439	63.0%
OPERATION & MAINT OF PLANT	10,272,761	10,272,761	0	10,272,761	2,791,365	2,083,111			4,874,476	47.5%
ATHLETICS	3,142,640	3,142,640	0	3,142,640	0	1,571,320			1,571,320	50.0%
OTHER	0	0	0	0	0	0			0	0.0%
	132,492,323	132,492,323	0	132,492,323	33,182,764	36,298,286			69,481,050	52.4%
Surplus (Deficit)	0	0	0	0	12,245,435	(986,904)			11,258,531	0.0%

Expenditures by Object

SALARIES	52,593,473	52,593,473	0	52,593,473	9,898,541	15,307,589			25,206,130	47.9%
OTHER COMPENSATION	1,739,094	1,739,094	0	1,739,094	184,794	482,765			667,559	38.4%
RELATED BENEFITS	24,109,047	24,109,047	0	24,109,047	4,336,741	6,049,040			10,385,781	43.1%
TRAVEL	583,050	583,050	0	583,050	98,840	178,866			277,706	47.6%
OPERATING SERVICES	6,802,883	6,802,883	0	6,802,883	2,241,947	1,633,761			3,875,708	57.0%
SUPPLIES	1,794,430	1,794,430	0	1,794,430	349,964	397,743			747,707	41.7%
PROFESSIONAL SERVICES	189,500	189,500	0	189,500	20,952	81,231			102,183	53.9%
OTHER CHARGES/INTERAGENCY	42,928,811	42,928,811	0	42,928,811	15,772,996	11,493,781			27,266,777	63.5%
GENERAL ACQUISITIONS	340,035	340,035	0	340,035	81,399	72,001			153,400	45.1%
LIBRARY ACQUISITIONS	1,412,000	1,412,000	0	1,412,000	196,590	601,509			798,099	56.5%
	132,492,323	132,492,323	0	132,492,323	33,182,764	36,298,286			69,481,050	52.4%
Surplus (Deficit)	0	0	0	0	12,245,435	(986,904)			11,258,531	0.0%

Description	Original Budget	Revised Budget	Contingent Budget	Available Budget	Fiscal Year-to-Date				Total To Date	% Available Budget
					Quarter 1	Quarter 2	Quarter 3	Quarter 4		
McNeese State University										
Expenditures by Function										
INSTRUCTION	29,121,193	29,121,193	0	29,121,193	5,346,245	6,697,835			12,044,080	41.4%
RESEARCH	378,737	378,737	0	378,737	0	0			0	0.0%
PUBLIC SERVICE	0	0	0	0	0	0			0	0.0%
ACADEMIC SUPPORT	5,537,971	5,537,971	0	5,537,971	1,509,239	1,240,773			2,750,012	49.7%
STUDENT SERVICES	4,060,998	4,060,998	0	4,060,998	806,522	850,671			1,657,193	40.8%
INSTITUTIONAL SUPPORT	9,444,989	9,444,989	0	9,444,989	2,955,167	2,417,275			5,372,442	56.9%
SCHOLARSHIPS & FELLOWSHIPS	6,592,152	6,592,152	0	6,592,152	3,577,931	450,589			4,028,520	61.1%
OPERATION & MAINT OF PLANT	5,907,697	5,907,697	0	5,907,697	1,291,525	1,148,463			2,439,988	41.3%
ATHLETICS	3,809,612	3,809,612	0	3,809,612	952,403	952,403			1,904,806	50.0%
OTHER	3,485,991	3,485,991	0	3,485,991	1,539,479	0			1,539,479	44.2%
	68,339,340	68,339,340	0	68,339,340	17,978,511	13,758,009			31,736,520	46.4%
Surplus (Deficit)	0	0	0	0	11,547,447	9,489,240			21,036,687	0.0%

Expenditures by Object

SALARIES	32,166,209	32,166,209	0	32,166,209	6,672,031	7,598,450			14,270,481	44.4%
OTHER COMPENSATION	591,930	591,930	0	591,930	138,944	151,753			290,697	49.1%
RELATED BENEFITS	15,222,114	15,222,114	0	15,222,114	3,145,809	3,545,658			6,691,467	44.0%
TRAVEL	186,240	186,240	0	186,240	33,969	49,376			83,345	44.8%
OPERATING SERVICES	4,543,598	4,543,598	0	4,543,598	1,615,848	733,753			2,349,601	51.7%
SUPPLIES	762,138	762,138	0	762,138	133,708	113,864			247,572	32.5%
PROFESSIONAL SERVICES	331,209	331,209	0	331,209	48,169	48,669			96,838	29.2%
OTHER CHARGES/INTERAGENCY	14,241,255	14,241,255	0	14,241,255	6,072,884	1,425,160			7,498,044	52.7%
GENERAL ACQUISITIONS	198,022	198,022	0	198,022	50,907	63,216			114,123	57.6%
LIBRARY ACQUISITIONS	96,625	96,625	0	96,625	66,242	28,110			94,352	97.6%
	68,339,340	68,339,340	0	68,339,340	17,978,511	13,758,009			31,736,520	46.4%
Surplus (Deficit)	0	0	0	0	11,547,447	9,489,240			21,036,687	0.0%

Description	Original Budget	Revised Budget	Contingent Budget	Available Budget	Fiscal Year-to-Date				Total To Date	% Available Budget
					Quarter 1	Quarter 2	Quarter 3	Quarter 4		
Nicholls State University										
Expenditures by Function										
INSTRUCTION	29,987,233	29,987,233	0	29,987,233	5,588,631	7,992,840			13,581,471	45.3%
RESEARCH	456,681	456,681	0	456,681	41,481	283,540			325,021	71.2%
PUBLIC SERVICE	0	0	0	0	0	0			0	0.0%
ACADEMIC SUPPORT	5,871,611	5,871,611	0	5,871,611	1,267,723	1,427,515			2,695,238	45.9%
STUDENT SERVICES	3,573,209	3,573,209	0	3,573,209	766,547	813,622			1,580,169	44.2%
INSTITUTIONAL SUPPORT	7,247,523	7,247,523	0	7,247,523	2,486,857	1,687,350			4,174,207	57.6%
SCHOLARSHIPS & FELLOWSHIPS	3,093,295	3,093,295	0	3,093,295	1,600,442	99,313			1,699,755	54.9%
OPERATION & MAINT OF PLANT	5,776,816	5,776,816	0	5,776,816	1,742,397	1,024,191			2,766,588	47.9%
ATHLETICS	624,798	624,798	0	624,798	0	624,798			624,798	100.0%
OTHER	120,000	120,000	0	120,000	137	2,187			2,324	1.9%
	56,751,166	56,751,166	0	56,751,166	13,494,215	13,955,356			27,449,571	48.4%
Surplus (Deficit)	0	0	0	0	13,623,575	7,195,844			20,819,419	0.0%

Expenditures by Object

SALARIES	29,788,063	29,788,063	0	29,788,063	6,613,601	7,739,219			14,352,820	48.2%
OTHER COMPENSATION	356,266	356,266	0	356,266	59,595	170,389			229,984	64.6%
RELATED BENEFITS	14,582,838	14,582,838	0	14,582,838	2,678,138	3,765,127			6,443,265	44.2%
TRAVEL	340,836	340,836	0	340,836	31,304	61,346			92,650	27.2%
OPERATING SERVICES	3,816,207	3,816,207	0	3,816,207	1,227,057	590,227			1,817,284	47.6%
SUPPLIES	1,154,393	1,154,393	0	1,154,393	188,621	266,369			454,990	39.4%
PROFESSIONAL SERVICES	187,054	187,054	0	187,054	9,844	72,199			82,043	43.9%
OTHER CHARGES/INTERAGENCY	6,077,202	6,077,202	0	6,077,202	2,630,572	995,846			3,626,418	59.7%
GENERAL ACQUISITIONS	38,786	38,786	0	38,786	19,660	23,154			42,814	110.4%
LIBRARY ACQUISITIONS	409,521	409,521	0	409,521	35,823	271,480			307,303	75.0%
	56,751,166	56,751,166	0	56,751,166	13,494,215	13,955,356			27,449,571	48.4%
Surplus (Deficit)	0	0	0	0	13,623,575	7,195,844			20,819,419	0.0%

Description	Original Budget	Revised Budget	Contingent Budget	Available Budget	Fiscal Year-to-Date				Total To Date	% Available Budget
					Quarter 1	Quarter 2	Quarter 3	Quarter 4		
Northwestern State University										
Expenditures by Function										
INSTRUCTION	38,531,677	38,531,677	0	38,531,677	8,135,144	10,537,312			18,672,456	48.5%
RESEARCH	209,136	209,136	0	209,136	34,971	33,870			68,841	32.9%
PUBLIC SERVICE	72,262	72,262	0	72,262	28,876	12,913			41,789	57.8%
ACADEMIC SUPPORT	6,512,302	6,514,718	0	6,514,718	1,531,057	1,574,056			3,105,113	47.7%
STUDENT SERVICES	6,089,880	6,087,464	0	6,087,464	1,356,284	1,300,677			2,656,961	43.6%
INSTITUTIONAL SUPPORT	10,039,225	10,039,225	0	10,039,225	2,454,284	2,125,413			4,579,697	45.6%
SCHOLARSHIPS & FELLOWSHIPS	10,614,218	10,614,218	0	10,614,218	5,571,244	175,431			5,746,675	54.1%
OPERATION & MAINT OF PLANT	6,624,320	6,624,320	0	6,624,320	1,770,401	1,531,790			3,302,191	49.8%
ATHLETICS	4,324,803	4,324,803	0	4,324,803	4,324,803	0			4,324,803	100.0%
OTHER	177,117	177,117	0	177,117	65,735	7,363			73,098	41.3%
	83,194,940	83,194,940	0	83,194,940	25,272,799	17,298,825			42,571,624	51.2%
Surplus (Deficit)	0	0	0	0	14,671,687	12,688,188			27,359,875	0.0%

Expenditures by Object

SALARIES	40,106,816	40,106,816	0	40,106,816	8,362,536	10,744,091			19,106,627	47.6%
OTHER COMPENSATION	708,873	708,873	0	708,873	127,533	243,478			371,011	52.3%
RELATED BENEFITS	18,425,036	18,425,036	0	18,425,036	3,760,361	4,440,482			8,200,843	44.5%
TRAVEL	390,809	394,645	0	394,645	87,024	120,699			207,723	52.6%
OPERATING SERVICES	6,428,777	6,400,768	0	6,400,768	2,455,529	1,041,769			3,497,298	54.6%
SUPPLIES	561,908	625,869	0	625,869	210,689	153,440			364,129	58.2%
PROFESSIONAL SERVICES	512,216	491,886	0	491,886	197,387	67,637			265,024	53.9%
OTHER CHARGES/INTERAGENCY	15,301,570	15,303,570	0	15,303,570	9,979,118	236,019			10,215,137	66.8%
GENERAL ACQUISITIONS	361,763	329,842	0	329,842	43,174	44,197			87,371	26.5%
LIBRARY ACQUISITIONS	397,172	407,635	0	407,635	49,448	207,013			256,461	62.9%
	83,194,940	83,194,940	0	83,194,940	25,272,799	17,298,825			42,571,624	51.2%
Surplus (Deficit)	0	0	0	0	14,671,687	12,688,188			27,359,875	0.0%

Description	Original Budget	Revised Budget	Contingent Budget	Available Budget	Fiscal Year-to-Date				Total To Date	% Available Budget
					Quarter 1	Quarter 2	Quarter 3	Quarter 4		
Southeastern Louisiana University										
Expenditures by Function										
INSTRUCTION	58,541,101	58,541,101	0	58,541,101	15,217,675	16,122,511			31,340,186	53.5%
RESEARCH	438,837	438,837	0	438,837	105,758	117,168			222,926	50.8%
PUBLIC SERVICE	1,590,593	1,590,593	0	1,590,593	376,248	457,453			833,701	52.4%
ACADEMIC SUPPORT	11,956,098	11,956,098	105,014	12,061,112	2,535,802	3,509,150			6,044,952	50.1%
STUDENT SERVICES	6,568,659	6,568,659	6,151	6,574,810	1,864,512	1,703,796			3,568,308	54.3%
INSTITUTIONAL SUPPORT	14,069,265	14,069,265	15,000	14,084,265	4,369,559	3,300,961			7,670,520	54.5%
SCHOLARSHIPS & FELLOWSHIPS	11,120,514	11,120,514	0	11,120,514	7,389,259	19,329			7,408,588	66.6%
OPERATION & MAINT OF PLANT	12,374,067	12,374,067	20,000	12,394,067	4,105,639	2,770,807			6,876,446	55.5%
ATHLETICS	2,924,311	2,924,311	0	2,924,311	1,134,929	1,644,757			2,779,686	95.1%
OTHER	0	0	0	0	0	0			0	0.0%
	119,583,445	119,583,445	146,165	119,729,610	37,099,381	29,645,932			66,745,313	55.7%
Surplus (Deficit)	0	0	0	0	20,684,037	(21,311,839)			(627,802)	0.0%

Expenditures by Object

SALARIES	61,949,086	61,949,086	0	61,949,086	15,853,096	17,011,202			32,864,298	53.1%
OTHER COMPENSATION	1,595,837	1,595,837	0	1,595,837	357,457	408,019			765,476	48.0%
RELATED BENEFITS	27,021,444	27,021,444	0	27,021,444	7,405,480	7,283,574			14,689,054	54.4%
TRAVEL	715,241	715,241	0	715,241	147,281	163,767			311,048	43.5%
OPERATING SERVICES	9,328,979	9,328,979	146,165	9,475,144	3,491,744	1,970,896			5,462,640	57.7%
SUPPLIES	1,686,666	1,686,666	0	1,686,666	406,310	331,638			737,948	43.8%
PROFESSIONAL SERVICES	1,114,904	1,114,904	0	1,114,904	169,415	443,854			613,269	55.0%
OTHER CHARGES/INTERAGENCY	15,506,590	15,506,590	0	15,506,590	9,051,657	1,858,362			10,910,019	70.4%
GENERAL ACQUISITIONS	618,398	618,398	0	618,398	172,636	149,700			322,336	52.1%
LIBRARY ACQUISITIONS	46,300	46,300	0	46,300	44,305	24,920			69,225	149.5%
	119,583,445	119,583,445	146,165	119,729,610	37,099,381	29,645,932			66,745,313	55.7%
Surplus (Deficit)	0	0	0	0	20,684,037	(21,311,839)			(627,802)	0.0%

Description	Original Budget	Revised Budget	Contingent Budget	Available Budget	Fiscal Year-to-Date				Total To Date	% Available Budget
					Quarter 1	Quarter 2	Quarter 3	Quarter 4		
University of Louisiana at Lafayette										
Expenditures by Function										
INSTRUCTION	74,545,765	74,545,765	0	74,545,765	22,708,470	26,497,491			49,205,961	66.0%
RESEARCH	14,736,832	14,736,832	0	14,736,832	28,309	25,442			53,751	0.4%
PUBLIC SERVICE	185,000	185,000	0	185,000	0	0			0	0.0%
ACADEMIC SUPPORT	16,923,136	16,923,136	0	16,923,136	5,378,640	4,029,711			9,408,351	55.6%
STUDENT SERVICES	8,754,348	8,754,348	0	8,754,348	2,087,199	2,324,941			4,412,140	50.4%
INSTITUTIONAL SUPPORT	29,892,182	29,892,182	0	29,892,182	9,942,037	7,512,223			17,454,260	58.4%
SCHOLARSHIPS & FELLOWSHIPS	16,746,883	16,746,883	0	16,746,883	9,342,732	1,905,306			11,248,038	67.2%
OPERATION & MAINT OF PLANT	13,093,010	13,093,010	0	13,093,010	5,924,688	3,202,154			9,126,842	69.7%
ATHLETICS	0	0	0	0	0	0			0	0.0%
OTHER	522,418	522,418	0	522,418	0	0			0	0.0%
	175,399,574	175,399,574	0	175,399,574	55,412,075	45,497,268			100,909,343	57.5%
Surplus (Deficit)	0	0	0	0	13,245,784	6,594,508			19,840,292	0.0%

Expenditures by Object

SALARIES	100,554,288	100,554,288	0	100,554,288	25,450,236	29,112,342			54,562,578	54.3%
OTHER COMPENSATION	1,575,979	1,575,979	0	1,575,979	282,027	399,208			681,235	43.2%
RELATED BENEFITS	39,793,609	39,793,609	0	39,793,609	9,041,084	10,260,926			19,302,010	48.5%
TRAVEL	527,593	527,593	0	527,593	116,869	113,302			230,171	43.6%
OPERATING SERVICES	11,814,104	11,814,104	0	11,814,104	10,283,968	2,929,873			13,213,841	111.8%
SUPPLIES	1,682,129	1,682,129	0	1,682,129	405,701	413,783			819,484	48.7%
PROFESSIONAL SERVICES	924,558	924,558	0	924,558	111,718	249,164			360,882	39.0%
OTHER CHARGES/INTERAGENCY	17,884,749	17,884,749	0	17,884,749	9,593,116	1,978,072			11,571,188	64.7%
GENERAL ACQUISITIONS	85,250	85,250	0	85,250	127,356	40,424			167,780	196.8%
LIBRARY ACQUISITIONS	557,315	557,315	0	557,315	0	174			174	0.0%
	175,399,574	175,399,574	0	175,399,574	55,412,075	45,497,268			100,909,343	57.5%
Surplus (Deficit)	0	0	0	0	13,245,784	6,594,508			19,840,292	0.0%

Description	Original Budget	Revised Budget	Contingent Budget	Available Budget	Fiscal Year-to-Date				Total To Date	% Available Budget
					Quarter 1	Quarter 2	Quarter 3	Quarter 4		
University of Louisiana at Monroe										
Expenditures by Function										
INSTRUCTION	37,407,726	37,407,726	0	37,407,726	5,632,009	10,745,707			16,377,716	43.8%
RESEARCH	4,519,149	4,519,149	0	4,519,149	1,125,735	1,119,576			2,245,311	49.7%
PUBLIC SERVICE	150,638	150,638	0	150,638	39,606	40,279			79,885	53.0%
ACADEMIC SUPPORT	5,452,160	5,452,160	0	5,452,160	1,437,300	1,145,528			2,582,828	47.4%
STUDENT SERVICES	4,614,570	4,614,570	0	4,614,570	1,062,883	1,186,111			2,248,994	48.7%
INSTITUTIONAL SUPPORT	13,222,231	13,222,231	0	13,222,231	3,444,062	3,551,058			6,995,120	52.9%
SCHOLARSHIPS & FELLOWSHIPS	14,250,364	14,250,364	0	14,250,364	7,574,679	1,218,070			8,792,749	61.7%
OPERATION & MAINT OF PLANT	7,564,916	7,564,916	0	7,564,916	2,290,325	3,026,342			5,316,667	70.3%
ATHLETICS	5,197,017	5,197,017	0	5,197,017	866,170	1,732,339			2,598,509	50.0%
OTHER	44,547	44,547	0	44,547	44,548	0			44,548	100.0%
	92,423,318	92,423,318	0	92,423,318	23,517,317	23,765,010			47,282,327	51.2%
Surplus (Deficit)	0	0	0	0	13,402,835	(15,068,607)			(1,665,772)	0.0%

Expenditures by Object

SALARIES	42,467,498	42,467,498	0	42,467,498	7,789,876	11,336,246			19,126,122	45.0%
OTHER COMPENSATION	811,510	811,510	0	811,510	177,189	228,711			405,900	50.0%
RELATED BENEFITS	18,879,038	18,879,038	0	18,879,038	3,740,614	5,120,662			8,861,276	46.9%
TRAVEL	604,590	604,590	0	604,590	84,824	150,586			235,410	38.9%
OPERATING SERVICES	6,635,987	6,635,987	0	6,635,987	2,593,370	3,011,853			5,605,223	84.5%
SUPPLIES	1,389,633	1,389,633	0	1,389,633	285,988	413,381			699,369	50.3%
PROFESSIONAL SERVICES	934,761	934,761	0	934,761	146,217	178,785			325,002	34.8%
OTHER CHARGES/INTERAGENCY	19,714,168	19,714,168	0	19,714,168	8,514,334	3,075,553			11,589,887	58.8%
GENERAL ACQUISITIONS	590,733	590,733	0	590,733	70,507	237,584			308,091	52.2%
LIBRARY ACQUISITIONS	395,400	395,400	0	395,400	114,398	11,649			126,047	31.9%
	92,423,318	92,423,318	0	92,423,318	23,517,317	23,765,010			47,282,327	51.2%
Surplus (Deficit)	0	0	0	0	13,402,835	(15,068,607)			(1,665,772)	0.0%

Description	Original Budget	Revised Budget	Contingent Budget	Available Budget	Fiscal Year-to-Date				Total To Date	% Available Budget
					Quarter 1	Quarter 2	Quarter 3	Quarter 4		
University of New Orleans										
Expenditures by Function										
INSTRUCTION	36,815,466	36,815,466	0	36,815,466	8,418,004	9,307,787			17,725,791	48.1%
RESEARCH	4,454,519	4,454,519	0	4,454,519	914,187	1,209,257			2,123,444	47.7%
PUBLIC SERVICE	90,099	90,099	0	90,099	175	0			175	0.2%
ACADEMIC SUPPORT	12,989,180	12,989,180	0	12,989,180	2,687,998	2,517,391			5,205,389	40.1%
STUDENT SERVICES	6,936,722	6,936,722	0	6,936,722	1,789,736	1,950,791			3,740,527	53.9%
INSTITUTIONAL SUPPORT	17,771,620	17,771,620	0	17,771,620	4,138,440	2,895,233			7,033,673	39.6%
SCHOLARSHIPS & FELLOWSHIPS	7,241,035	7,241,035	0	7,241,035	4,469,084	110,445			4,579,529	63.2%
OPERATION & MAINT OF PLANT	11,644,639	11,644,639	0	11,644,639	2,273,981	3,521,953			5,795,934	49.8%
ATHLETICS	0	0	0	0	0	0			0	0.0%
OTHER	0	0	0	0	0	0			0	0.0%
	97,943,280	97,943,280	0	97,943,280	24,691,605	21,512,857			46,204,462	47.2%
Surplus (Deficit)	0	0	0	0	15,702,657	(14,723,155)			979,502	0.0%

Expenditures by Object

SALARIES	44,693,648	44,693,648	0	44,693,648	10,063,424	11,228,892			21,292,316	47.6%
OTHER COMPENSATION	3,386,332	3,386,332	0	3,386,332	735,408	948,363			1,683,771	49.7%
RELATED BENEFITS	17,524,267	17,524,267	0	17,524,267	4,152,953	4,315,276			8,468,229	48.3%
TRAVEL	360,217	360,217	0	360,217	19,792	39,922			59,714	16.6%
OPERATING SERVICES	13,329,682	13,329,682	0	13,329,682	2,900,905	3,062,694			5,963,599	44.7%
SUPPLIES	3,906,787	3,906,787	0	3,906,787	759,268	533,111			1,292,379	33.1%
PROFESSIONAL SERVICES	1,954,207	1,954,207	0	1,954,207	443,067	1,072,041			1,515,108	77.5%
OTHER CHARGES/INTERAGENCY	11,391,653	11,391,653	0	11,391,653	5,469,234	124,400			5,593,634	49.1%
GENERAL ACQUISITIONS	239,204	239,204	0	239,204	17,637	39,806			57,443	24.0%
LIBRARY ACQUISITIONS	1,157,283	1,157,283	0	1,157,283	129,917	148,352			278,269	24.0%
	97,943,280	97,943,280	0	97,943,280	24,691,605	21,512,857			46,204,462	47.2%
Surplus (Deficit)	0	0	0	0	15,702,657	(14,723,155)			979,502	0.0%

UL System - 2nd Quarter Comparison

Description	2013	2014	2015	2016	2017	2018	2019	
Revenue								
GENERAL FUND (DIRECT)	144,400,232	91,332,831	119,186,851	101,592,694	113,272,677	111,867,230	111,551,007	(0.3%)
STAT DED - SELF	1,342,912	4,774,615	1,281,967	334,518	0	0	0	
STAT DED - Higher Education Initiatives Fund		0	0	11,937,647	0	0	0	
STAT DED - Calcasieu Parish Fund	142,193	121,308	0	120,807	0	0	0	
STAT DED - Calcasieu Visitor Enterprise	0							
STAT DED - Other		29,052,541						
STAT DED - Overcollections			0		0	0	0	
FEDERAL APPROPRIATIONS		0	0		0	0	0	
INTERAGENCY TRANSFERS		0	0		185,000	0	185,000	
FSG - GEN REGISTRATION FEES	240,705,367	274,048,453	300,665,483	348,976,355	382,389,137	399,773,403	408,422,276	2.2%
FSG -NON-RESIDENT FEES	26,775,705	30,408,414	37,076,870	38,156,913	38,533,805	22,635,092	19,270,100	(14.9%)
EDUCATIONAL ACTIVITIES/STATE GRANTS	2,991,184	2,914,524	2,537,024	2,191,251	2,426,219	2,497,735	2,635,314	5.5%
OTHER SOURCES - Other	11,439,248	11,485,855	10,459,661	9,787,439	10,577,667	10,014,107	10,669,607	6.5%
	427,796,840	444,138,541	471,207,856	513,097,624	547,384,506	546,787,567	552,733,304	1.1%
Expenditures by Function								
INSTRUCTION	163,160,920	161,599,319	167,109,967	170,651,277	171,430,403	181,930,951	188,045,653	3.4%
RESEARCH	10,093,251	9,181,885	8,585,519	8,250,479	10,166,277	10,857,005	11,122,295	2.4%
PUBLIC SERVICE	2,689,791	2,415,721	2,248,590	1,918,057	960,999	1,004,188	1,020,098	1.6%
ACADEMIC SUPPORT	35,156,600	34,008,574	35,114,583	35,296,544	34,513,421	37,469,607	39,077,458	4.3%
STUDENT SERVICES	18,104,090	18,358,116	18,901,489	19,556,787	20,459,861	21,449,167	23,209,279	8.2%
INSTITUTIONAL SUPPORT	50,696,041	51,661,927	53,523,526	57,836,200	55,965,932	58,416,787	63,751,724	9.1%
SCHOLARSHIPS & FELLOWSHIPS	47,136,455	52,030,203	60,653,350	66,412,723	72,553,329	67,343,916	68,863,657	2.3%
OPERATION & MAINT OF PLANT	47,526,653	43,714,273	42,019,518	41,616,750	41,813,593	43,357,794	44,020,808	1.5%
ATHLETICS	13,474,838	11,378,002	12,314,723	8,466,519	12,798,238	13,104,165	13,803,922	5.3%
OTHER	2,156,634	2,471,255	1,808,325	2,027,339	1,588,495	1,884,584	1,659,449	(11.9%)
	390,195,273	386,819,275	402,279,590	412,032,675	422,250,551	436,818,165	454,574,343	4.1%

Description	2013	2014	2015	2016	2017	2018	2019	
Expenditures by Object								
SALARIES	189,127,660	182,599,326	185,251,236	188,833,522	200,250,430	200,429,901	212,151,287	5.8%
OTHER COMPENSATION	5,421,109	5,208,704	5,447,779	5,449,413	5,105,839	5,144,621	5,186,950	0.8%
RELATED BENEFITS	75,283,028	75,959,832	80,195,873	81,458,596	79,218,440	85,482,891	88,003,348	2.9%
TRAVEL	1,143,158	1,072,118	1,136,983	1,439,990	1,796,215	2,188,966	2,237,190	2.2%
OPERATING SERVICES	33,989,212	35,850,795	34,765,927	37,659,317	40,669,640	43,916,165	43,516,494	(0.9%)
SUPPLIES	5,412,900	5,660,058	5,464,095	5,182,573	5,414,521	5,729,144	5,594,783	(2.3%)
PROFESSIONAL SERVICES	2,303,179	2,198,792	2,016,599	2,322,469	2,462,127	2,550,488	4,466,163	75.1%
OTHER CHARGES/INTERAGENCY	73,363,085	75,012,428	83,690,114	85,357,143	84,114,496	87,833,953	89,885,234	2.3%
GENERAL ACQUISITIONS	570,229	668,913	1,113,627	936,633	915,795	966,763	1,432,880	48.2%
GENERAL ACQUISITIONS/MAJOR REPAIRS	38,127	84,991	78,781	69,653	187,847	213,523		
LIBRARY ACQUISITIONS	3,543,586	2,503,321	3,118,574	3,323,366	2,115,200	2,361,750	2,100,015	(11.1%)
	390,195,273	386,819,276	402,279,588	412,032,675	422,250,551	436,818,166	454,574,344	4.1%

UL System - 2nd Quarter Comparison by University

Description	2013	2014	2015	2016	2017	2018	2019	
Grambling State University								
Revenue								
GENERAL FUND (DIRECT)	7,514,944	5,195,218	6,861,281	6,051,576	6,423,801	7,379,887	5,069,298	(31.3%)
STAT DED - SELF		314,975	538,227		0	0	0	
STAT DED - Higher Education Initiatives Fund		0			0	0	0	
STAT DED - Calcasieu Parish Fund		0			0	0	0	
STAT DED - Other		2,107,918						
STAT DED - Overcollections					0	0	0	
FSG - GEN REGISTRATION FEES	10,440,892	11,119,453	10,936,239	11,607,363	12,327,612	13,121,467	13,224,839	0.8%
FSG -NON-RESIDENT FEES	3,537,124	3,085,628	1,715,913	1,324,402	1,344,206	1,492,115	1,450,727	(2.8%)
EDUCATIONAL ACTIVITIES/STATE GRANTS	1,513,220	1,424,895	1,260,802	1,113,433	1,210,435	1,254,968	1,356,557	8.1%
OTHER SOURCES - Other	472,234	482,063	392,793	349,790	1,324,215	258,983	250,941	(3.1%)
	23,478,414	23,730,150	21,705,255	20,446,564	22,630,270	23,507,420	21,352,362	(9.2%)
Expenditures by Function								
INSTRUCTION	11,449,377	9,761,240	9,802,552	9,778,625	9,388,811	9,549,700	9,883,181	3.5%
RESEARCH	33,346	33,782	252	302	3,016	257	4,269	1,561.1%
PUBLIC SERVICE	0	0		0	0	0	0	
ACADEMIC SUPPORT	1,931,146	1,668,893	1,813,532	1,570,969	1,013,460	1,038,951	1,240,934	19.4%
STUDENT SERVICES	1,149,747	950,242	940,216	1,033,205	1,058,901	1,046,449	974,045	(6.9%)
INSTITUTIONAL SUPPORT	4,212,409	4,085,256	4,085,906	4,658,482	4,914,770	5,219,918	5,002,664	(4.2%)
SCHOLARSHIPS & FELLOWSHIPS	1,811,419	2,699,752	1,402,826	1,365,907	1,388,495	1,494,570	1,567,364	4.9%
OPERATION & MAINT OF PLANT	2,840,195	1,731,272	2,491,080	2,535,181	2,805,726	2,990,268	3,521,676	17.8%
ATHLETICS		0			0	0	0	
OTHER		0			0	0	0	
	23,427,639	20,930,437	20,536,364	20,942,671	20,573,179	21,340,114	22,194,133	4.0%
Expenditures by Object								
SALARIES	13,186,861	11,234,086	11,277,937	10,827,325	10,749,122	10,959,580	11,369,915	3.7%
OTHER COMPENSATION	117,302	108,465	99,174	67,797	93,745	88,545	91,317	3.1%
RELATED BENEFITS	5,356,902	4,987,907	5,007,548	4,979,544	4,769,532	4,901,384	4,961,423	1.2%
TRAVEL	168,816	113,406	137,207	476,261	676,851	930,652	739,423	(20.5%)
OPERATING SERVICES	1,382,726	1,566,462	1,327,051	1,465,108	1,663,906	1,644,727	1,731,300	5.3%
SUPPLIES	309,458	257,157	220,444	364,300	375,867	211,633	231,205	9.2%
PROFESSIONAL SERVICES	815,224	654,420	687,367	846,608	681,708	928,948	1,105,814	19.0%
OTHER CHARGES/INTERAGENCY	1,870,777	1,818,789	1,438,887	1,593,048	1,452,249	1,549,572	1,614,130	4.2%
GENERAL ACQUISITIONS	18,690	42,983	11,195	9,992	9,582	25,722	179,522	597.9%
LIBRARY ACQUISITIONS	200,883	146,762	329,554	312,688	100,618	99,349	170,085	71.2%
	23,427,639	20,930,437	20,536,364	20,942,671	20,573,179	21,340,114	22,194,134	4.0%

Description	2013	2014	2015	2016	2017	2018	2019	
Louisiana Tech University								
Revenue								
GENERAL FUND (DIRECT)	20,155,566	13,809,519	15,953,916	14,429,396	14,474,529	14,391,621	14,678,865	2.0%
STAT DED - SELF		596,158	0				0	
STAT DED - Higher Education Initiatives Fund			0	1,437,930			0	
STAT DED - Calcasieu Parish Fund			0				0	
STAT DED - Overcollections			0				0	
STAT DED - Other		3,008,095						
FSG - GEN REGISTRATION FEES	31,421,335	34,847,430	40,410,059	48,369,495	53,262,335	56,872,332	57,950,043	1.9%
FSG -NON-RESIDENT FEES	5,885,374	7,680,586	10,139,985	12,684,879	13,118,530	6,963,860	6,718,910	(3.5%)
EDUCATIONAL ACTIVITIES/STATE GRANTS	46,105	45,641	36,069	32,108	48,889	93,877	79,061	(15.8%)
OTHER SOURCES - Other	1,974,607	1,864,046	1,734,577	1,603,238	1,471,482	1,611,315	1,312,702	(18.5%)
	59,482,987	61,851,475	68,274,606	78,557,046	82,375,765	79,933,005	80,739,581	1.0%
Expenditures by Function								
INSTRUCTION	16,783,145	16,474,550	16,576,416	17,235,543	18,147,458	18,566,455	19,214,811	3.5%
RESEARCH	4,934,055	4,425,184	4,545,117	4,709,653	5,301,380	5,740,287	6,078,732	5.9%
PUBLIC SERVICE	68,216	61,408	65,292	67,609	65,657	67,391	64,548	(4.2%)
ACADEMIC SUPPORT	5,023,934	4,159,669	4,328,483	5,259,643	4,949,142	5,169,158	6,044,641	16.9%
STUDENT SERVICES	1,697,678	1,758,586	1,818,418	1,865,238	2,230,132	2,159,158	2,370,942	9.8%
INSTITUTIONAL SUPPORT	4,777,626	4,410,409	4,820,528	4,817,607	5,403,010	5,027,450	5,469,141	8.8%
SCHOLARSHIPS & FELLOWSHIPS	12,001,087	14,392,529	18,724,183	24,142,219	27,556,693	24,017,419	23,792,439	(0.9%)
OPERATION & MAINT OF PLANT	5,734,947	5,397,982	5,193,258	4,588,292	4,888,727	4,711,799	4,874,476	3.5%
ATHLETICS	2,413,946	2,446,665	2,421,320	2,421,320	1,571,320	1,571,462	1,571,320	0.0%
OTHER			0			0	0	
	53,434,634	53,526,982	58,493,015	65,107,124	70,113,519	67,030,579	69,481,050	3.7%
Expenditures by Object								
SALARIES	21,618,125	20,130,094	20,526,214	21,377,461	23,171,371	23,761,236	25,206,130	6.1%
OTHER COMPENSATION	674,684	676,989	689,618	604,677	607,233	579,992	667,559	15.1%
RELATED BENEFITS	8,352,711	8,116,686	8,457,942	8,667,197	9,391,881	9,830,327	10,385,781	5.7%
TRAVEL	152,786	129,217	154,886	199,380	202,927	237,901	277,706	16.7%
OPERATING SERVICES	3,587,557	3,405,201	3,481,742	3,276,736	3,591,728	3,271,282	3,875,708	18.5%
SUPPLIES	686,820	806,900	780,067	652,025	818,040	708,835	747,707	5.5%
PROFESSIONAL SERVICES	108,694	65,386	68,669	75,152	96,659	56,106	102,183	82.1%
OTHER CHARGES/INTERAGENCY	17,399,104	19,645,275	23,739,608	29,014,144	31,314,097	27,591,257	27,266,777	(1.2%)
GENERAL ACQUISITIONS	124,221	131,538	212,997	128,402	205,368	161,143	153,400	(4.8%)
LIBRARY ACQUISITIONS	729,932	419,696	381,272	1,111,950	714,215	832,500	798,099	(4.1%)
	53,434,634	53,526,982	58,493,015	65,107,124	70,113,519	67,030,579	69,481,050	3.7%

Description	2013	2014	2015	2016	2017	2018	2019	
McNeese State University								
Revenue								
GENERAL FUND (DIRECT)	11,097,376	6,126,800	9,695,693	7,152,943	8,586,581	8,385,687	8,417,912	0.4%
STAT DED - SELF	374,175	363,980		334,518			0	
STAT DED - Higher Education Initiatives Fund				1,928,577			0	
STAT DED - Calcasieu Parish Fund	142,193	121,308		120,807			0	
STAT DED - Calcasieu Visitor Enterprise	0							
STAT DED - Other		3,221,115						
STAT DED - Overcollections							0	
FSG - GEN REGISTRATION FEES	28,464,711	31,275,030	33,758,454	38,908,972	37,735,759	40,037,581	42,041,562	5.0%
FSG -NON-RESIDENT FEES	2,349,902	2,220,481	2,732,131	3,981,592	5,575,334	2,248,849	1,808,741	(19.6%)
EDUCATIONAL ACTIVITIES/STATE GRANTS	7,718						0	
OTHER SOURCES - Other	155,321	206,232	137,899	132,891	213,169	306,292	504,992	64.9%
	42,591,396	43,534,946	46,324,177	52,560,300	52,110,843	50,978,409	52,773,207	3.5%
Expenditures by Function								
INSTRUCTION	11,252,242	10,516,581	10,468,312	11,188,304	11,564,532	11,884,954	12,044,080	1.3%
RESEARCH							0	
PUBLIC SERVICE							0	
ACADEMIC SUPPORT	2,558,911	2,691,586	2,636,866	2,762,845	2,752,056	2,786,590	2,750,012	(1.3%)
STUDENT SERVICES	1,517,700	1,430,984	1,560,518	1,488,006	1,621,761	1,627,584	1,657,193	1.8%
INSTITUTIONAL SUPPORT	4,150,374	3,985,704	4,092,612	4,861,687	4,935,119	5,171,547	5,372,442	3.9%
SCHOLARSHIPS & FELLOWSHIPS	2,912,968	2,982,725	2,854,033	3,739,187	3,631,396	4,194,392	4,028,520	(4.0%)
OPERATION & MAINT OF PLANT	2,327,711	1,459,947	1,764,783	2,325,261	2,339,652	2,169,466	2,439,988	12.5%
ATHLETICS	1,568,131	1,581,951	1,675,399	1,808,773	1,884,711	1,891,022	1,904,806	0.7%
OTHER	2,061,747	2,284,501	1,685,909	1,895,732	1,589,529	1,795,649	1,539,479	(14.3%)
	28,349,784	26,933,979	26,738,432	30,069,795	30,318,756	31,521,204	31,736,520	0.7%
Expenditures by Object								
SALARIES	14,035,203	13,262,476	13,120,112	13,470,517	14,022,419	14,189,904	14,270,481	0.6%
OTHER COMPENSATION	144,966	172,230	166,087	305,545	267,940	250,391	290,697	16.1%
RELATED BENEFITS	5,880,206	5,806,859	6,059,873	6,259,823	6,216,684	6,661,803	6,691,467	0.4%
TRAVEL	46,971	51,275	71,052	47,061	78,469	61,105	83,345	36.4%
OPERATING SERVICES	1,338,559	389,510	701,720	1,905,332	1,998,324	1,871,625	2,349,601	25.5%
SUPPLIES	176,792	193,891	207,450	254,254	250,109	231,050	247,572	7.2%
PROFESSIONAL SERVICES	64,062	83,229	67,123	95,954	125,372	143,041	96,838	(32.3%)
OTHER CHARGES/INTERAGENCY	6,542,212	6,859,812	6,219,087	7,452,029	7,164,263	7,888,406	7,498,044	(4.9%)
GENERAL ACQUISITIONS	36,520	30,888	27,131	98,938	36,128	121,670	114,123	(6.2%)
LIBRARY ACQUISITIONS	84,293	83,809	98,797	180,342	159,048	102,209	94,352	(7.7%)
	28,349,784	26,933,979	26,738,432	30,069,795	30,318,756	31,521,204	31,736,520	0.7%

Description	2013	2014	2015	2016	2017	2018	2019	
Nicholls State University								
Revenue								
GENERAL FUND (DIRECT)	9,500,000	6,583,853	7,714,113	7,718,623	7,712,388	7,215,157	7,408,544	2.7%
STAT DED - SELF	0	337,554	0		0	0	0	
STAT DED - Higher Education Initiatives Fund			0	0	0		0	
STAT DED - Calcasieu Parish Fund			0		0		0	
STAT DED - Other		1,684,041						
STAT DED - Overcollections			0		0		0	
FSG - GEN REGISTRATION FEES	26,796,936	30,055,819	32,130,740	33,316,070	35,177,413	37,785,356	38,716,826	2.5%
FSG -NON-RESIDENT FEES	1,337,461	1,632,801	1,750,228	1,527,410	1,387,817	177,598	162,158	(8.7%)
EDUCATIONAL ACTIVITIES/STATE GRANTS	134,285	87,965	72,177	36,111	111,323	78,662	115,852	47.3%
OTHER SOURCES - Other	1,405,382	1,959,018	1,004,042	856,832	1,660,581	1,796,585	1,865,610	3.8%
	39,174,064	42,341,051	42,671,300	43,455,046	46,049,522	47,053,358	48,268,990	2.6%
Expenditures by Function								
INSTRUCTION	11,487,414	12,391,269	13,015,712	13,124,161	12,283,390	12,908,204	13,581,471	5.2%
RESEARCH	349,266	312,619	325,952	312,800	313,230	314,218	325,021	3.4%
PUBLIC SERVICE	46,525		0	0	0	0	0	
ACADEMIC SUPPORT	3,022,001	2,884,248	3,026,541	2,872,420	2,702,638	2,795,162	2,695,238	(3.6%)
STUDENT SERVICES	1,380,209	1,250,622	1,272,284	1,292,318	1,345,055	1,397,849	1,580,169	13.0%
INSTITUTIONAL SUPPORT	3,351,494	3,537,360	3,585,509	3,851,358	4,005,831	3,746,582	4,174,207	11.4%
SCHOLARSHIPS & FELLOWSHIPS	2,581,323	2,503,173	2,354,475	2,005,233	1,914,057	1,541,256	1,699,755	10.3%
OPERATION & MAINT OF PLANT	2,918,249	2,828,105	2,706,949	2,750,819	2,601,347	2,617,226	2,766,588	5.7%
ATHLETICS	2,239,302	1,132,046	1,131,590	1,122,875	1,006,932	1,006,932	624,798	(38.0%)
OTHER	0	1,974	13,208	16,432	9,615	4,629	2,324	(49.8%)
	27,375,783	26,841,416	27,432,220	27,348,416	26,182,095	26,332,058	27,449,571	4.2%
Expenditures by Object								
SALARIES	12,864,679	12,979,899	13,769,168	13,559,635	13,399,221	13,465,294	14,352,820	6.6%
OTHER COMPENSATION	180,944	122,605	156,137	160,264	152,092	175,353	229,984	31.2%
RELATED BENEFITS	5,698,972	5,864,320	6,125,460	6,646,980	5,767,267	6,323,494	6,443,265	1.9%
TRAVEL	42,772	70,083	81,477	56,533	73,136	123,191	92,650	(24.8%)
OPERATING SERVICES	1,560,151	1,694,651	1,615,241	1,675,841	1,579,319	1,655,893	1,817,284	9.7%
SUPPLIES	413,255	376,185	357,047	332,222	320,705	369,195	454,990	23.2%
PROFESSIONAL SERVICES	79,189	149,013	40,187	28,113	111,282	27,804	82,043	195.1%
OTHER CHARGES/INTERAGENCY	6,245,040	5,288,231	4,918,326	4,586,287	4,478,216	3,770,016	3,626,418	(3.8%)
GENERAL ACQUISITIONS	21,566	37,875	88,206	2,492	3,479	106,318	42,814	(59.7%)
LIBRARY ACQUISITIONS	269,215	258,554	280,971	300,049	297,378	315,500	307,303	(2.6%)
	27,375,783	26,841,416	27,432,220	27,348,416	26,182,095	26,332,058	27,449,571	4.2%

Description	2013	2014	2015	2016	2017	2018	2019	
Northwestern State University								
Revenue								
GENERAL FUND (DIRECT)	13,665,570	9,282,654	10,951,476	10,744,169	10,902,692	10,313,868	10,800,000	4.7%
STAT DED - SELF		393,791	0				0	
STAT DED - Higher Education Initiatives Fund		0	0			0	0	
STAT DED - Calcasieu Parish Fund		0	0				0	
STAT DED - Overcollections			0				0	
STAT DED - Other		2,172,654						
FSG - GEN REGISTRATION FEES	21,983,983	36,643,203	39,433,002	43,582,058	51,399,960	56,684,912	58,256,435	2.8%
FSG -NON-RESIDENT FEES	2,077,893	3,577,713	3,964,007	960,794	680,166	766,871	592,635	(22.7%)
EDUCATIONAL ACTIVITIES/STATE GRANTS	15,968	37,939	37,157	20,603	12,544	15,861	6,015	(62.1%)
OTHER SOURCES - Other	203,893	227,153	287,311	222,153	429,104	232,785	276,414	18.7%
	37,947,307	52,335,107	54,672,953	55,529,777	63,424,466	68,014,297	69,931,499	2.8%
Expenditures by Function								
INSTRUCTION	13,647,548	12,780,665	14,293,485	14,963,737	16,648,738	17,532,358	18,672,456	6.5%
RESEARCH	605,478	562,817	547,841	40,227	177,490	38,270	68,841	79.9%
PUBLIC SERVICE	43,115	25,346	25,232	91,261	40,957	33,582	41,789	24.4%
ACADEMIC SUPPORT	2,378,458	2,469,716	2,409,904	2,433,459	2,817,914	2,850,515	3,105,113	8.9%
STUDENT SERVICES	1,962,782	1,987,017	2,210,666	2,198,056	2,451,114	2,389,235	2,656,961	11.2%
INSTITUTIONAL SUPPORT	4,211,968	4,167,061	4,654,436	4,856,276	4,269,216	5,223,872	4,579,697	(12.3%)
SCHOLARSHIPS & FELLOWSHIPS	5,413,453	5,886,209	6,792,572	3,989,725	4,428,594	5,194,775	5,746,675	10.6%
OPERATION & MAINT OF PLANT	3,167,032	2,949,830	2,687,584	3,210,720	2,537,862	3,115,555	3,302,191	6.0%
ATHLETICS	3,801,528	3,801,528	4,024,498		3,863,481	4,090,590	4,324,803	5.7%
OTHER	55,086	145,636	67,298	73,668	68,688	40,769	73,098	79.3%
	35,286,448	34,775,825	37,713,516	31,857,129	37,304,054	40,509,521	42,571,624	5.1%
Expenditures by Object								
SALARIES	15,505,370	14,559,945	15,903,230	16,100,200	17,289,901	17,998,010	19,106,627	6.2%
OTHER COMPENSATION	267,256	281,298	323,788	408,086	319,429	389,220	371,011	(4.7%)
RELATED BENEFITS	6,253,238	6,231,441	6,878,369	7,393,435	7,166,433	7,764,122	8,200,843	5.6%
TRAVEL	96,644	89,957	104,921	92,501	119,707	142,864	207,723	45.4%
OPERATING SERVICES	2,833,007	2,793,326	2,643,872	3,129,286	3,266,647	3,843,405	3,497,298	(9.0%)
SUPPLIES	304,335	272,935	280,483	222,511	261,702	302,635	364,129	20.3%
PROFESSIONAL SERVICES	185,297	145,193	182,132	141,490	240,162	266,389	265,024	(0.5%)
OTHER CHARGES/INTERAGENCY	9,448,251	9,999,310	10,995,502	4,088,165	8,389,493	9,459,190	10,215,137	8.0%
GENERAL ACQUISITIONS	90,468	87,993	66,708	151,417	164,190	61,553	87,371	41.9%
LIBRARY ACQUISITIONS	302,582	314,427	334,511	130,038	86,390	282,133	256,461	(9.1%)
	35,286,448	34,775,825	37,713,516	31,857,129	37,304,054	40,509,521	42,571,624	5.1%

Description	2013	2014	2015	2016	2017	2018	2019	
Southeastern Louisiana University								
Revenue								
GENERAL FUND (DIRECT)	19,017,325	13,065,437	16,175,729	13,037,383	15,169,560	14,941,720	14,853,778	(0.6%)
STAT DED - SELF		624,013	0	0			0	
STAT DED - Higher Education Initiatives Fund		0		2,550,000	0		0	
STAT DED - Calcasieu Parish Fund		0					0	
STAT DED - Other		3,154,438						
STAT DED - Overcollections							0	
FSG - GEN REGISTRATION FEES	32,551,768	34,098,097	35,839,317	39,581,503	41,365,762	44,859,042	45,841,269	2.2%
FSG -NON-RESIDENT FEES	2,635,905	2,773,388	2,943,192	2,942,106	2,935,389	2,645,805	2,213,760	(16.3%)
EDUCATIONAL ACTIVITIES/STATE GRANTS	478,051	477,434	491,790	489,907	487,175	554,088	598,797	8.1%
OTHER SOURCES - Other	3,529,511	3,325,426	3,538,081	3,502,912	2,917,052	2,782,502	2,609,907	(6.2%)
	58,212,560	57,518,233	58,988,109	62,103,811	62,874,938	65,783,157	66,117,511	0.5%
Expenditures by Function								
INSTRUCTION	27,864,869	27,889,403	28,714,521	28,524,240	28,512,841	29,877,757	31,340,186	4.9%
RESEARCH	237,282	191,057	200,135	179,527	206,263	202,676	222,926	10.0%
PUBLIC SERVICE	718,907	735,682	792,084	742,104	750,224	842,097	833,701	(1.0%)
ACADEMIC SUPPORT	4,015,791	3,797,479	3,883,767	3,902,498	4,617,088	5,743,995	6,044,952	5.2%
STUDENT SERVICES	2,836,521	2,637,708	2,732,919	2,781,093	3,183,993	3,330,423	3,568,308	7.1%
INSTITUTIONAL SUPPORT	5,999,402	5,832,379	6,274,712	6,468,422	6,823,875	7,315,594	7,670,520	4.9%
SCHOLARSHIPS & FELLOWSHIPS	7,489,565	7,218,226	7,169,004	6,634,202	6,430,408	7,292,920	7,408,588	1.6%
OPERATION & MAINT OF PLANT	6,771,223	6,587,378	6,120,431	6,335,611	6,550,812	7,145,579	6,876,446	(3.8%)
ATHLETICS	2,542,829	1,500,000	2,113,329	2,091,841	2,079,209	2,404,330	2,779,686	15.6%
OTHER	0	0				0	0	
	58,476,389	56,389,312	58,000,902	57,659,538	59,154,713	64,155,371	66,745,313	4.0%
Expenditures by Object								
SALARIES	29,922,232	28,777,924	29,138,234	29,053,652	29,431,867	31,172,560	32,864,298	5.4%
OTHER COMPENSATION	670,428	692,108	687,522	688,345	696,925	719,133	765,476	6.4%
RELATED BENEFITS	11,863,520	11,847,512	12,682,302	12,866,076	12,857,177	14,141,156	14,689,054	3.9%
TRAVEL	196,100	112,791	142,774	109,718	204,266	205,839	311,048	51.1%
OPERATING SERVICES	4,423,698	4,962,695	4,665,566	4,618,070	5,457,364	6,344,626	5,462,640	(13.9%)
SUPPLIES	687,431	600,476	651,031	796,402	787,827	742,173	737,948	(0.6%)
PROFESSIONAL SERVICES	170,370	154,044	146,590	192,130	187,555	213,695	613,269	187.0%
OTHER CHARGES/INTERAGENCY	10,504,483	9,156,771	9,808,102	9,265,492	9,277,266	10,342,913	10,910,019	5.5%
GENERAL ACQUISITIONS/MAJOR REPAIRS	38,127	84,991	78,781	69,653	187,847	213,523		
GENERAL ACQUISITIONS							322,336	
LIBRARY ACQUISITIONS	0	0	0		66,619	59,753	69,225	15.9%
	58,476,389	56,389,312	58,000,902	57,659,538	59,154,713	64,155,371	66,745,313	4.0%

Description	2013	2014	2015	2016	2017	2018	2019	
University of Louisiana at Lafayette								
Revenue								
GENERAL FUND (DIRECT)	28,866,108	14,499,664	22,558,066	16,192,504	22,152,300	22,723,949	24,319,929	7.0%
STAT DED - SELF	0	803,819					0	
STAT DED - Higher Education Initiatives Fund		0		5,773,867			0	
STAT DED - Calcasieu Parish Fund		0					0	
STAT DED - Other		6,357,337						
STAT DED - Overcollections					0		0	
FSG - GEN REGISTRATION FEES	41,186,095	45,925,465	53,420,844	74,541,513	89,220,887	88,762,420	88,692,623	(0.1%)
FSG -NON-RESIDENT FEES	3,681,332	4,135,993	6,875,241	8,180,683	7,230,157	5,449,607	4,437,399	(18.6%)
EDUCATIONAL ACTIVITIES/STATE GRANTS	0	0					0	
OTHER SOURCES - Other	1,670,907	1,644,114	1,692,522	1,872,766	1,715,588	2,168,965	3,114,684	43.6%
	75,404,442	73,366,392	84,546,673	106,561,333	120,318,932	119,104,941	120,564,635	1.2%
Expenditures by Function								
INSTRUCTION	33,440,126	35,767,167	37,468,851	40,782,690	41,144,916	49,330,008	49,205,961	(0.3%)
RESEARCH	557,193	461,580	331,997	369,286	418,314	319,406	53,751	(83.2%)
PUBLIC SERVICE		0		0				
ACADEMIC SUPPORT	7,322,674	7,667,486	8,952,551	9,139,354	8,584,351	9,762,648	9,408,351	(3.6%)
STUDENT SERVICES	2,780,918	2,956,557	3,217,295	3,968,520	3,705,690	4,223,249	4,412,140	4.5%
INSTITUTIONAL SUPPORT	11,145,552	12,150,404	13,070,471	14,878,038	14,554,042	14,249,641	17,454,260	22.5%
SCHOLARSHIPS & FELLOWSHIPS	6,267,641	6,724,986	9,333,929	11,866,886	13,042,542	10,871,852	11,248,038	3.5%
OPERATION & MAINT OF PLANT	8,702,616	8,667,444	8,137,776	7,950,215	8,319,306	8,947,761	9,126,842	2.0%
ATHLETICS		0					0	
OTHER		0					0	
	70,216,720	74,395,624	80,512,870	88,954,989	89,769,161	97,704,565	100,909,343	3.3%
Expenditures by Object								
SALARIES	37,659,774	39,208,812	41,155,890	45,384,327	54,759,258	51,641,494	54,562,578	5.7%
OTHER COMPENSATION	715,821	599,531	617,485	679,784	675,819	692,406	681,235	(1.6%)
RELATED BENEFITS	13,657,489	14,651,680	15,824,828	17,007,738	16,865,677	19,268,778	19,302,010	0.2%
TRAVEL	153,796	155,976	184,572	211,936	146,756	190,717	230,171	20.7%
OPERATING SERVICES	9,339,142	11,215,744	10,893,923	11,205,639	11,400,740	12,889,071	13,213,841	2.5%
SUPPLIES	765,143	750,412	723,794	780,248	1,003,875	888,417	819,484	(7.8%)
PROFESSIONAL SERVICES	256,924	317,625	314,836	201,680	320,954	293,194	360,882	23.1%
OTHER CHARGES/INTERAGENCY	6,687,598	7,378,031	10,062,086	12,634,236	4,478,407	11,617,206	11,571,188	(0.4%)
GENERAL ACQUISITIONS	108,207	96,833	127,734	142,534	117,432	222,813	167,780	(24.7%)
LIBRARY ACQUISITIONS	872,826	20,980	607,722	706,867	243	469	174	(62.9%)
	70,216,720	74,395,624	80,512,870	88,954,989	89,769,161	97,704,565	100,909,343	3.3%

Description	2013	2014	2015	2016	2017	2018	2019	
University of Louisiana at Monroe								
Revenue								
GENERAL FUND (DIRECT)	16,095,572	11,758,549	14,104,804	12,866,373	13,124,944	13,127,343	13,138,631	0.1%
STAT DED - SELF	0	568,903	0	0	0	0	0	
STAT DED - Higher Education Initiatives Fund		0		247,273			0	
STAT DED - Calcasieu Parish Fund		0					0	
STAT DED - Other		1,766,937						
STAT DED - Overcollections							0	
FSG - GEN REGISTRATION FEES	19,686,888	21,847,790	23,965,776	27,932,340	31,060,904	31,402,313	31,270,683	(0.4%)
FSG -NON-RESIDENT FEES	604,844	641,007	878,807	1,024,152	1,343,891	782,406	562,618	(28.1%)
EDUCATIONAL ACTIVITIES/STATE GRANTS	448,617	450,578	397,875	354,531	442,681	362,218	307,096	(15.2%)
OTHER SOURCES - Other	212,560	264,277	226,091	312,290	296,295	320,341	337,527	5.4%
	37,048,481	37,298,041	39,573,353	42,736,959	46,268,715	45,994,621	45,616,555	(0.8%)
Expenditures by Function								
INSTRUCTION	15,099,949	15,010,705	15,045,879	15,419,463	15,821,674	15,299,303	16,377,716	7.0%
RESEARCH	1,789,585	1,660,823	1,529,992	1,545,861	1,693,387	2,262,018	2,245,311	(0.7%)
PUBLIC SERVICE	72,870	76,798	79,642	78,128	70,971	50,149	79,885	59.3%
ACADEMIC SUPPORT	2,428,057	2,418,340	2,209,853	2,393,473	2,571,177	2,442,655	2,582,828	5.7%
STUDENT SERVICES	2,200,812	2,234,009	2,193,346	2,168,060	2,038,423	1,968,933	2,248,994	14.2%
INSTITUTIONAL SUPPORT	5,614,316	5,507,723	5,683,470	6,244,951	6,402,979	7,075,594	6,995,120	(1.1%)
SCHOLARSHIPS & FELLOWSHIPS	3,079,436	3,500,091	4,617,128	5,822,075	7,869,909	8,150,624	8,792,749	7.9%
OPERATION & MAINT OF PLANT	4,417,120	4,655,843	4,645,596	4,824,808	5,429,746	5,366,194	5,316,667	(0.9%)
ATHLETICS	909,102	915,812	948,587	1,021,710	2,392,585	2,139,829	2,598,509	21.4%
OTHER	39,801	39,144	41,910	41,507	43,569	43,537	44,548	2.3%
	35,651,048	36,019,288	36,995,403	39,560,036	44,334,421	44,798,836	47,282,327	5.5%
Expenditures by Object								
SALARIES	17,865,479	17,228,428	16,927,219	17,373,529	17,792,257	17,962,215	19,126,122	6.5%
OTHER COMPENSATION	337,436	386,145	408,687	368,698	388,206	399,327	405,900	1.6%
RELATED BENEFITS	7,703,747	7,647,210	7,932,212	8,089,734	8,070,949	8,099,341	8,861,276	9.4%
TRAVEL	172,118	164,982	140,590	186,055	206,063	220,408	235,410	6.8%
OPERATING SERVICES	4,422,927	4,877,306	4,256,456	5,067,789	5,845,949	6,205,131	5,605,223	(9.7%)
SUPPLIES	607,496	567,468	643,374	584,217	617,296	673,106	699,369	3.9%
PROFESSIONAL SERVICES	323,231	355,003	283,758	445,735	377,871	304,034	325,002	6.9%
OTHER CHARGES/INTERAGENCY	4,051,738	4,473,058	5,665,714	6,939,112	10,381,537	10,400,504	11,589,887	11.4%
GENERAL ACQUISITIONS	23,980	122,983	494,395	259,719	338,083	227,458	308,091	35.4%
LIBRARY ACQUISITIONS	142,895	196,708	242,996	245,448	316,211	307,314	126,047	(59.0%)
	35,651,048	36,019,289	36,995,401	39,560,036	44,334,421	44,798,837	47,282,327	5.5%

Description	2013	2014	2015	2016	2017	2018	2019	
University of New Orleans								
Revenue								
GENERAL FUND (DIRECT)	18,487,771	11,011,137	15,171,773	13,399,727	14,725,882	13,387,998	12,864,050	(3.9%)
STAT DED - SELF	968,737	771,422	743,740				0	
STAT DED - Higher Education Initiatives Fund		0					0	
STAT DED - Calcasieu Parish Fund		0					0	
STAT DED - Other		5,580,006						
STAT DED - Overcollections							0	
FSG - GEN REGISTRATION FEES	28,172,759	28,236,166	30,771,052	31,137,041	30,838,505	30,247,980	32,427,996	7.2%
FSG -NON-RESIDENT FEES	4,665,870	4,660,817	6,077,366	5,530,895	4,918,315	2,107,981	1,323,152	(37.2%)
EDUCATIONAL ACTIVITIES/STATE GRANTS	347,220	390,072	241,154	144,558	113,172	138,061	171,936	24.5%
OTHER SOURCES - Other	1,814,833	1,513,526	1,446,345	934,567	550,181	536,339	396,830	(26.0%)
	54,457,189	52,163,146	54,451,430	51,146,788	51,146,055	46,418,359	47,183,964	1.6%
Expenditures by Function								
INSTRUCTION	22,136,250	21,007,739	21,724,239	19,634,514	17,918,043	16,982,212	17,725,791	4.4%
RESEARCH	1,587,046	1,534,023	1,104,233	1,092,823	2,053,197	1,979,873	2,123,444	7.3%
PUBLIC SERVICE	1,740,158	1,516,487	1,286,340	938,955	33,190	10,969	175	(98.4%)
ACADEMIC SUPPORT	6,475,628	6,251,157	5,853,086	4,961,883	4,505,595	4,879,933	5,205,389	6.7%
STUDENT SERVICES	2,577,723	3,152,391	2,955,827	2,762,291	2,824,792	3,306,287	3,740,527	13.1%
INSTITUTIONAL SUPPORT	7,232,900	7,985,631	7,255,882	7,199,379	4,657,090	5,386,589	7,033,673	30.6%
SCHOLARSHIPS & FELLOWSHIPS	5,579,563	6,122,512	7,405,200	6,847,289	6,291,236	4,586,108	4,579,529	(0.1%)
OPERATION & MAINT OF PLANT	10,647,560	9,436,472	8,272,061	7,095,843	6,340,415	6,293,946	5,795,934	(7.9%)
ATHLETICS		0					0	
OTHER		0			(122,906)		0	
	57,976,828	57,006,412	55,856,868	50,532,977	44,500,652	43,425,917	46,204,462	6.4%
Expenditures by Object								
SALARIES	26,469,937	25,217,662	23,433,232	21,686,876	19,635,014	19,279,608	21,292,316	10.4%
OTHER COMPENSATION	2,312,272	2,169,333	2,299,281	2,166,217	1,904,450	1,850,255	1,683,771	(9.0%)
RELATED BENEFITS	10,516,243	10,806,217	11,227,339	9,548,069	8,112,841	8,492,486	8,468,229	(0.3%)
TRAVEL	113,155	184,431	119,504	60,545	88,040	76,289	59,714	(21.7%)
OPERATING SERVICES	5,101,445	4,945,900	5,180,356	5,315,516	5,865,664	6,190,405	5,963,599	(3.7%)
SUPPLIES	1,462,170	1,834,634	1,600,405	1,196,394	979,100	1,602,100	1,292,379	(19.3%)
PROFESSIONAL SERVICES	300,189	274,879	225,937	295,607	320,564	317,277	1,515,108	377.5%
OTHER CHARGES/INTERAGENCY	10,613,882	10,393,151	10,842,802	9,784,630	7,178,968	5,214,888	5,593,634	7.3%
GENERAL ACQUISITIONS	146,577	117,820	85,261	143,139	41,533	40,086	57,443	43.3%
LIBRARY ACQUISITIONS	940,960	1,062,385	842,751	335,984	374,478	362,523	278,269	(23.2%)
	57,976,828	57,006,412	55,856,868	50,532,977	44,500,652	43,425,917	46,204,462	6.4%

UNIVERSITY OF LOUISIANA SYSTEM

Auxiliary Financial Report

As of the Quarter Ended December 31, 2018

	Beginning Fund Balance	Year-to-Date Revenues	Projected/ Additional Revenues	Total Expected Revenues	Year-to-Date Expenses	Projected/ Additional Expenses	Total Expected Expenses	Mandatory Net Transfers In (Out) w/Projections	Current Yr. Operating Surplus (Deficit)	Non-Mandatory Net Transfers In (Out) w/Projections	Current Change in Fund Balance	Athletic & Consolidated Fund Balance
Athletics	(\$15,574,084)	\$18,561,639	\$62,858,257	\$81,419,896	\$57,517,755	\$55,433,737	\$112,951,492	(\$30,000)	(\$31,561,596)	\$30,916,095	(\$645,501)	(\$16,219,585)
Contracted Services**		32,185,476	13,772,195	45,957,671	15,268,046	23,259,737	38,527,783	(2,678)	7,427,210	(\$306,047)	7,121,163	
Dining Services (self-op'ed)												
Student Housing (self-op'ed)		55,149,595	23,131,930	78,281,525	24,992,909	25,157,339	50,150,248	(21,005,469)	7,125,808	(\$2,068,536)	5,057,272	
Married Student Housing		511,225	727,645	1,238,870	117,424	417,544	534,968	(14,131)	689,771	(\$6,240)	683,531	
Bookstore (self-operated)		4,339,111	4,807,849	9,146,960	4,558,218	4,063,742	8,621,960		525,000		525,000	
Student Center/Union		6,202,039	3,900,573	10,102,612	3,884,198	4,348,595	8,232,793	(13,904)	1,855,915	(\$154,421)	1,701,494	
Post Office		266,564	109,936	376,500	145,709	269,291	415,000		(38,500)		(38,500)	
Student Health Center		3,200,116	1,299,081	4,499,197	1,888,903	2,443,912	4,332,815		166,382	(\$12,622)	153,760	
Vending		15,641	10,359	26,000		100	100		25,900		25,900	
Card Services / Card ID		4,327,928	(1,649,166)	2,678,762	848,785	1,471,527	2,320,312		358,450	(\$6,693)	351,757	
Recreation / Wellness		4,864,411	2,272,079	7,136,490	2,177,877	2,727,324	4,905,201	(1,100,000)	1,131,289	(\$137,570)	993,719	
Print Shop		387,192	538,494	925,686	410,712	468,279	878,991		46,695	(\$12,585)	34,110	
Power Plant/Utilities/ Telecommunications		3,063,056	4,645,362	7,708,418	2,972,502	4,429,467	7,401,969	(449,953)	(143,504)	(\$10,780)	(154,284)	
Auxiliary Mgmt Overhead (Accting, utilities, etc.)		222,379	118,528	340,907	2,510,477	2,267,090	4,777,567	(62,491)	(4,499,151)	(\$4,945,569)	(9,444,720)	
Intramural and Other (explain in attachmt)		5,180,739	7,039,528	12,220,267	5,359,609	7,658,875	13,018,484	(325,000)	(1,123,217)	\$567,308	(555,909)	
Total (excluding Athletics)	65,943,520	119,915,472	60,724,393	180,639,865	65,135,369	78,982,822	144,118,191	(22,973,626)	13,548,048	(7,093,755)	6,454,293	72,397,813
Grand Total	\$50,369,436	\$138,477,111	\$123,582,650	\$262,059,761	\$122,653,124	\$134,416,559	\$257,069,683	(\$23,003,626)	(\$18,013,548)	\$23,822,340	\$5,808,792	\$56,178,228



UNIVERSITY OF LOUISIANA SYSTEM
Contracted Services (Auxiliary) Financial Report
Fiscal Year 2018/2019

As of the Quarter Ended

12/31/2018

Outsourced Auxiliary Services	Revenues	Expenses	Mandatory Net Transfers In (Out)	Current Yr. Operating Surplus (Deficit)	Non-Mandatory Net Transfers In (Out)
Dining Services	\$40,255,289	\$36,567,558	(\$181,799)	\$3,505,932	(\$250,907)
Student Housing	\$1,096,259	\$1,000	\$0	1,095,259	\$0
Bookstore	\$2,848,985	\$1,377,604	\$0	1,471,381	(\$7,376)
Student Center/Union	\$245,000	\$426,000	\$181,000	0	\$0
Vending	\$762,000	\$48,503	(\$1,879)	711,618	(\$136)
Card Services / Card ID	\$0	\$0	\$0	0	\$0
Textbook Rental	\$750,138	\$107,118	\$0	643,020	(\$47,628)
				0	
				0	
				0	
				0	
Grand Total	\$45,957,671	\$38,527,783	(\$2,678)	\$7,427,210	(\$306,047)



UNIVERSITY OF LOUISIANA SYSTEM
Financial Report on Specified Restricted Funds
For the Year Ended June 30, 2019

Year-to-Date as of December 31, 2018

	Building Use Fee	Act 426 Building Use Fee	Vehicle Registration Fee	Student Technology Fee	Academic Enhancement Fee	Act 971	Performance Initiatives	Debt/Bond Reserves	Energy Surcharge	Repair and Replacement	Mineral Lease
Receipts											
Interest Income	\$24,187	\$14,414	\$23,013	\$340,835	\$203,450		\$1,291	\$47,337	\$571,423	\$74,176	\$9,086
Student fees	1,899,177	5,048,265	1,079,611	7,542,264	2,730,901			888,191	7,858,632		
Parking fines											
Parking fees			1,295,110								
Transfer from Aux.										356,531	
Transfer from Reserve										858,258	
Sales & services											
Other sources	792	1,223	9,890	2,885	758				7,407	388,533	
Total Receipts	1,924,156	5,063,902	2,407,624	7,885,984	2,935,109		1,291	935,528	8,437,462	1,677,498	9,086
Disbursements											
Personal services		219,842	83,602	891,662	255,566						
Operating expenses	256,263	1,234,616	484,528	1,946,107	639,929		210	537,889	1,936,543	409,926	
Bond interest	23,050							1,158,343			
Bond principal	510,000							(187,973)			
Mgmt fees/other services	57,365	92,451	40,834	25,564	45,650			108,624		23,207	
Repairs/Equip/Improve	497,771	1,917,314	292,421	409,059	11,151					2,076,269	
Educational supplies/equip			95,456	2,255,345	289,936						
Miscellaneous					70,960			133,516		2,944	
Transfer to debt service			93,907					(88,877)			
Total Disbursements	1,344,449	3,464,223	1,090,748	5,527,737	1,313,192		210	1,661,522	1,936,543	2,512,346	
Surplus(deficit)	579,707	1,599,679	1,316,876	2,358,247	1,621,917		1,081	(725,994)	6,500,919	(834,848)	9,086
Beginning Fund Balance	6,956,238	12,775,488	3,598,879	10,382,534	9,013,824		102,326	3,104,297	6,666,312	12,703,604	1,104,170
Ending Fund Balance	\$7,535,945	\$14,375,167	\$4,915,755	\$12,740,781	\$10,635,741		\$103,407	\$2,378,303	\$13,167,231	\$11,868,756	\$1,113,256

**BOARD OF SUPERVISORS FOR THE
UNIVERSITY OF LOUISIANA SYSTEM**

FINANCE COMMITTEE

February 22, 2019

- Item I.11.** **University of Louisiana System's** financial status of alternatively financed projects for the six months ended December 31, 2018.

EXECUTIVE SUMMARY

Attached is a summary of financial activities of the UL System's alternatively financed capital projects for the six months ended December 31, 2018. This information was obtained from standardized financial reports and certifications submitted by each university.

This is a report only and no action by the Board is necessary.

**BOARD OF SUPERVISORS FOR THE
UNIVERSITY OF LOUISIANA SYSTEM**

**FINANCE COMMITTEE
ALTERNATIVELY FINANCED PROJECTS**

February 22, 2019

Following is a summary of the University of Louisiana System's alternatively financed projects as of December 31, 2018.

- Six universities have housing projects with lease-backs:
 1. Louisiana Tech University
 2. McNeese State University
 3. Nicholls State University
 4. Southeastern Louisiana University
 5. University of Louisiana at Lafayette
 6. University of Louisiana at Monroe (includes housing, student union, and health center all financed with same bond issue)

As of December 31, 2018, the operating results (cash basis) for these projects were:

Revenues	\$43,848,898
Operating Expenses	<u>(11,359,437)</u>
Net Operating Income	<u><u>\$32,489,461</u></u>
Annual Debt Service	<u><u>\$19,790,084</u></u>
Debt Coverage Ratio	<u><u>1.6</u></u>

- Two universities have housing projects with land leases:
 1. Grambling State University – Tiger Village I and II – Grambling refinanced the Black and Gold housing bonds in fiscal 2017. As a result the debt for Tiger Village was been combined into one issue.

2. Northwestern State University – University Place (financed through a national non-profit corporation)

As of December 31, 2018, the operating results (cash basis) for these projects were:

Revenues	\$9,512,745
Operating Expenses	<u>(3,364,586)</u>
Net Operating Income	<u><u>\$6,148,159</u></u>
Annual Debt Service	<u><u>\$4,178,441</u></u>
Debt Coverage Ratio	<u><u>1.5</u></u>

- Twelve universities have non-housing projects:
 1. Grambling State University – Favrot Student Union (completed 2007)
 2. Louisiana Tech University – Davison Complex (completed 2015)
 3. McNeese State University – Parking (completed 2013)
 4. Nicholls State University – Streets and Parking (completed 2007)
 5. Nicholls State University – Recreation Center (completed 2013)
 6. Nicholls State University – Galliano Cafeteria (completed 2007)
 7. Southeastern Louisiana University – Intermodal Parking and Stadium (completed 2014)
 8. Southeastern Louisiana University – Student Union (completed 2016)
 9. University of Louisiana at Lafayette – Student Union (completed 2015)
 10. University of Louisiana at Lafayette – Athletic Project (completed 2016)
 11. University of Louisiana at Lafayette – Parking (completed 2016)
 12. University of Louisiana at Monroe – Combined Project (Intermodal, Parking, Turf Project, Student Success Center - all financed with same bond issue) (completed 2014-2017)

As of December 31, 2018, the operating results (cash basis) for these projects were:

Revenues	\$16,410,568
Operating Expenses	<u>(4,228,790)</u>
Net Operating Income	<u>\$12,181,778</u>
Annual Debt Service	<u>\$7,024,931</u>
Debt Coverage Ratio	<u>1.7</u>

The average occupancy rate for housing is approximately 98%.

The debt coverage ratio (DCR) equals net operating income before debt payments divided by the required debt service payments and measures the ability of the facilities corporation to make the debt service payments from the cash generated from their operations (e.g., student fees collected, property rentals). DCR is used by lenders to determine whether the property is generating sufficient cash to pay its expenses and debt service. The debt coverage ratio should be above 1.0:1. The following projects were below the desired DCR at December 31, 2018 (a result primarily from the timing of debt service payments and revenue receipts):

1. McNeese Housing – DCR of 0.8:1
2. ULL Athletic Project and Parking Project– DCR 0.6:1

Staff Comments: We have no concerns at this time.

Certifications and University Reports: All management certifications are available for review in the System office. Individual university reports are available upon request.



THIRD PARTY FINANCING OPERATIONS
STATEMENT OF REVENUES AND EXPENSES - SUMMARY
HOUSING PROJECTS WITH LEASE BACKS TO THE UNIVERSITY
FISCAL YEAR ENDING JUNE 30, 2019 (THROUGH DECEMBER 31, 2018)

Category	Fiscal 2019 Budget	Fiscal 2019 Actual as of 12/31/2018	Variances as of 12/31/2018
Rental revenue	54,360,708	42,911,189	(11,449,519)
Student fees	1,414,000	627,824	(786,176)
Other revenues	1,250,460	628,933	(621,527)
Total rental revenues	57,025,168	44,167,946	(12,857,222)
Less: Vacancies	(409,722)	(354,413)	55,309
Net Rental Revenues	56,615,446	43,813,533	(12,801,913)
Investment Earnings (if any)	14,665	35,365	20,700
Total Revenues	56,630,111	43,848,898	(12,781,213)
Payroll:			
Management	2,399,770	989,442	1,410,328
Clerical	490,937	191,304	299,633
Maintenance	2,362,797	958,095	1,404,702
Not specified	1,813,132	864,005	949,127
Contract services	1,293,145	665,978	627,167
Turnover expenses	133,217	114,348	18,869
Insurance	910,458	617,659	292,799
Marketing and leasing	384,170	143,910	240,260
General and administrative	208,954	78,109	130,845
Professional fees	98,576	34,053	64,523
Utilities:	1,479,573	186,241	1,293,332
Electricity	2,518,362	1,384,119	1,134,243
Water	444,745	270,957	173,788
Gas	107,205	40,988	66,217
Cable/Telephone/Internet	997,228	456,521	540,707
Office supplies	183,607	7,182	176,425
Repair & maintenance supplies	2,726,432	867,745	1,858,687
Travel	26,200	8,766	17,434
Management fee (if applicable)	88,380	88,380	
Trustee & rating agency fees	38,378	26,000	12,378
Replacement Reserve contribution	2,407,697	2,336,409	71,288
Other	1,259,463	1,029,226	230,237
Total Operating Expenses	22,372,426	11,359,437	11,012,989
Net Operating Income	34,257,685	32,489,461	(1,768,224)
Annual Debt Service	28,359,433	19,790,084	8,569,349
Debt Service Coverage Ratio before Subordinated Costs	1.2	1.6	(0.2)
Subordinated Costs	3,020,538	2,813,040	207,498
Debt Service Coverage Ratio after Subordinated Costs	1.3	1.8	(0.2)

THIRD PARTY FINANCING OPERATIONS
STATEMENT OF REVENUES AND EXPENSES - ACTUAL
HOUSING PROJECTS WITH LEASE BACKS TO THE UNIVERSITY
FISCAL YEAR ENDING JUNE 30, 2019 (THROUGH DECEMBER 31, 2018)

Category	LA Tech	McNeese	Nicholls	Southeastern	ULL	ULM	Total System
	Combined	Housing	Combined	Combined	Legacy Park and Dorms	Combined	
Rental revenue	5,597,647	1,939,312	7,799,119	7,900,696	15,939,423	3,734,992	42,911,189
Student fees	180,241			83,050		364,533	627,824
Other revenues	124,552	180,611	55,546	187,507	18,892	61,825	628,933
Total rental revenues	5,902,440	2,119,923	7,854,665	8,171,253	15,958,315	4,161,350	44,167,946
Less: Vacancies		(359,541)				5,128	(354,413)
Net Rental Revenues	5,902,440	1,760,382	7,854,665	8,171,253	15,958,315	4,166,478	43,813,533
Investment Earnings (if any)				35,365			35,365
Total Revenues	5,902,440	1,760,382	7,854,665	8,206,618	15,958,315	4,166,478	43,848,898
Payroll:							
Management	127,269		181,666	644,165	36,342		989,442
Clerical			191,304				191,304
Maintenance	90,160		139,199	431,279	297,457		958,095
Not specified		246,685			235,834	381,486	864,005
Contract services	144,367	44,730	83,123	220,397	83,151	90,210	665,978
Turnover expenses		40,454				73,894	114,348
Insurance	137,767	26,660	206,416	122,637		124,179	617,659
Marketing and leasing		9,955			30	133,925	143,910
General and administrative	6,203	41,106		25,051		5,749	78,109
Professional fees		6,250		13,166	14,637		34,053
Utilities:		186,241					186,241
Electricity	251,326		268,034	318,728	365,118	180,913	1,384,119
Water			68,687	28,498	93,980	79,792	270,957
Gas			15,255	11,724	10,713	3,296	40,988
Cable/Telephone/Internet	32,403		74,305	230,183	9,186	110,444	456,521
Office supplies			4,168	1,620	1,394		7,182
Repair & maintenance supplies	39,374	30,545	44,429	604,751	69,141	79,505	867,745
Travel			918	7,848			8,766
Management fee (if applicable)		88,380					88,380
Trustee & rating agency fees	6,000	1,500			7,500	11,000	26,000
Replacement Reserve contribution	229,610			71,288	1,294,050	741,461	2,336,409
Other			552,595	164,861		311,770	1,029,226
Total Operating Expenses	1,064,479	722,506	1,830,099	2,896,196	2,518,533	2,327,624	11,359,437
Net Operating Income	4,837,961	1,037,876	6,024,566	5,310,422	13,439,782	1,838,854	32,489,461
Annual Debt Service	3,845,597	1,346,688	3,525,812	3,321,503	4,776,763	2,973,721	19,790,084
Debt Service Coverage Ratio before Subordinated Costs	1.3	0.8	1.7	1.6	2.8	0.6	1.6
Subordinated Costs	229,610			236,149	1,294,050	1,053,231	2,813,040
Debt Service Coverage Ratio after Subordinated Costs	1.3	0.8	1.7	1.7	3.1	1.0	1.8

THIRD PARTY FINANCING OPERATIONS
STATEMENT OF REVENUES AND EXPENSES - BUDGET
HOUSING PROJECTS WITH LEASE BACKS TO THE UNIVERSITY
FISCAL YEAR ENDING JUNE 30, 2019 (THROUGH DECEMBER 31, 2018)

Category	LA Tech	McNeese	Nicholls	Southeastern	ULL	ULM	Total Budget
	Combined	Housing	Combined	Combined	Legacy Park and Dorms	Combined	
Rental revenue	7,399,000	1,996,239	8,053,661	15,142,282	13,305,540	8,463,986	54,360,708
Student fees	414,000			285,000		715,000	1,414,000
Other revenues	223,000	154,402		519,558		353,500	1,250,460
Total rental revenues	8,036,000	2,150,641	8,053,661	15,946,840	13,305,540	9,532,486	57,025,168
Less: Vacancies		(409,722)					(409,722)
Net Rental Revenues	8,036,000	1,740,919	8,053,661	15,946,840	13,305,540	9,532,486	56,615,446
Investment Earnings (if any)				14,665			14,665
Total Revenues	8,036,000	1,740,919	8,053,661	15,961,505	13,305,540	9,532,486	56,630,111
Payroll:							
Management	386,043		442,491	1,460,348	110,888		2,399,770
Clerical			490,937				490,937
Maintenance	166,783		306,000	982,409	907,605		2,362,797
Not specified		261,868			719,580	831,684	1,813,132
Contract services	107,000	48,378		558,534	137,233	442,000	1,293,145
Turnover expenses		58,217				75,000	133,217
Insurance	140,000	26,589	215,223	341,646		187,000	910,458
Marketing and leasing		18,120		7,000	50	359,000	384,170
General and administrative	37,116	47,206		97,632		27,000	208,954
Professional fees		6,270	2,000	30,000	60,306		98,576
Utilities:		201,882	1,277,691				1,479,573
Electricity	535,000			880,766	602,596	500,000	2,518,362
Water				119,640	155,105	170,000	444,745
Gas				79,524	17,681	10,000	107,205
Cable/Telephone/Internet	61,300			570,767	15,161	350,000	997,228
Office supplies			171,387	7,950	4,270		183,607
Repair & maintenance supplies	73,500	39,735		1,211,417	1,202,680	199,100	2,726,432
Travel			8,500	17,700			26,200
Management fee (if applicable)		88,380					88,380
Trustee & rating agency fees	15,000				12,378	11,000	38,378
Replacement Reserve contribution	229,610			142,576	1,294,050	741,461	2,407,697
Other			646,622	329,701		283,140	1,259,463
Total Operating Expenses	1,751,352	796,645	3,560,851	6,837,610	5,239,583	4,186,385	22,372,426
Net Operating Income	6,284,648	944,274	4,492,810	9,123,895	8,065,957	5,346,101	34,257,685
Annual Debt Service	4,874,043	1,346,688	3,525,812	6,643,005	8,221,344	3,748,541	28,359,433
Debt Service Coverage Ratio before Subordinated Costs	1.3	0.7	1.3	1.4	1.0	1.4	1.2
Subordinated Costs	229,610			472,277	1,294,050	1,024,601	3,020,538
Debt Service Coverage Ratio after Subordinated Costs	1.3	0.8	1.3	1.4	1.1	1.7	1.3



THIRD PARTY FINANCING OPERATIONS
STATEMENT OF REVENUES AND EXPENSES - BUDGET VS ACTUAL
PROJECTS WITH LEASE BACKS TO THE UNIVERSITY
FISCAL YEAR ENDING JUNE 30, 2019 (THROUGH DECEMBER 31, 2018)

	Fiscal 2019 Budget	Fiscal 2019 Actual As of 12/31/2018	Variances/ Differences Current vs Actual
Rental revenue	5,173,610	2,761,341	(2,412,269)
Student fees	12,170,000	6,559,319	(5,610,681)
Other revenues	149,819	137,095	(12,724)
Net Rental Revenues	17,493,429	9,457,755	26,951,184
Investment Earnings (if any)	51,000	54,990	3,990
Total Revenues	17,544,429	9,512,745	26,955,174
Payroll:			
Management	1,132,359	637,115	495,244
Maintenance	142,440	62,569	79,871
Not specified	900	852	48
Contract services	327,873	169,988	157,885
Insurance	129,578	75,243	54,335
Marketing and leasing	30,225	22,720	7,505
General and administrative	3,448,302	1,797,224	1,651,078
Professional fees	97,099	62,410	34,689
Utilities:			
Electricity	293,808	156,550	137,258
Water	64,978	34,117	30,861
Gas	40,207	13,198	27,009
Cable/Telephone/Internet	191,424	97,902	93,522
Office supplies	6,000	3,093	2,907
Repair & maintenance supplies	186,115	109,043	77,072
Travel	6,550	201	6,349
Management fee (if applicable)	227,039	117,361	109,678
Trustee & rating agency fees	10,000	5,000	5,000
Other	244,500		244,500
Total Operating Expenses	6,579,397	3,364,586	3,214,811
Net Operating Income	10,965,032	6,148,159	30,169,985
Annual Debt Service	7,553,539	4,178,441	3,375,098
Debt Service Coverage Ratio before any Subordinated Costs	1.5	1.5	



**THIRD PARTY FINANCING OPERATIONS
STATEMENT OF REVENUES AND EXPENSES - ACTUAL
PROJECTS WITH LEASE BACKS TO THE UNIVERSITY
FISCAL YEAR ENDING JUNE 30, 2019 (THROUGH DECEMBER 31, 2018)**

	Grambling	Northwestern	
	Tiger Village	University Place	Totals
Rental revenue		2,761,341	2,761,341
Student fees	6,559,319		(6,559,319)
Other revenues		137,095	137,095
Net Rental Revenues	6,559,319	2,898,436	9,457,755
Investment Earnings (if any)		54,990	54,990
Total Revenues	6,559,319	2,953,426	9,512,745
Payroll:			
Management	366,367	270,748	95,619
Maintenance		62,569	(62,569)
Not specified		852	(852)
Contract services		169,988	(169,988)
Insurance		75,243	(75,243)
Marketing and leasing		22,720	(22,720)
General and administrative	1,748,988	48,236	1,700,752
Professional fees		62,410	(62,410)
Utilities:			
Electricity		156,550	(156,550)
Water		34,117	(34,117)
Gas		13,198	(13,198)
Cable/Telephone/Internet		97,902	(97,902)
Office supplies		3,093	(3,093)
Repair & maintenance supplies		109,043	(109,043)
Travel		201	(201)
Management fee (if applicable)		117,361	(117,361)
Trustee & rating agency fees		5,000	(5,000)
Other			
Total Operating Expenses	2,115,355	1,249,231	866,124
Net Operating Income	4,443,964	1,704,195	8,646,621
Annual Debt Service	2,701,700	1,476,741	1,224,959
Debt Service Coverage Ratio before any Subordinated Costs	1.6	1.2	



**THIRD PARTY FINANCING OPERATIONS
STATEMENT OF REVENUES AND EXPENSES - BUDGET
PROJECTS WITH LEASE BACKS TO THE UNIVERSITY
FISCAL YEAR ENDING JUNE 30, 2019 (THROUGH DECEMBER 31, 2018)**

	Grambling	Northwestern	
	Tiger Village	University Place	Totals
Rental revenue		5,173,610	5,173,610
Student fees	12,170,000		(12,170,000)
Other revenues		149,819	149,819
Net Rental Revenues	12,170,000	5,323,429	17,493,429
Investment Earnings (if any)		51,000	51,000
Total Revenues	12,170,000	5,374,429	17,544,429
Payroll:			
Management	591,223	541,136	50,087
Maintenance		142,440	(142,440)
Not specified		900	(900)
Contract services		327,873	(327,873)
Insurance		129,578	(129,578)
Marketing and leasing		30,225	(30,225)
General and administrative	3,357,908	90,394	3,267,514
Professional fees		97,099	(97,099)
Utilities:			
Electricity		293,808	(293,808)
Water		64,978	(64,978)
Gas		40,207	(40,207)
Cable/Telephone/Internet		191,424	(191,424)
Office supplies		6,000	(6,000)
Repair & maintenance supplies		186,115	(186,115)
Travel		6,550	(6,550)
Management fee (if applicable)		227,039	(227,039)
Trustee & rating agency fees		10,000	(10,000)
Other		244,500	(244,500)
Total Operating Expenses	3,949,131	2,630,266	1,318,865
Net Operating Income	8,220,869	2,744,163	18,863,294
Annual Debt Service	5,437,896	2,115,643	3,322,253
Debt Service Coverage Ratio before any Subordinated Costs	1.5	1.3	



THIRD PARTY FINANCING OPERATIONS
STATEMENT OF REVENUES AND EXPENSES - BUDGET VS ACTUAL
NON-HOUSING PROJECTS WITH LEASE BACKS TO THE UNIVERSITY
FISCAL YEAR ENDING JUNE 30, 2019 (THROUGH DECEMBER 31, 2018)

	Fiscal 2019 Budget	Fiscal 2019 Actual as of 12/31/2018	Variances/ Differences Current vs Actual
Rental revenue	322,588	159,688	(162,900)
Student fees	11,687,513	10,043,305	(1,644,208)
Other revenues	8,580,831	6,162,885	(2,417,946)
Total rental revenues	20,590,932	16,365,878	(4,225,054)
Investment Earnings (if any)	67,498	44,690	(22,808)
Total Revenues	20,658,430	16,410,568	(4,247,862)
Payroll:			
Management	637,615	271,526	366,089
Clerical	607,236	271,864	335,372
Maintenance	88,000	109	87,891
Not specified	1,065,203	582,903	482,300
Contract services	79,210	60,473	18,737
Insurance	90,742	88,317	2,425
Marketing and leasing	10,000	7,610	2,390
General and administrative	133,500	80,071	53,429
Professional fees	111,167	56,939	54,228
Utilities:			
Electricity	439,149	64,092	375,057
Water	428	16,897	(16,469)
Gas		6,230	(6,230)
Cable/Telephone/Internet	10,041	4,684	5,357
Office supplies	18,078	13,302	4,776
Repair & maintenance supplies	735,667	201,408	534,259
Travel	12,500	4,214	8,286
Trustee & rating agency fees	31,079	13,065	18,014
Replacement Reserve contribution	177,077	117,125	59,952
Other	3,612,277	2,367,961	1,244,316
Total Operating Expenses	7,858,969	4,228,790	3,630,179
Net Operating Income	12,799,461	12,181,778	(617,683)
Annual Debt Service	10,732,588	7,024,931	3,707,657
Debt Service Coverage Ratio before Subordinated Costs	1.2	1.7	(0.2)
Subordinated costs	510,737	356,693	154,044
Debt Service Coverage Ratio after Subordinated Costs	1.2	1.8	(0.1)

THIRD PARTY FINANCING OPERATIONS
STATEMENT OF REVENUES AND EXPENSES - ACTUAL
NON-HOUSING PROJECTS WITH LEASE BACKS TO THE UNIVERSITY
FISCAL YEAR ENDING JUNE 30, 2019 (THROUGH DECEMBER 31, 2018)

	Grambling	LA Tech	McNeese	Nicholls	
	Favrot Student Union	Davison Athletic Complex	Parking	Parking	Recreation Center Cafeteria
Rental revenue		6,825			127,679
Student fees	125,708	514,779	1,058,838	268,835	1,588,450
Other revenues		25,898			4,169,112
Total rental revenues	125,708	547,502	1,058,838	268,835	5,885,241
Investment Earnings (if any)			5,610		949
Total Revenues	125,708	547,502	1,064,448	268,835	5,886,190
Payroll:					
Management		25,899			212,388
Clerical					271,864
Maintenance					
Not specified					33,427
Contract services					34,615
Insurance					67,510
Marketing and leasing					
General and administrative		3,734			62,768
Professional fees					49,027
Utilities:					
Electricity					58,861
Water					16,787
Gas					6,230
Cable/Telephone/Internet					2,428
Office supplies					12,634
Repair & maintenance supplies					31,970
Travel					4,214
Trustee & rating agency fees			1,500		
Replacement Reserve contribution					
Other					2,210,544
Total Operating Expenses		29,633	1,500		3,075,267
Net Operating Income	125,708	517,869	1,062,948	268,835	2,810,923
Annual Debt Service	134,718	182,112	876,256	235,410	688,338
Debt Service Coverage Ratio before Subordinated Costs	0.9	2.8	1.2	1.1	1.1
Subordinated costs					
Debt Service Coverage Ratio after Subordinated Costs	0.9	2.8	1.2	1.1	1.1

THIRD PARTY FINANCING OPERATIONS
STATEMENT OF REVENUES AND EXPENSES - ACTUAL
NON-HOUSING PROJECTS WITH LEASE BACKS TO THE UNIVERSITY
FISCAL YEAR ENDING JUNE 30, 2019 (THROUGH DECEMBER 31, 2018)

	Southeastern		ULL			ULM	Totals
	Stadium	Student Union	Student Union	Baseball Stadium	Parking	Projects	
Rental revenue		25,184					159,688
Student fees	240,038	780,175	2,056,868		1,371,233	1,302,408	10,043,305
Other revenues	145,864	990,000		657,538		157,258	6,162,885
Total rental revenues	385,902	1,795,359	2,056,868	657,538	1,371,233	1,459,666	16,365,878
Investment Earnings (if any)	16,390	15,966				5,775	44,690
Total Revenues	402,292	1,811,325	2,056,868	657,538	1,371,233	1,465,441	16,410,568
Payroll:							
Management		33,239					271,526
Clerical							271,864
Maintenance		109					109
Not specified						549,476	582,903
Contract services		25,858					60,473
Insurance		20,807					88,317
Marketing and leasing		7,610					7,610
General and administrative	13,064	505					80,071
Professional fees			5,362		2,550		56,939
Utilities:							
Electricity	5,231						64,092
Water	110						16,897
Gas							6,230
Cable/Telephone/Internet		2,256					4,684
Office supplies		668					13,302
Repair & maintenance supplies	2,634	54,795				112,009	201,408
Travel							4,214
Trustee & rating agency fees	354	2,411	3,750	2,500	2,550		13,065
Replacement Reserve contribution					87,500	29,625	117,125
Other		159				157,258	2,367,961
Total Operating Expenses	21,393	148,417	9,112	2,500	92,600	848,368	4,228,790
Net Operating Income	380,899	1,662,908	2,047,756	655,038	1,278,633	617,073	12,181,778
Annual Debt Service	191,159	1,318,413	932,459	657,538	1,063,559	394,942	7,024,931
Debt Service Coverage Ratio before Subordinated Costs	2.0	1.3	2.2	1.0	1.2	1.6	1.7
Subordinated costs	21,393	148,417				186,883	356,693
Debt Service Coverage Ratio after Subordinated Costs	2.1	1.4	2.2	1.0	1.2	2.0	1.8

THIRD PARTY FINANCING OPERATIONS
STATEMENT OF REVENUES AND EXPENSES - BUDGET
NON-HOUSING PROJECTS WITH LEASE BACKS TO THE UNIVERSITY
FISCAL YEAR ENDING JUNE 30, 2019 (THROUGH DECEMBER 31, 2018)

	Grambling	LA Tech	McNeese	Nicholls		
	Favrot Student Union	Davison Athletic Complex	Parking	Parking	Recreation Center	Cafeteria
Rental revenue	181,000	13,000				
Student fees	245,000	735,000	1,050,000	284,240	808,693	
Other revenues		60,000				6,381,898
Total rental revenues	426,000	808,000	1,050,000	284,240	808,693	6,381,898
Investment Earnings (if any)			20,000			5,300
Total Revenues	426,000	808,000	1,070,000	284,240	808,693	6,387,198
Payroll:						
Management	25,749	60,000				479,410
Clerical				43,052		564,184
Maintenance						86,000
Not specified						
Contract services						
Insurance						69,935
Marketing and leasing						
General and administrative		9,500		17,870		70,355
Professional fees						102,667
Utilities:						
Electricity						425,226
Water						
Gas						
Cable/Telephone/Internet						
Office supplies				16,078		
Repair & maintenance supplies			5,000	4,000		238,833
Travel						12,500
Trustee & rating agency fees			3,000			
Replacement Reserve contribution			59,952			
Other						3,606,218
Total Operating Expenses	25,749	69,500	67,952	81,000		5,655,328
Net Operating Income	400,251	738,500	1,002,048	203,240	808,693	731,870
Annual Debt Service	400,251	604,224	876,256	235,410	688,338	354,857
Debt Service Coverage Ratio before Subordinated Costs	1.0	1.2	1.1	0.9	1.2	2.1
Subordinated costs						
Debt Service Coverage Ratio after Subordinated Costs	1.0	1.2	1.1	0.9	1.2	2.1

THIRD PARTY FINANCING OPERATIONS
STATEMENT OF REVENUES AND EXPENSES - BUDGET
NON-HOUSING PROJECTS WITH LEASE BACKS TO THE UNIVERSITY
FISCAL YEAR ENDING JUNE 30, 2019 (THROUGH DECEMBER 31, 2018)

	Southeastern		ULL			ULM	Totals
	Stadium	Student Union	Student Union	Baseball Stadium	Parking	Projects	
Rental revenue		128,588					322,588
Student fees	502,710	1,643,140	2,056,000		1,370,000	2,992,730	11,687,513
Other revenues	160,000	990,000		831,675		157,258	8,580,831
Total rental revenues	662,710	2,761,728	2,056,000	831,675	1,370,000	3,149,988	20,590,932
Investment Earnings (if any)	19,500	5,898				16,800	67,498
Total Revenues	682,210	2,767,626	2,056,000	831,675	1,370,000	3,166,788	20,658,430
Payroll:							
Management		72,456					637,615
Clerical							607,236
Maintenance		2,000					88,000
Not specified						1,065,203	1,065,203
Contract services		79,210					79,210
Insurance		20,807					90,742
Marketing and leasing		10,000					10,000
General and administrative	25,540	10,235					133,500
Professional fees			5,500		3,000		111,167
Utilities:							
Electricity	13,923						439,149
Water	428						428
Gas							
Cable/Telephone/Internet		10,041					10,041
Office supplies		2,000					18,078
Repair & maintenance supplies	15,860	208,974				263,000	735,667
Travel							12,500
Trustee & rating agency fees	472	3,107	7,500	5,000	5,000	7,000	31,079
Replacement Reserve contribution					87,500	29,625	177,077
Other	4,000	2,059					3,612,277
Total Operating Expenses	60,223	420,889	13,000	5,000	95,500	1,364,828	7,858,969
Net Operating Income	621,987	2,346,737	2,043,000	826,675	1,274,500	1,801,960	12,799,461
Annual Debt Service	382,318	1,934,369	1,375,475	826,675	1,589,169	1,465,246	10,732,588
Debt Service Coverage Ratio before Subordinated Costs	1.6	1.2	1.5	1.0	0.8	1.2	1.2
Subordinated costs	60,223	420,889				29,625	510,737
Debt Service Coverage Ratio after Subordinated Costs	1.8	1.4	1.5	1.0	0.8	1.3	1.2

**BOARD OF SUPERVISORS FOR THE
UNIVERSITY OF LOUISIANA SYSTEM**

FINANCE COMMITTEE

February 22, 2019

Item I.12. University of Louisiana System's report on internal and external audit activity for the period of November 29, 2018 to February 17, 2019.

EXECUTIVE SUMMARY

Within your folder is a list of internal and external audits completed by various auditors since the last Board meeting. The internal audit reports are prepared based upon independent review of university departments and functions. The internal audits are designed to ascertain compliance with established policies and procedures, to evaluate operational efficiencies of business and management practices, and to determine adequacy of internal controls. The internal audits are conducted to provide management with recommendations and comments designed to improve the operations of university departments and functions. External audits are generally conducted in accordance with laws, regulations, or contracts. Also included are internal audits that are currently in progress and a follow-up timetable to ensure recommendations in prior reports are acted upon.

This is a report only and no action by the Board is necessary.