PATHWAYS TO SUCCESS

BOARD OF REGENTS SUPPORT FUND (BoRSF) OPPORTUNITIES:

RESEARCH AND DEVELOPMENT PROGRAMS

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BoRSF STRUCTURE
CONSTITUTIONAL DEFINITION & REQUIREMENTS

Two Postsecondary Education Goals Framed as Equal:

- ➢ Improve the Quality of Higher Education

- ➢ Enhance Economic Development in Louisiana

Expenditures Permitted for "Any or All" of the Following:

- ➢ Carefully Defined Research Efforts

- ➢ Endowment of Chairs for Eminent Scholars

- ➢ Enhancement of the Quality of Academic, Research or Agricultural Departments or Units Within a Post-Secondary Institution

- ➢ Recruitment of Superior Graduate Students

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BoRSF FUNDING PROGRAMS

Endowed Chairs
Recruiting and retaining game-changing faculty – matches private contributions to establish chairs in increments of $1 million

Recruitment of Superior Grad Students
(Endowed Grad Scholarships)
Attracting the highest quality students to Louisiana for research & study in key programs – establishes permanent endowed scholarship funds for superior students in departments with existing or prospective eminence

Research & Development
(Research Competitiveness   Industrial Ties/Proof-of-Concept   Awards to LA Artists & Scholars)
Building competitiveness & partnerships to contribute to fundamental knowledge and economic development – funds summer research time, student support, travel, supplies, market research studies, and equipment/supplies

Enhancement
(Departmental   BoR/SREB   Professorship & Two-Yr. Workforce Scholarship Endowments   Federal Matching)
Foundational support for academic & research programs/units – funds instructional and research equipment and supplies, curricular redesign efforts, student experiences, visiting speakers, endowment matching, and other academic support activities.

BoRSF OPPORTUNITIES: R&D

➤ BoRSF supports all academic and workforce disciplines, and many types of activities

  o Approximately $175M invested in grant support via R&D programs over the life of the BoRSF

  o Other BoRSF programs provide equipment, supplies, faculty and student support, with significant impact on research activities

➤ Grant programs with dedicated support:

  o Research Competitiveness Subprogram (RCS)

  o Industrial Ties Research Subprogram (ITRS)

  o Proof-of-Concept/Prototyping (PoC/P)

  o Awards to Louisiana Artists and Scholars (ATLAS)

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RESEARCH COMPETITIVENESS (RCS)

➢ <u>Program Goal</u>: Help faculty near competitiveness for federal research dollars overcome barriers and secure federal funding

➢ <u>Eligibility</u>: STEM disciplines, including Social Sciences; faculty not yet competitive for federal research funding or changing research directions (lesser priority)

➢ <u>Funding/Duration</u>: up to $200,000 for three-year research project; up to $20,000 for one-year award with near-term federal promise; match required for equipment requests (25% of total equipment cost in cash)

➢ <u>Project Types</u>: Basic and applied research linked to federal priorities for funding

FY 2021-22 RCS COMPETITION PROFILE

➢ **92 Proposals Received**

- o $4,620,672 requested

➢ **30 Projects Funded**

- o Total Awarded: $1,322,183 (29% of requested)

➢ **Success Rate: 33%**

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INDUSTRIAL TIES (ITRS)

➢ Program Goal: Build researcher partnerships with business and industry related to LA economic development

➢ Eligibility: Advanced Manufacturing & Materials, Clean Technology & Energy, Coastal & Water Management, Digital Media & Enterprise Software, Life Sciences & Bioengineering, any other area with strong promise for short-term economic impact in LA

➢ Funding/Duration: up to $250,000 for three-year research project; industry partner match required (in-cash or in-kind) and equipment matching provision is the same as RCS

➢ Project Types: Basic or applied research related to industry needs and contributing to economic development

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FY 2021-22 ITRS COMPETITION PROFILE

➤ **26 Proposals Received**

  o $2,361,543 requested

➤ **6 Projects Funded**

  o   Total Awarded: $480,342 (20% of requested)

➤ **Success Rate: 23%**

PROOF-OF-CONCEPT/PROTOYPING (PoC/P)

➢ <u>Program Goal</u>: Support faculty working on commercializing research in the near term

➢ <u>Eligibility</u>: Advanced Manufacturing & Materials, Clean Technology & Energy, Coastal & Water Management, Digital Media & Enterprise Software, Life Sciences & Bioengineering, any other area with strong promise for short-term economic impact in LA

➢ <u>Funding/Duration</u>: up to $40,000 for one year; equipment matching is the same as RCS

➢ <u>Project Types</u>: Proof-of-concept and prototype development with commercialization/tech transfer potential

FY 2021-22 PoC/P COMPETITION PROFILE

➤ **12 Proposals Received**

　　○　$473,906 requested

➤ **3 Projects Funded**

　　○　Total Awarded: $119,998 (25% of requested)

➤ **Success Rate: 25%**

AWARDS TO LA ARTISTS AND SCHOLARS (ATLAS)

➢ <u>Program Goal</u>: Near-term completion of major scholarly and artistic works likely to have a significant impact on the field of study or general public

➢ <u>Eligibility</u>: Arts, Humanities, Social Sciences

➢ <u>Funding/Duration</u>: up to $50,000 for one-year project

➢ <u>Project Types</u>: Scholarly monographs, major journal articles (primarily social sciences), gallery exhibitions, performances, recordings, catalogues, etc.

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FY 2021-22 ATLAS COMPETITION PROFILE

➢ **50 Proposals Received**

  o $2,128,102 requested

➢ **9 Projects Funded**

  o Total Awarded: $395,550 (19% of requested)

➢ **Success Rate: 18%**

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BoRSF COMPETITIVE PROCESS

1. Requests for Proposals publicly released: guidelines for submission, criteria for review, and scoring rubrics

    July

2. Q&A Period: Webinar, Staff/Campus/PI sessions, individual questions

3. Proposal Submission

4. External Reviews: <u>All out-of-state readers with relevant expertise and no conflicts of interest</u>

    January

5. Consultant reports: Assessment of proposals and funding recommendations

6. Report publication/Board action

7. Contracting (successful projects) and debriefing (unsuccessful projects)

    May/June

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DEADLINES FOR SUBMISSION

➢ <u>RCS, ITRS, PoC/P</u>:

- o Notice of Intent (mandatory): September 12

- o Full Proposal: November 7

➢ <u>ATLAS</u>:

- o Notice of Intent (mandatory): October 10

- o Full Proposal: November 21

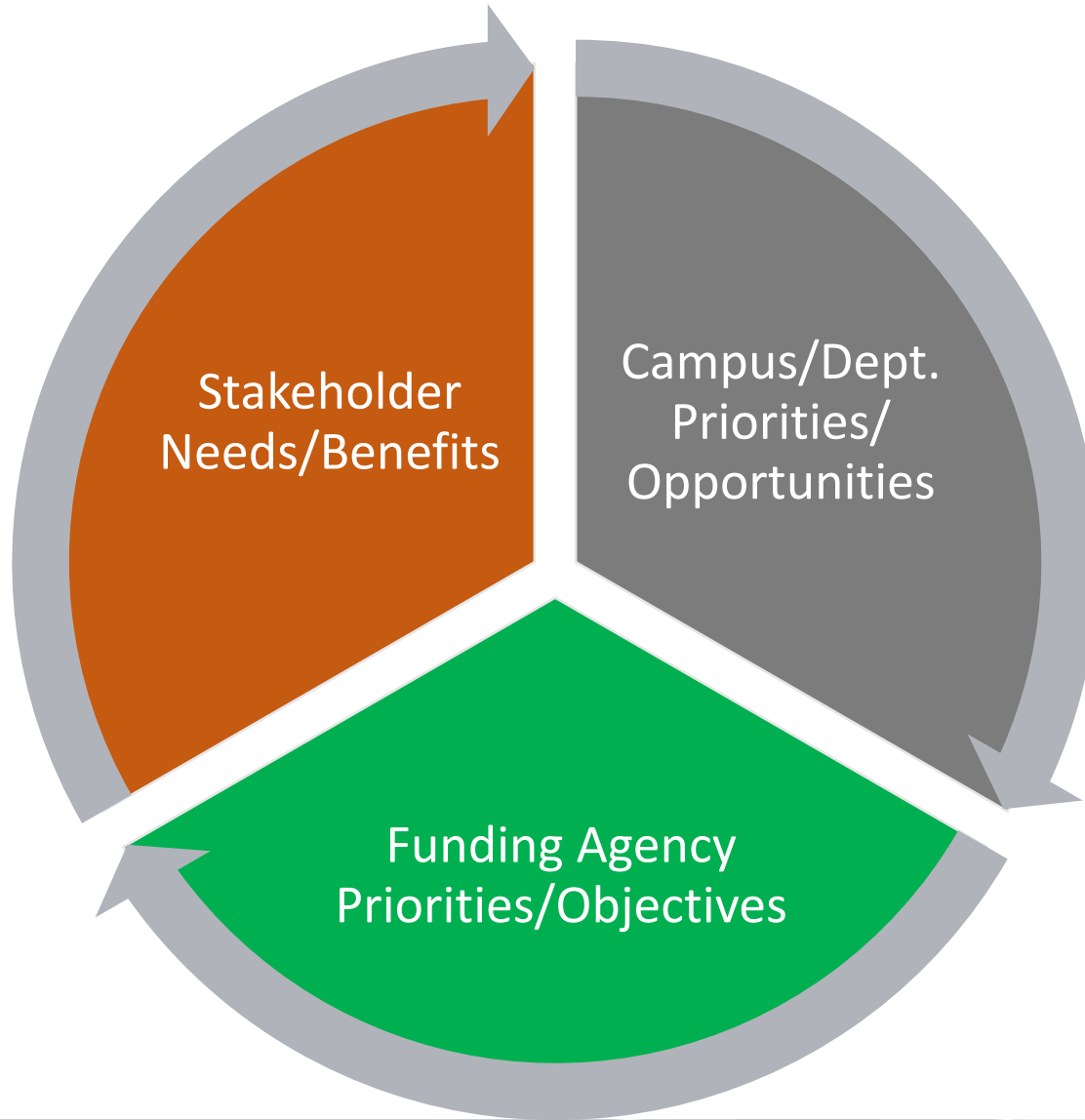# SUCCEEDING IN BoRSF COMPETITIONS

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APPROACHING A HIGHLY COMPETITIVE PROCESS

➢ Persistence – Apply early and often, learn from experience, listen to reviewer comments even when you disagree

➢ Awareness – Know what opportunities are out there, how competitive they are, what kinds of projects work; ask questions to program managers

➢ Obedience – Follow the rules

➢ Empathy – Understand what every party to the transaction wants and needs

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BALANCE AMONG THE ELEMENTS

Stakeholder Needs/Benefits

Campus/Dept. Priorities/ Opportunities

Funding Agency Priorities/Objectives

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THREE COMPONENTS OF A GOOD PROPOSAL & WORK PLAN

➢ **Before Funding:**

  ➢ **Align your Idea**

      ➢ Department/unit strategic priorities

      ➢ Campus role, scope, mission & priorities

      ➢ Funding source goals

  ➢ **Document the Need for and Value of the Work**

➢ **During the Project:** Document work completed and impact and what success will look like

➢ **After the Project:** Define importance of/plans for completion, sustainability (concrete, realistic, detailed plans)

WRITING FOR EXTERNAL REVIEWERS

➢ Awareness of program goal, program guidelines, & scoring rubric

➢ Strong arguments rooted in the purposes, goals, & objectives of the funding

➢ Explanations of specific campus/dept./professional contexts

➢ Alignment with campus and department/unit role, scope, mission, & strategic priorities

➢ A plan for completion at a high level of quality and/or a clear, concrete sustainability plan (when appropriate)

➢ All significant data with appropriate context to show need, impact, and long-term value of the investment

WINNING THE COMPETITIONS

➢ Show clear and meaningful alignment with the RFP and campus/unit priorities

➢ Emphasize need, impact, quality, and sustainability (if appropriate)

➢ Anticipate questions, concerns, and challenges

POST-AWARD REQUIREMENTS

➤ Contract between BoR and campus/system

➤ Compliance with reviewer stipulations and match rate required

➤ Detailed budget and budget justification

➤ BoRSF payments in advance; multi-year projects have retainage

➤ Annual and final project and financial reports

➤ Major changes (project, budget, personnel) generally require BoR approval (specified in contract)

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RFPs, POLICIES & MORE INFORMATION (RFPs for FY 2022-23 released early July)

https://web.laregents.org

https://web.laregents.org/programs

https://web.laregents.org/downloads_page/rfps-policies-forms

If you have questions:

- All Grant Programs: Bryan Jones (bryan.jones@laregents.edu)

- General Questions and Requests for Proposal Copies: Ticket System (rsi@laregents.edu) or Carrie Robison (carrie.robison@laregents.edu)

- Regents Phone: (225) 342-4253

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Q&A LISTS AND TECHNICAL SUPPORT

Q&As (updated throughout the question period, ending Oct. 15):

https://web.laregents.org/downloads_page/frequently-asked-question/

Technical Issues with LOGAN Access, Forms, Uploads, etc.:

rsi@laregents.edu