

MONEY MATTERS 2023: UL SYSTEM FINANCIAL WELLNESS SERIES

SESSION #7:

FAMILY FINANCIAL PLANNING: CARING FOR ADULT DEPENDENTS

JUNE 28, 2023



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**B.I. Moody III College of
Business Administration**

OWNING YOUR FINANCIAL FUTURE

ADULTS RETURNING TO
FINISH A DEGREE:
FINANCIAL & OTHER
CONCERNS

JUNE 6, 2023

FINANCIAL PLANNING
FOR GRADUATE STUDENTS

JUNE 7, 2023

FINANCIAL & TAX
PLANNING FOR
INTERNATIONAL
STUDENTS

JUNE 8, 2023

THE FINANCIAL ASPECTS
OF YOUR SIDE-
HUSTLE #1 – PLANNING,
STRATEGIES, LEGAL,
RESOURCES

JUNE 20, 2023

FAMILY FINANCIAL
PLANNING: MAKING
FINANCES WORK FOR THE
WHOLE FAMILY

JUNE 23, 2023

FAMILY FINANCIAL
PLANNING: SENDING
YOUR LOVED-ONES OFF
TO COLLEGE

JUNE 27, 2023

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June 28, 2023

MOST SESSIONS ARE FROM 12:00-1:00PM
*** SESSIONS ON JULY 18, 19 ARE FROM 3:00-4:00PM.

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FOR YOUR FUTURE. FOR OUR FUTURE.

FAMILY-FOCUSED FINANCIAL PLANNING

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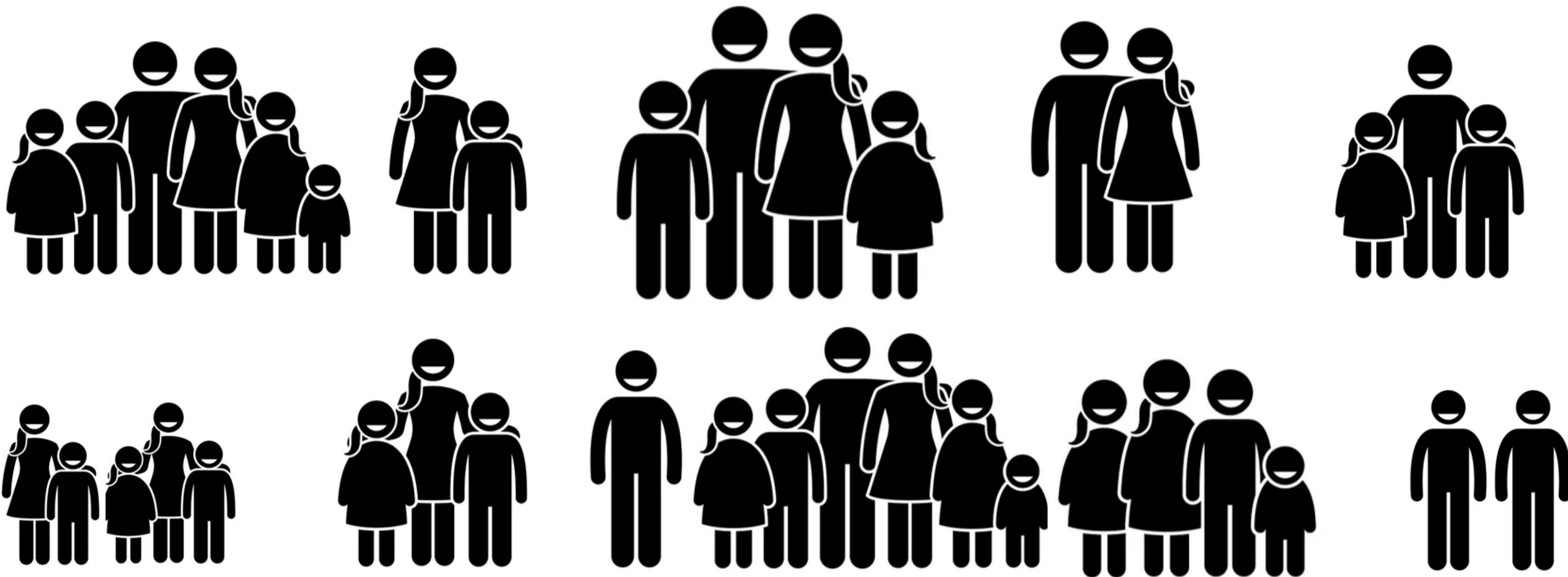
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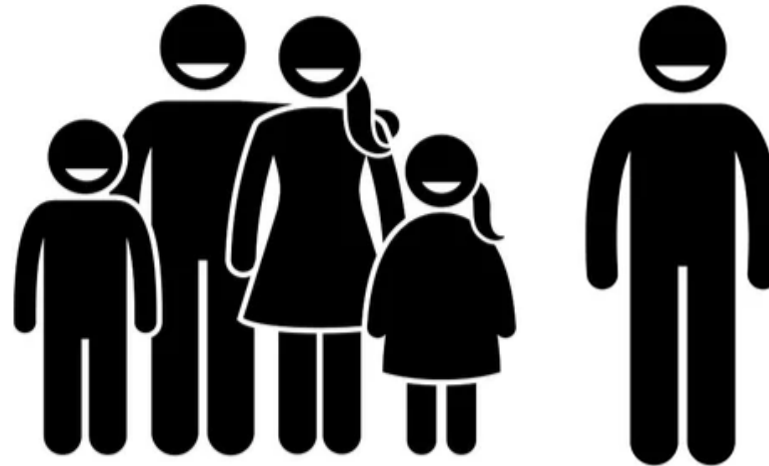
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One Opening Moral

My bias:

Financial transparency is a good thing.



KEY TOPIC AREAS

COMMUNICATION

TAXES

MONEY

INSURANCE

THE FINAL TRANSITION



COMMUNICATION

THE EARLIER, THE BETTER

- **Communication is not just about the adult dependents, it's about any younger children still at home whose lives will be disrupted.**
 - **It's also about any other siblings or relatives who may be involved in this transition.**
- **Where will the adult dependents live?**
- **Who is responsible for finances? Do you comingle finances and accounts?**
- **What are their social, medical, transportation & other needs?**
- **What is the timing...is there a plan or wish for specialized long-term care?**



COMMUNICATION

THE DIFFICULT CONVERSATIONS & TOPICS

- **Do they have life insurance?**
- **Do they have a will? A living will? A durable power of attorney?**
- **Are there trusts or income streams that need to be managed?**
 - **Many elderly lose track of different income streams they are entitled to...and thus lose out on that income.**
- **Are they going to legally become a dependent – or can they stay independent (that is, do they have sufficient income that they do not qualify as a dependent)?**



TAXES

- In general, the adult dependent is legally (for tax purposes) a “dependent” if:
 - You provide more than 50% of their living support for the year; and,
 - They have less than \$4,400 in gross income for the year.
 - (There are exceptions and fine print, but this is the starting point for reference.)
- You generally cannot claim a married person as a dependent if that person files a joint return.
- If you claim them as a dependent, you include their tax information on your return.
- And, you may be eligible for deductions and credits:
 - Earned Income Tax Credit
 - Tax Credit for Other Dependents
 - Child & Dependent Care Credit
 - Deductions for Medical Expenses (above the line)



TAXES

Gross Salary & Wages

Less: Medical Expenses

Less: Contributions to Retirement Accounts

Adjusted Gross Income

Less: Standard Deduction or Itemized Deduction

Taxable Income

x Tax Rate

Gross Taxes Owed

Less: Tax Credits

Taxes Owed



TAXES

Gross Salary & Wages

Less: Medical Expenses

Less: Contributions to Retirement Accounts

Adjusted Gross Income

Less: Standard Deduction or Itemized Deduction

Taxable Income

x Tax Rate

Gross Taxes Owed

Less: Tax Credits

Taxes Owed



MONEY

- **Who is responsible for finances? Do you comingle finances and accounts?**
 - What is the role of other family members who may be involved?
 - It may be best to NOT comingle accounts...but for the adult dependent to give you either:
 - Power of attorney → Decision-making authority over all life decisions
 - Power of appointment → Decision-making authority over assets and finances
- **Trusts are not just for the super-wealthy – they can be an effective way to transfer assets (a) during life, and/or (b) outside of a will.**
 - Example: My elderly mom moves in with me. She has \$100,000 in savings that she no longer is comfortable managing. She intends to live off the savings, then give me any leftovers when she dies.
 - She can put the \$100,000 in an irrevocable trust, withdrawing a certain amount periodically.
 - A professional trust manager (banker or lawyer) will manage the assets, according to our wishes.
 - The moment mom dies, the remaining money legally becomes mine. No will, no probate, no court. Easy.



MONEY

- **How does this affect money available and financial planning for other family members (like, children)?**
- **At what point do you sell the adult dependent's assets – house , car, anything else that will not be kept in the family via the will.**
- **At what point do you consider senior living facility or assisted care?**
 - Monthly costs begin at around \$3,000 and can be as much as \$15,000 for standard care.
 - In general, health insurance DOES NOT cover assisted living.
 - Long-term care or disability insurance MAY cover assisted living...but only if you chose for it to include assisted living when the policy was acquired.
 - Medicare, Medicaid and the VA generally DO NOT cover room and board, but they may cover related medical expenses and needs.
 - In general, only the medical costs associated with assisted living are tax deductible.



INSURANCE

- **The general rule for insurance still applies: you want to buy it before you need it.**
 - But, of course, then you feel like you're paying for something you don't need yet.
- **Health insurance**
 - Medicare and Medicaid may be sufficient, once the adults are eligible
 - The adult dependent may not be able to be included in the family's health plan
 - If they are under 65 and not eligible for Medicaid, they may need to get their own health insurance via the private market...which could be very expensive.
- **Property, casualty and liability insurance (cars & stuff)**
 - In general, we can add adult dependents to our automobile policies relatively easily (for a cost)
 - In general, adult dependents living with us are covered under our homeowners' policies
 - If they bring significant physical assets – jewelry, antiques – we may need to increase policy coverage amounts.



INSURANCE

- **Life insurance**

- If you're buying it for your elderly adult dependents, it's going to be very expensive
- If they receive it due to the loss of a spouse, the proceeds may or may not be taxable (they are generally only taxable if provided by an employer and over \$50,000).

- **Annuities – An alternative to life insurance**

- **Example:** My elderly mom moves in with me. She has \$100,000 in savings. Instead of the trust we mentioned earlier, she can buy an annuity with this \$100,000. The annuity – derived from “annual” – will pay her a portion of this, say \$8,000, each year until she dies.
- Annuities are popular because they provide regular, fixed income.
- Basically, if she lives longer than expected, it can be a good deal. If she dies earlier than expected, it's probably a lousy deal...except for the security of regular, fixed income.
 - Annuities CANNOT be inherited. Once mom dies, the proceeds are done.
- Survivorship or Second-to-Die insurance policies only pay out once both policyholders pass...while annuities stop paying when the second policyholder passes. Pay attention to this very key term.



INSURANCE

- **Long-Term Care insurance**

- People over 70 file more than 95% of long-term care insurance claims (source: AARP)
- Thus, the best time to acquire long-term care insurance is probably between 60-65.
- Rates can be about \$3,000 to \$4,000 per year at this age
- Basically....this will cover all long-term care costs that health insurance, Medicare and Medicaid do not cover...like the room & board costs of assisted living.
 - If your adult dependent is going to be living with you, this may not be necessary

- **Disability Insurance – Not just for the elderly or the disabled**

- Disability insurance is really income insurance: if you are not able to work, disability insurance can provide income for a set period of time.
 - You choose the amount of coverage, you choose the length of coverage, you choose the waiting period
- The point is...you probably DO NOT need to purchase disability insurance for your adult dependent (unless their income and ability to work is a big part of their life). Long-term care and health insurance will likely cover all of your adult dependent's medical and living needs.



THE FINAL TRANSITION

- **What happens when our adult dependent is close to passing?**
 - Do they have a Durable Power of Attorney (for making all life decisions)?
 - Do they have a Living Will (for making health care decisions)?
 - Do they have a Will?
 - Do they transition to an assisted living facility for the final days?
 - Do they move back home from an assisted living facility for the final days?
- **Everybody needs to have a Will, as soon as possible.**
 - The Will will designate who gets the deceased's assets after passing (or, all of those assets that are not covered by a trust or do not have assigned beneficiaries).
 - However...
 - A Will can be contested (“...being of sound mind and body...”), and...
 - Executing the Will – going through probate – can take a long time and can be expensive (say, 10%)
 - If the deceased DOES NOT have a Will, the state will control the process and the family members will probably get most of the assets eventually, but it will take a long time and will be very expensive.



THE FINAL TRANSITION

- **What happens when our adult dependent passes?**
 - The will or trust will assign legal transfer of property and assets.
 - Any assets with identified beneficiaries (retirement, life insurance) will automatically transfer.
- **How are we going to pay for the funeral and other related services?**
 - Having enough life insurance can take care of this, so we do not have to rely on savings.
 - A Certificate of Death might be required to make other decisions...and costs \$25-50.
- **We have to manage their estate...and estates are not just for the super-wealthy.**
 - Somebody has to pay the deceased's bills & debt and then takeover the house, vehicle & financial assets
- If the deceased is super-wealthy and the estate is over \$13,000,000, then estate planning gets more complicated in order to minimize estate taxes...but that's a good problem for another time.



What Are Your Values, Dreams & Goals?

Education

Career

Family

What Is Your Current Situation?

Education

Career

Family

Financial

Create a Personal Financial Plan for You:

Investing

Budgeting

Debt Management

Taxes

Insurance

Retirement

Education

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Business Planning

Philanthropy

Estate Planning



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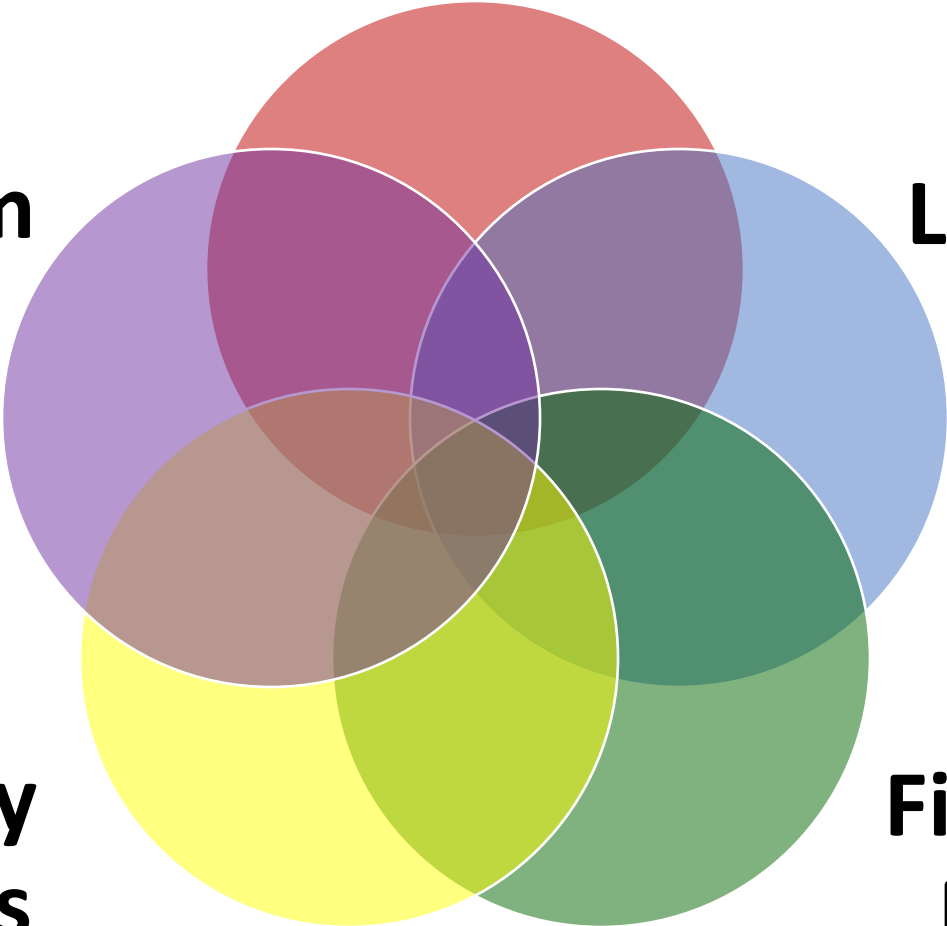
Happiness

**Short-Term
Goals**

**Long-Term
Goals**

**Family
Needs**

**Financial
Needs**



Financial Wellness

A goal without a plan is just a dream.

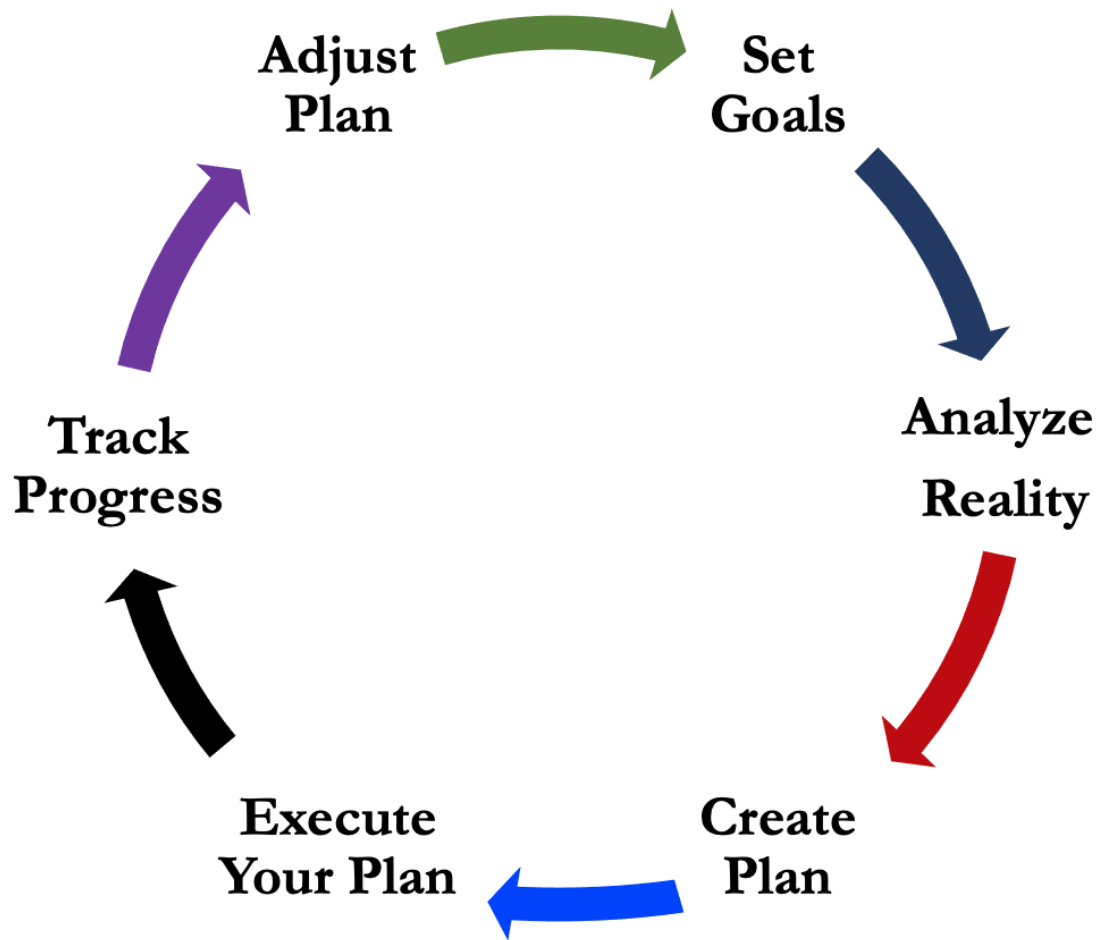
Wealth is largely the result of habit.

The most difficult thing is the decision to act; the rest is mere tenacity.

It takes as much energy to plan as it does to wish.

You cannot escape the responsibility of tomorrow by avoiding it today.





1. **Set your goals.** What do you want to achieve in life? What financial goals will make this happen?
2. **Analyze your reality.** What is your situation? What is your income? What are your expenses? When can you achieve your goals?
3. **Create your plan.** Focus on the short-term – the next 3-6 months – and the long-term – the next 1, 2, 5 and 10 years.
4. **Execute your plan.** Work to decrease your expenses. and to pay off debt. Work to increase your income and your savings.
5. **Track your progress.** How are you doing? Are you ahead of your goals? Are you behind your goals?
6. **Adjust your plan** to reflect your progress, your new reality and any new goals.
7. **Repeat. Revise. Enjoy.**

Isn't this a lot like what you do with your education planning?

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